

Financial Data Highlights for 1H. FY 3/04

November 25th, 2003

 Mitsui Trust Holdings, Inc.

The Point of Explanation

I. Summary of Business Results for 1H. FY 3/04

1. Profit and Loss

(1) Mitsui Trust Holdings [MTH], Non-consolidated

(Unit: yen billion)

	No.	1H. FY 3/04	Change	1H. FY 3/03
Ordinary income	1	12.6	(2.8)	15.5
Recurring profit	2	7.1	(3.4)	10.5
Interim net income	3	7.0	(1.6)	8.6

(2) Mitsui Trust Holdings, Consolidated

(Unit: yen billion)

	No.	1H. FY 3/04	Change	1H. FY 3/03
Ordinary income	4	243.2	(15.0)	258.2
Recurring profit	5	48.0	12.6	35.3
Interim net income	6	22.4	(18.4)	40.8

Subsidiaries and affiliates

(Unit: number of company)

Number of consolidated subsidiaries	7	23	-	23
No. of affiliates accounted for by the equity method	8	2	-	2

(3) Combined Totals of The Chuo Mitsui T/B [CMTB] and Mitsui Asset T/B [MATB]

【CMTB+MATB】

(Unit: yen billion)

	No.	1H. FY 3/04	Change	1H. FY 3/03
Gross operating profit	1	141.4	(26.8)	168.2
[Gross operating profit (After trust a/c credit costs)] (1-6)	2	[128.3]	[(26.1)]	[154.5]
Trust fees	3	36.9	(13.4)	50.3
Trust fees (Before trust a/c credit costs)	4	50.0	(14.1)	64.1
Fees on Loan Trusts and JODMTs ^{*1} , before trust a/c credit costs	5	32.4	(12.5)	45.0
Trust a/c credit costs (minus)	6	13.0	(0.6)	13.7
Net interest income	7	45.7	(4.8)	50.5
Domestic	8	40.1	(6.3)	46.4
International	9	5.6	1.4	4.1
Fees and commissions	10	19.8	3.5	16.3
Trading net profit	11	2.7	2.4	0.2
Other operating profit	12	23.1	(13.8)	36.9
Bonds related net profit	13	28.2	(0.4)	28.7
Operating expenses (minus)	14	64.7	(10.1)	74.8
Personnel related (minus)	15	28.1	(5.2)	33.4
Non-personnel related (minus)	16	34.0	(4.1)	38.2
Business taxes (minus)	17	2.5	(0.6)	3.2
Pre-provision profit ^{*2} (1-14)	18	76.6	(16.7)	93.3
Transfer to the general reserve (minus)	19	(10.9)	(5.1)	(5.7)
Net operating profit before trust a/c credit costs (18-19)	20	87.5	(11.5)	99.1
Net operating profit (18-19-6)	21	74.5	(10.8)	85.3
Net other profit	22	(0.5)	63.5	(64.0)
Net stock related profit	23	38.2	57.8	(19.5)
Banking a/c credit costs (minus)	24	30.2	(0.6)	30.9
Recurring profit	25	74.0	52.6	21.3
Net extraordinary profit	26	4.6	11.5	(6.9)
Refunds of external standards taxation on banks	27	8.8	8.8	-
Net income before income taxes	28	78.6	64.2	14.4
Current income taxes (minus)	29	0.6	(0.2)	0.8
Deferred income taxes (minus)	30	23.8	41.8	(17.9)
Interim net income	31	54.2	22.6	31.5
Credit costs total (minus) (6+19+24)	32	32.4	(6.4)	38.9

^{*1} Jointly Operated Designated Monetary Trusts^{*2} Effective net operating profit: net operating profit before trust a/c credit costs and transfer to the general reserve

2. Capital Adequacy Ratio

(1) Mitsui Trust Holdings, Consolidated

(Unit: yen billion, %)

	No.	End-9/2003	Change	End-3/2003
Total capital	1	851.8	162.7	689.1
Tier1	2	444.1	99.2	344.9
Risk adjusted assets	3	9,126.6	(53.4)	9,179.0
Capital adequacy ratio	4	9.33	1.82	7.50
Tier1 ratio	5	4.86	1.10	3.75

(2) The Chuo Mitsui T/B, Non-consolidated

(Unit: yen billion, %)

	No.	End-9/2003	Change	End-3/2003
Total capital	6	790.2	183.9	606.2
Tier1	7	402.5	99.4	303.1
Risk adjusted assets	8	9,083.8	55.0	9,028.7
Capital adequacy ratio	9	8.69	1.98	6.71
Tier1 ratio	10	4.43	1.07	3.35

(3) Mitsui Asset T/B, Non-consolidated

(Unit: yen billion, %)

	No.	End-9/2003	Change	End-3/2003
Total capital	11	37.2	1.3	35.8
Tier1	12	37.2	1.4	35.8
Risk adjusted assets	13	39.2	4.2	35.0
Capital adequacy ratio	14	94.88	(7.40)	102.28
Tier1 ratio	15	94.86	(7.37)	102.23

II. Actions toward Management Objectives

【Enhancement of Financial Base】

1. Reduction of the Stock Portfolio

(1) Sales of Listed and Over-theCounter [OTC] Stocks

【CMTB】

(Unit: yen billion)

	FY 3/02	FY 3/03	FY 3/04	1H. FY 3/04	2H. FY 3/04 *
Outright sales: Plan	400.0	300.0	420.0	200.0	220.0
Outright sales: Actual	451.4	310.4		209.2	

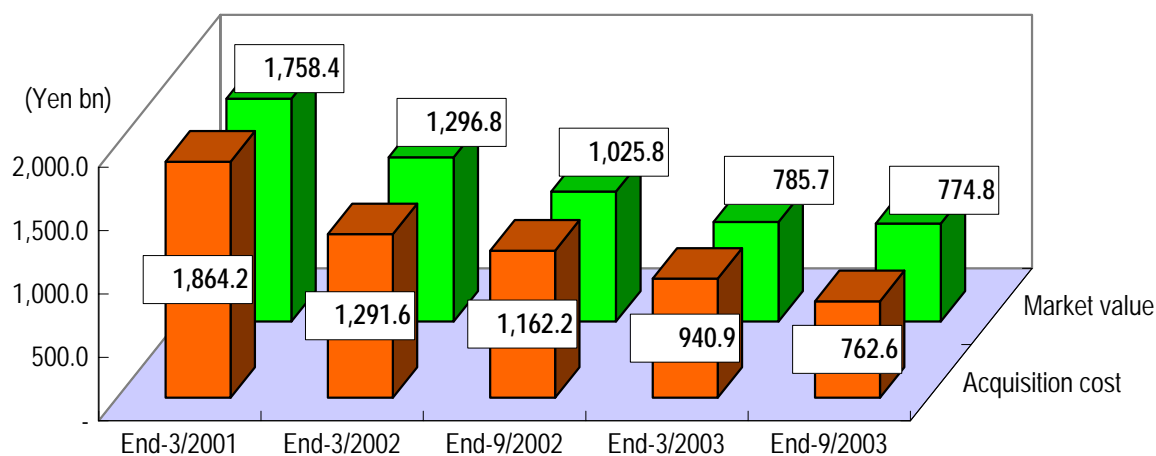
* Includes outright sales at CMTB Equity Investments Co., Ltd.

(2) Listed and OTC Stocks Held

【Consolidated】

(Unit: yen billion)

	End-3/2001	End-3/2002	End-9/2002 (a)	End-3/2003 (b)	End-9/2003 (c)	(c)-(a)	(c)-(b)
Acquisition cost	1,864.2	1,291.6	1,162.2	940.9	762.6	(399.6)	(178.2)
Market value	1,758.4	1,296.8	1,025.8	785.7	774.8	(251.0)	(10.9)



2. Disposal of Non-performing Loans

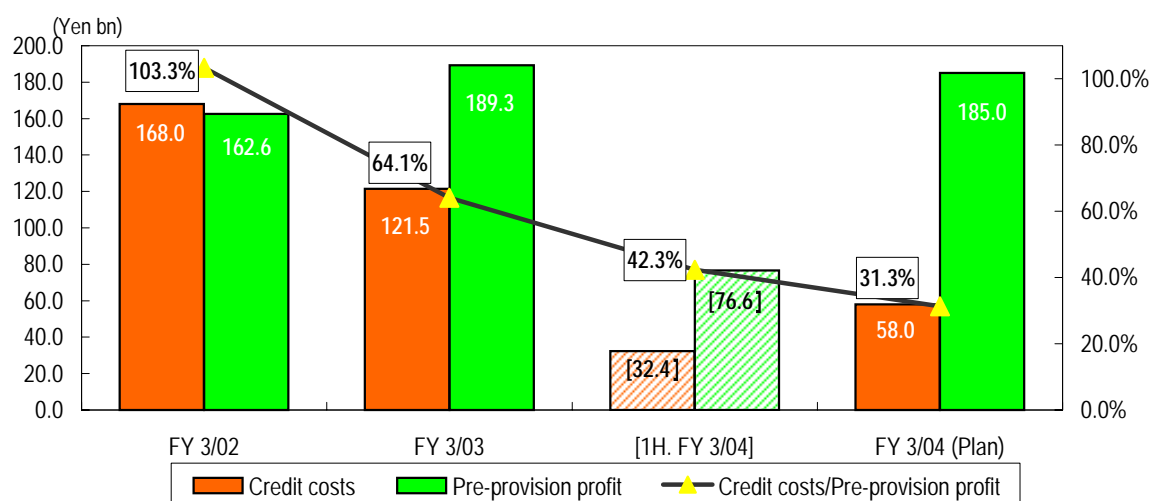
(1) Credit Costs

【CMTB】

(Unit: yen billion, %)

	No.	FY 3/02	FY 3/03	1H. FY 3/04	FY 3/04 (Plan)
Credit costs	1	168.0	121.5	32.4	58.0
Pre-provision profit*	2	162.6	189.3	76.6	185.0
(1)/(2)	3	103.3	64.1	42.3	31.3

* Effective net operating profit: Net operating profit before trust a/c credit costs and transfer to the general reserve, combined totals of CMTB and MATB



(2) Balance of NPLs and NPLs Ratio (Close Observation Loans and below)

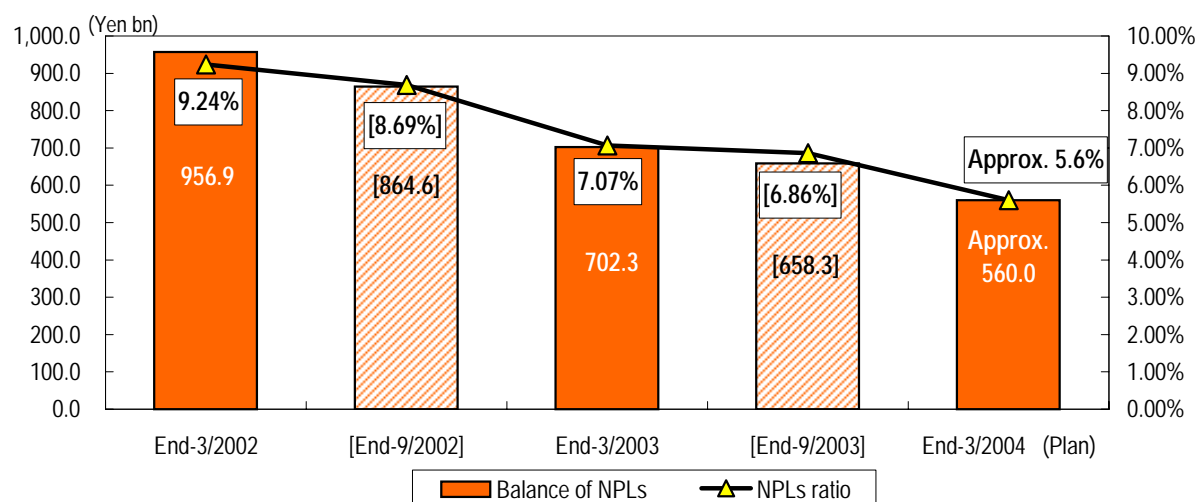
【CMTB】

(Unit: yen billion, %)

	No.	End-3/2002 (a)	End-9/2002 (b)	End-3/2003 (c)	End-9/2003 (d)	(d)-(b)	(d)-(c)	End-3/2004 (Plan)
Balance of NPLs	4	956.9	864.6	702.3	658.3	(206.2)	(44.0)	Approx. 560
NPLs ratio	5	9.24	8.69	7.07	6.86	(1.83)	(0.20)	Approx. 5.6

(Ref.)

Change from End-3/2002	
Amount (d-a)	Ratio (d/a-1)
(298.6)	(25.77)



(3) Progress of Off-balancing

【CMTB】

(Unit: yen billion)

	End-9/2000	End-3/2001	End-3/2002	End-3/2003	End-9/2003	Progress		
						Actual (a)	Target (b)	(a-b)
Existed in or before 1H. FY 3/01	606.0	284.9	155.6	6.8	-	100%	100%	-
Appeared in 2H. FY 3/01		88.5	51.9	5.5	2.2	98%	90%	8%
Appeared in FY 3/02			245.0	73.1	58.0	76%	65%	11%
Appeared in FY 3/03				62.1	37.6	39%	25%	14%
Appeared in 1H. FY 3/04				58.2				
Total	606.0	373.5	452.7	147.7	156.1			

【Enhancement of Profitability】

3. Enlargement of Gross Operating Profit

(1) Enhancement of Income related to Banking Business

Recomposition of loan portfolio [CMTB]

Increase of loans to individuals

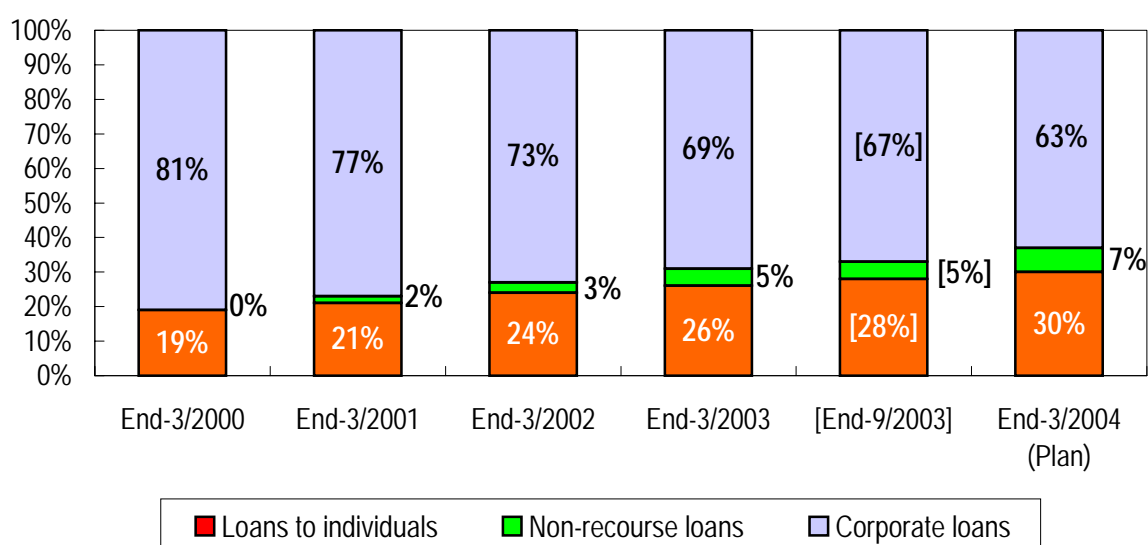
(Unit: yen billion, %)

	End-3/2000 Actual	End-3/2003 Actual	End-9/2003 Actual
Balance of loans to individuals	2,213.6	2,566.3	2,644.8
Balance of housing loans	1,165.3	1,784.4	1,917.7
Ratio within total loan portfolio	19%	26%	28%
Ratio of housing loans	10%	18%	20%

Increase of non-recourse loans

(Unit: yen billion, %)

	End-3/2000 Actual	End-3/2003 Actual	End-9/2003 Actual
Balance of non-recourse loans	48.6	438.0	447.0
Ratio within total loan portfolio	0%	5%	5%



(2) Enhancement of Asset Management Business**Investment trust and variable annuity sales [CMTB]**

(Unit: yen billion)

	1H. FY 3/03 Actual	2H. FY 3/03 Actual	1H. FY 3/04 Actual
Investment trust sales amount	69.2	94.8	121.2
Variable annuity sales amount	-	27.1	68.6
Total	69.2	121.9	189.8

Real estate [CMTB]

(Unit: yen billion)

	1H. FY 3/03 Actual	2H. FY 3/03 Actual	1H. FY 3/04 Actual
Real estate related fees	4.3	6.1	6.0
	End-9/2002	End-3/2003	End-9/2003
Balance of securitized real estate	792.9	1,008.6	1,154.5

Stock transfer agency [CMTB]

(Unit: number of companies)

	1H. FY 3/03 Actual	2H. FY 3/03 Actual	1H. FY 3/04 Actual
Number of new contracts	17	36	41

Pension [MATB]

(Unit: yen billion)

	1H. FY 3/03 Actual	2H. FY 3/03 Actual	1H. FY 3/04 Actual
Balance of entrusted assets *1	6,517.1	6,679.7	6,939.6

*1 Book value base

(3) Pursuit for New Revenue Opportunities**• NPL business [CMTB]**

Established CMTB Total Servicer Co., Ltd. in October 2003 to start servicing business

• Alternative investments [CMTB]

(Unit: yen billion)

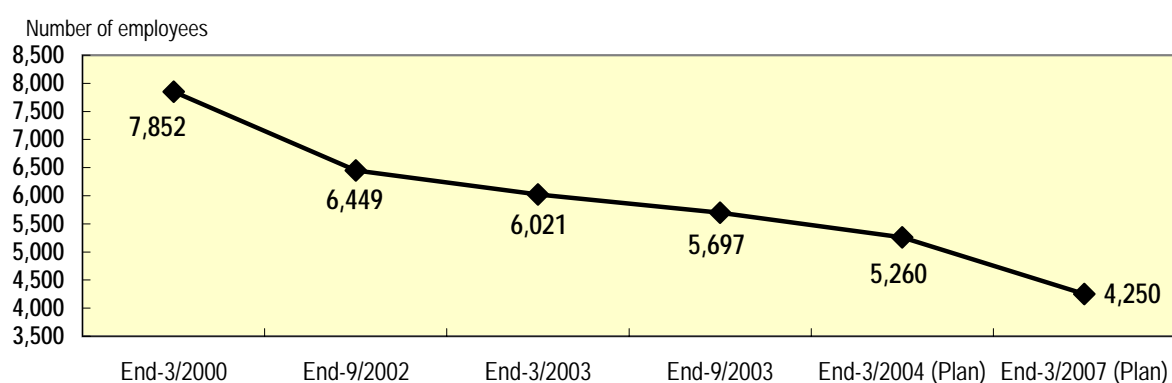
	2H. FY 3/03 Actual	1H. FY 3/04 Actual
Amount of new alternative investments*	7.1	31.0

* Credit derivatives, Asset backed securities, Fund investments, etc.

4. Pursuit for Low Cost Operation

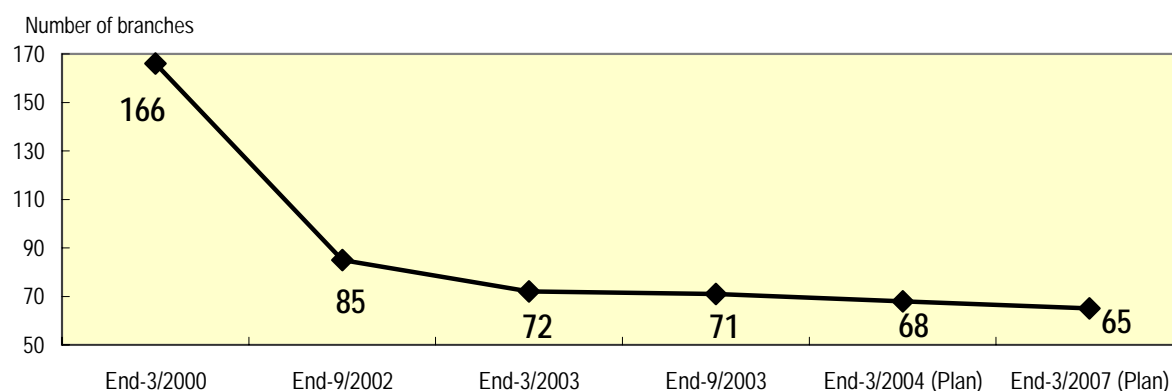
(1) Number of Employees

【MTH+CMTB+MATB】					
	End-3/2000 Actual	End-3/2003 Actual	End-9/2003 Actual	End-3/2004 Plan	End-3/2007 Plan
Number of employees	7,852	6,021	5,697	5,260	4,250
Change from End-3/2000 (%)	-	(23%)	(27%)	(33%)	(46%)
Change from End-3/2003			(324)		



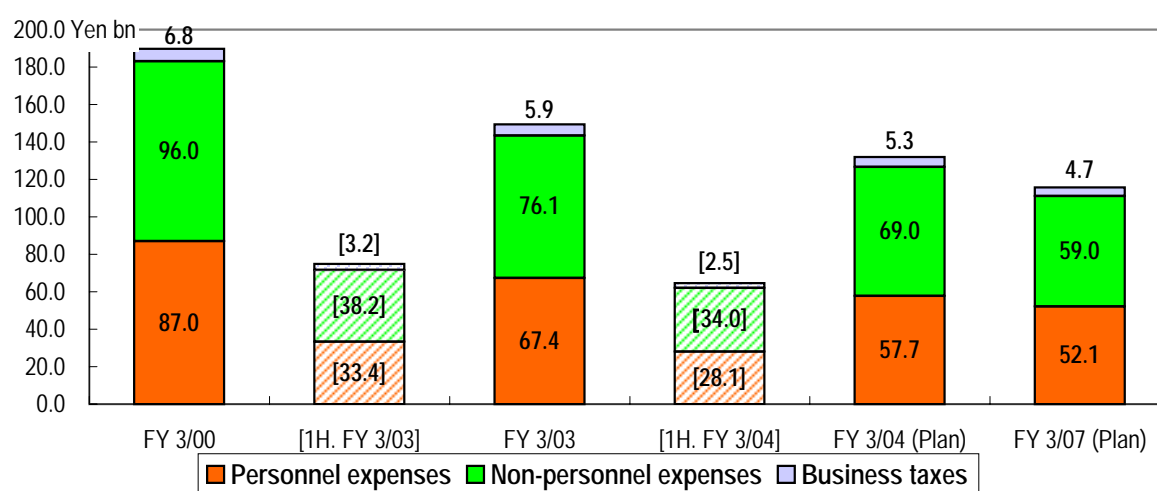
(2) Number of Branches

【CMTB】					
	End-3/2000 Actual	End-3/2003 Actual	End-9/2003 Actual	End-3/2004 Plan	End-3/2007 Plan
Number of branches	166	72	71	68	65
Change from End-3/2000 (%)	-	(57%)	(57%)	(59%)	(61%)
Change from End-3/2003			(1)		



(3) Operating Expenses

[CMTB+MATB]					
	FY 3/00 Actual	FY 3/03 Actual	1H. FY 3/04 Actual	Full FY 3/04 Plan	FY 3/07 Plan
Operating expenses (yen bn)	190.0	149.4	64.7	132.0	115.8
Change from FY 3/00 (%)	-	(21%)	-	(31%)	(39%)
Change from 1H. FY 3/03			(10.1)		



III. Outlook for full FY 3/04

(1) Mitsui Trust Holdings, Non-consolidated

(Unit: yen billion)

	No.	FY 3/04			FY 3/03 (Actual)
		1H. FY 3/04	(Outlook)	Chg. from FY 3/03	
Ordinary income	1	12.6	16.5	(2.7)	19.2
Recurring profit	2	7.1	5.5	(4.3)	9.8
Net income	3	7.0	5.5	(2.7)	8.2
Dividends per share: common stocks	4	-	2 yen 50 sen	2 yen 50 sen	0 yen 00 sen
Dividends per share: Class I preferred stocks	5	-	40 yen 00 sen	0 yen 00 sen	40 yen 00 sen
Dividends per share: Class II preferred stocks	6	-	14 yen 40 sen	0 yen 00 sen	14 yen 40 sen
Dividends per share: Class III preferred stocks	7	-	20 yen 00 sen	0 yen 00 sen	20 yen 00 sen

(2) Mitsui Trust Holdings, Consolidated

(Unit: yen billion)

	No.	FY 3/04			FY 3/03 (Actual)
		1H. FY 3/04	(Outlook)	Chg. from FY 3/03	
Ordinary income	8	243.2	490.0	(7.2)	497.2
Recurring profit	9	48.0	110.0	134.7	(24.7)
Net income	10	22.4	50.0	146.7	(96.7)

(3) Combined totals of The Chuo Mitsui T/B and Mitsui Asset T/B

(Unit: yen billion)

	No.	FY 3/04			FY 3/03 (Actual)
		1H. FY 3/04	(Outlook)	Chg. from FY 3/03	
Pre-provision profit *	11	76.6	185.0	(4.3)	189.3
Net operating profit	12	74.5	175.0	11.5	163.4
Recurring profit	13	74.0	135.0	172.9	(37.9)
Net income	14	54.2	80.0	183.6	(103.6)

* Effective net operating profit: net operating profit before trust a/c credit costs and transfer to the general reserve

IV. Deferred Tax Assets [DTA]

[CMTB]

1. Deferred Tax Assets on the Books

(Unit: yen billion)

End-9/2003	Chg. From End-3/2003	End-3/2003
311.7	(23.8)	335.5

2. Basis for Inclusion of Deferred Tax Assets

(1) Taxable Income of the Past 5 Years

(Unit: yen billion)

	FY 3/99	FY 3/00	FY 3/01	FY 3/02	FY 3/03	3 Yrs total
Taxable income after excluding non-recurring factors (A)=(B)+(C)	160.1	89.8	41.7	89.1	35.9	166.7
(a) Factor due to disposal of NPLs	-	-	84.7	40.0	109.6	234.3
(b) Factor due to sales of securities	-	-	-	203.3	61.4	264.7
(c) Factor due to merger	-	-	14.5	69.3	7.3	91.1
Major non-recurring factors (B)=(a)+(b)+(c)	-	-	99.2	312.6	178.3	590.1
Taxable income before excluding non-recurring factors (C)	^{*1} 160.1	^{*1} 89.8	(57.5)	(223.5)	(142.4)	^{*2} (423.4)

^{*1} Combined totals of former The Chuo Trust T/B and The Mitsui Trust T/B^{*2} Tax loss carryforwards as of the end of FY 3/03

Note: Taxable income after excluding non-recurring factors is estimated to be black for FY 3/04 as well.

(2) Estimated Amount of Taxable Income before Adjustment of the Next 5 Years (Unit: yen billion)

Projected amount of Pre-provision profit ^{*3} assumed in estimation (Sum of 5 Yrs)	857.5
Projected amount of net income before taxes assumed in estimation (Sum of 5 Yrs)	602.5
Estimated amount of taxable income before adjustments (Sum of 5 Yrs)	752.5

^{*3} Effective net operating profit: net operating profit before trust a/c credit costs and transfer to the general reserve

(3) Major Factors of Deferred Tax Assets and Liabilities (Unit: yen billion)

	End-9/2003	Change	End-3/2003
Deferred tax assets (a)	327.6	(30.7)	358.3
Allowance for loan losses	121.2	(49.5)	170.8
Securities write-offs	35.7	(38.8)	74.6
Unrealized losses on available-for-sale securities	45.8	(18.3)	64.2
Reserve for retirement benefits	19.2	0.9	18.3
Tax loss carryforwards	227.8	52.7	175.1
Others	20.4	1.8	18.6
Valuation allowances (Non-booked)	(142.7)	20.5	(163.2)
Deferred tax liabilities (b)	15.9	(6.9)	22.8
Gain on establishment of retirement benefit trust	14.8	(0.2)	15.1
Unrealized gains on available-for-sale securities	-	(5.2)	5.2
Others	1.0	(1.4)	2.5
Net deferred tax assets (a-b)	311.7	(23.8)	335.5