

# Financial Highlights for 1st Quarter of FY3/09

August 6, 2008



**Chuo Mitsui Trust Holdings, Inc.**

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Note : Capital adequacy ratio will be announced as calculation is completed.

“CMTH”	: Chuo Mitsui Trust Holdings, Inc.
“CMTB”	: The Chuo Mitsui Trust and Banking Co., Ltd.
“CMAB”	: Chuo Mitsui Asset Trust and Banking Co., Ltd.
“CMTB + CMAB”	: Combined totals for “CMTB” and “CMAB”, Non-consolidated

# Summary of Business Results for 1Q.FY3/09

## 【Status of Profit and Loss】

### Consolidated

Reflecting the results of two bank subsidiaries, ordinary income decreased by JPY13.2bn YoY to JPY100.9bn, and net income decreased by JPY10.5bn YoY to JPY9.6bn.

### Combined non-consolidated totals for two bank subsidiaries

- (1) Despite the contribution of steady growth of housing loan balance and increase in balance of investments and loans to overseas companies, banking related profit decreased by JPY4.7bn YoY to JPY32.5bn, mainly due to decrease in dividends from stock and other investments.
- (2) Asset management business profit decreased by JPY8.7bn YoY to JPY23.9bn, largely due to decrease in investment trust sales and real estate brokerage.
- (3) As a result, pre-provision profit decreased by JPY15.1bn YoY to JPY27.4bn, and net income decreased by JPY12.8bn YoY to JPY13.0bn.
- (4) Credit cost increased by JPY2.5bn YoY to JPY4.3bn, mainly due to review of borrower classification.

## 【Status of Assets】

- (1) Balance of NPL (CMTB, Non-consolidated) increased by JPY4.4bn from the end of March 2008 to JPY160.0bn, mainly due to stringently applied borrower classification to certain sector. NPL ratio was 1.8%, nearly flat from the end of March 2008.
- (2) Unrealized gains on securities with fair value (CMTH, Consolidated) increased by JPY68.3bn from the end of March 2008 to JPY140.1bn.
- (3) Chuo Mitsui Trust Group does not have investments in ABS nor CDOs that include US subprime mortgage loans as underlying asset.

[CMTH, Consolidated]

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
Ordinary income	100.9	(13.2)	114.2
Ordinary profit	19.1	(15.6)	34.7
Net income	9.6	(10.5)	20.1

[CMTB+CMAB, Non-consolidated]

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
Gross operating profit	57.4	(13.0)	70.5
Banking related profit	32.5	(4.7)	37.2
Asset management business profit	23.9	(8.7)	32.7
Operating expenses (minus)	30.0	2.0	28.0
Pre-provision profit	27.4	(15.1)	42.5
Recurring profit	20.1	(17.5)	37.7
Net income	13.0	(12.8)	25.9
Credit costs (minus)	4.3	2.5	1.7

## (Reference) Strategic focus areas

### Loans to individuals

(Yen billion)

	End-6/08	Change	End-3/08
Loan balance( )	3,012.5	82.3	2,930.1
Housing loan( )	2,625.9	94.0	2,531.9

( ) Post securitization

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
New housing loan origination	183.8	61.1	122.6

### Investment trust & Annuity insurance

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
Investment trust & Annuity insurance related profit	8.8	(3.2)	12.1
Annuity insurance sales fee	3.1	(0.1)	3.2
Investment trust sales fee	3.2	(2.9)	6.2
Investment trust related fee( )	2.4	(0.1)	2.6

( ) Trustee fee and investment advisory fee

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
Investment trust & Annuity insurance sales amount	108.6	(144.2)	252.8

### Real estate

(Yen billion)

	1Q FY3/09	Change	1Q FY3/08
Real estate profit	2.5	(4.7)	7.3
Brokerage fee	1.5	(3.9)	5.4
Trust fee	1.0	(0.8)	1.8

(Number of contract)

	1Q FY3/09	Change	1Q FY3/08
Number of brokerage contracts	40	(65)	105

# 1.Summary of Profit and Loss

## (1) CMTH, Non-consolidated

(Yen billion)

《Reference》

	1Q FY3/09	Change	1Q FY3/08
Operating income	14.9	(15.8)	30.7
Operating profit	12.9	(16.0)	28.9
Ordinary profit	12.9	(16.0)	28.9
Net income	12.9	(16.0)	28.9

FY3/08
186.7
179.7
179.2
179.4

## (2) CMTH, Consolidated

(Yen billion)

《Reference》

	1Q FY3/09	Change	1Q FY3/08
Ordinary income	100.9	(13.2)	114.2
Ordinary profit	19.1	(15.6)	34.7
Net income	9.6	(10.5)	20.1

FY3/08
459.1
125.3
71.8

Number of consolidated subsidiaries and affiliates

(No. of companies)

	End-6/08	Change	End-6/07
Consolidated subsidiaries	23	(4)	27
Affiliates accounted for by the equity methods	4	1	3

End-3/08
27
3

## (3)CMTB+CMAB, Non-consolidated

(Yen billion)

《Reference》

	1Q FY3/09	Change	1Q FY3/08
Gross operating profit	57.4	(13.0)	70.5
[Gross operating profit (after trust a/c credit costs)]	[57.2]	[(12.2)]	[69.4]
Trust fees	14.1	(2.4)	16.6
[Trust fees (after trust a/c credit costs)]	[13.8]	[(1.6)]	[15.5]
Fees on loan trusts and JODMTs*, before trust a/c credit costs (a)	2.8	(0.9)	3.8
Other trust fees (b)	11.2	(1.5)	12.7
Trust a/c credit costs (minus)	0.2	(0.8)	1.0
Net interest income (c)	29.6	(3.7)	33.3
Net fees and commissions (d)	12.7	(7.2)	19.9
Net trading profit	0.5	(0.1)	0.6
Net other operating profit	0.4	0.5	(0.1)
Net bond related profit	2.3	2.8	(0.4)
Operating expenses (minus)	30.0	2.0	28.0
Pre-provision profit	27.4	(15.1)	42.5
[Excluding net bond related profit]	[25.0]	[(17.9)]	[42.9]
Transfer to the general reserve (minus)	(0.6)	(0.6)	-
Net operating profit before trust a/c credit costs	28.0	(14.4)	42.5
Net operating profit	27.8	(13.6)	41.4
Net other profit	(7.6)	(3.9)	(3.7)
Net stock related profit	3.2	1.3	1.8
Banking a/c credit costs (minus)	4.7	3.8	0.9
Recurring profit	20.1	(17.5)	37.7
Extraordinary profit	1.3	0.5	0.7
Net transfer from reserve for possible loan losses	-	(0.2)	0.2
Net income before income taxes	21.5	(16.9)	38.4
Current income taxes (minus)	1.8	(0.5)	2.4
Deferred income taxes (minus)	6.5	(3.5)	10.1
Net income	13.0	(12.8)	25.9

FY3/08
265.2
[262.6]
71.2
[68.6]
19.9
51.2
2.5
108.9
76.7
2.0
6.2
12.7
110.8
154.4
[141.7]
-
154.4
151.8
(24.9)
7.8
10.3
126.8
8.1
3.4
135.0
10.2
42.8
81.9

\*JODMTs : Jointly Operated Designated Money Trust

Credit costs (minus)	4.3	2.5	1.7
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9.5
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《Reference》

Banking related profit (a)+(c)	32.5	(4.7)	37.2
Asset management business profit (b)+(d)	23.9	(8.7)	32.7

128.9
128.0

《Reference》

(Yen billion)

	CMTB, Non-consolidated			CMAB, Non-consolidated		
	1Q FY3/09	Change	1Q FY3/08	1Q FY3/09	Change	1Q FY3/08
Gross operating profit	47.7	(12.1)	59.8	9.7	(0.8)	10.6
[Gross operating profit (after trust a/c credit costs)]	[47.4]	[(11.3)]	[58.7]	[9.7]	[(0.8)]	[10.6]
Trust fees	3.9	(1.8)	5.7	10.1	(0.6)	10.8
[Trust fees (after trust a/c credit costs)]	[3.7]	[(0.9)]	[4.6]	[10.1]	[(0.6)]	[10.8]
Fees on loan trusts and JODMTs*, before trust a/c credit costs (a)	2.8	(0.9)	3.8	-	-	-
Other trust fees (b)	1.0	(0.8)	1.9	10.1	(0.6)	10.8
Trust a/c credit costs (minus)	0.2	(0.8)	1.0	-	-	-
Net interest income (c)	29.6	(3.7)	33.4	(0.0)	0.0	(0.0)
Net fees and commissions (d)	13.1	(7.0)	20.1	(0.4)	(0.2)	(0.1)
Net trading profit	0.5	(0.1)	0.6	-	-	-
Net other operating profit	0.4	0.5	(0.1)	-	-	-
Net bond related profit	2.3	2.8	(0.4)	-	-	-
Operating expenses (minus)	26.0	1.7	24.3	4.0	0.3	3.6
Pre-provision profit	21.6	(13.8)	35.5	5.7	(1.2)	6.9
[Excluding net bond related profit]	[19.3]	[(16.6)]	[36.0]	[5.7]	[(1.2)]	[6.9]
Transfer to the general reserve (minus)	(0.6)	(0.6)	-	-	-	-
Net operating profit before trust a/c credit costs	22.3	(13.2)	35.5	5.7	(1.2)	6.9
Net operating profit	22.0	(12.3)	34.4	5.7	(1.2)	6.9
Net other profit	(7.1)	(3.6)	(3.4)	(0.4)	(0.2)	(0.2)
Net stock related profit	3.2	1.3	1.8	-	-	-
Banking a/c credit costs (minus)	4.7	3.8	0.9	-	-	-
Recurring profit	14.9	(16.0)	31.0	5.2	(1.4)	6.6
Extraordinary profit	1.3	0.5	0.7	(0.0)	0.0	(0.0)
Net transfer from reserve for possible loan losses	-	(0.2)	0.2	-	-	-
Net income before income taxes	16.2	(15.4)	31.7	5.2	(1.4)	6.6
Current income taxes (minus)	0.0	(0.1)	0.2	1.8	(0.3)	2.1
Deferred income taxes (minus)	6.3	(3.3)	9.6	0.2	(0.2)	0.5
Net income	9.9	(11.9)	21.9	3.1	(0.8)	3.9

\*JODMTs : Jointly Operated Designated Money Trust

Credit costs (minus)	4.3	2.5	1.7	-	-	-
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《Reference》

Banking related profit (a)+(c)	32.5	(4.7)	37.2	(0.0)	0.0	(0.0)
Asset management business profit (b)+(d)	14.2	(7.8)	22.0	9.7	(0.8)	10.6

## 2. Disclosure of Claims Classified under the Financial Revitalization Law

【CMTB, Non-consolidated】		(Yen billion)		《Reference》
	End-6/08		End-3/08	End-6/07
	(a)	(a-c)	(c)	
Claims under bankruptcy and virtual bankruptcy	9.3	(6.3)	15.7	12.5
Banking account	7.1	(6.4)	13.5	10.1
Trust account	2.2	0.0	2.1	2.3
Claims under high risk	75.5	15.1	60.3	45.7
Banking account	61.5	15.1	46.4	37.5
Trust account	13.9	(0.0)	13.9	8.1
Claims under close observation	75.2	(4.2)	79.5	82.1
Banking account	74.4	5.3	69.1	69.3
Trust account	0.7	(9.6)	10.3	12.8
Total (A)	160.0	4.4	155.6	140.4
Banking account	143.1	14.1	129.0	117.0
Trust account	16.9	(9.6)	26.5	23.3
Total claims (B)	8,473.2	(271.0)	8,744.3	8,245.4
			(%)	
Non-performing claims ratio (A)/(B)	1.8	0.1	1.7	1.7

### 3. Net Unrealized Gains (Losses) on Securities

【CMTB, Non-consolidated】

(Yen billion)

		End-6/08				End-3/08				Change	
		Acquisition cost (a)	Net unrealized gains (losses)			Acquisition cost (c)	Net unrealized gains (losses)			Acquisition cost (a-c)	Net unrealized gains (losses) (b-d)
			(b)	Gains	Losses		(d)	Gains	Losses		
	Held-to-maturity	937.8	(2.7)	2.9	5.7	781.0	4.2	7.2	3.0	156.8	(7.0)
	Stocks of subsidiaries and affiliates	-	-	-	-	-	-	-	-	-	-
	Available-for-sale	3,729.5	93.1	244.2	151.1	3,146.1	32.0	179.0	147.0	583.3	61.1
	Stocks	454.9	213.3	243.4	30.1	446.7	135.7	174.0	38.3	8.2	77.5
	Bonds	1,952.7	(51.5)	0.0	51.6	1,493.3	(35.7)	0.8	36.6	459.3	(15.7)
	Others	1,321.8	(68.6)	6.0	69.3	1,206.0	(67.9)	4.1	72.0	115.7	(0.7)
Total		4,667.4	90.3	247.1	156.8	3,927.2	36.2	186.2	150.0	740.1	54.0
	Stocks	454.9	213.3	243.4	30.1	446.7	135.7	174.0	38.3	8.2	77.5
	Bonds	2,815.6	(52.9)	3.0	55.9	2,200.2	(31.4)	7.7	39.2	615.4	(21.4)
	Others	1,396.7	(70.0)	0.6	70.7	1,280.2	(68.0)	4.4	72.4	116.5	(1.9)

		End-6/07			
		Acquisition cost	Net unrealized gains (losses)		
				Gains	Losses
	Held-to-maturity	694.4	(6.1)	-	6.1
	Stocks of subsidiaries and affiliates	-	-	-	-
	Available-for-sale	2,902.4	329.6	420.0	90.3
	Stocks	449.7	408.5	413.4	4.8
	Bonds	1,560.4	(61.1)	0.0	61.1
	Others	892.2	(17.7)	6.5	24.2
Total		3,596.9	323.5	420.0	96.4
	Stocks	449.7	408.5	413.4	4.8
	Bonds	2,175.1	(64.7)	0.0	64.7
	Others	971.9	(20.2)	6.5	26.8

【CMTH, Consolidated】

(Yen billion)

		End-6/08				End-3/08				Change	
		Acquisition cost (a)	Net unrealized gains (losses)			Acquisition cost (c)	Net unrealized gains (losses)			Acquisition cost (a-c)	Net unrealized gains (losses) (b-d)
			(b)	Gains	Losses		(d)	Gains	Losses		
	Held-to-maturity	937.9	(2.7)	2.9	5.7	781.1	4.2	7.2	3.0	156.8	(7.0)
	Available-for-sale	3,918.8	142.9	297.7	154.8	3,329.8	67.5	220.9	153.3	589.0	75.3
	Stocks	525.2	259.1	291.9	32.8	517.2	168.0	211.2	43.1	8.0	91.0
	Bonds	2,060.6	(51.5)	0.1	51.6	1,595.2	(35.8)	0.8	36.7	465.3	(15.6)
	Others	1,332.9	(64.6)	5.7	70.4	1,217.3	(64.6)	8.8	73.4	115.6	(0.0)
Total		4,856.8	140.1	300.7	160.6	4,111.0	71.8	228.1	156.3	745.8	68.3
	Stocks	525.2	259.1	291.9	32.8	517.2	168.0	211.2	43.1	8.0	91.0
	Bonds	2,684.9	(48.6)	2.9	51.6	2,220.2	(28.9)	7.7	36.7	464.6	(19.7)
	Others	1,646.6	(70.3)	5.8	76.1	1,373.5	(67.3)	9.1	76.4	273.0	(2.9)

		End-6/07			
		Acquisition cost	Net unrealized gains (losses)		
				Gains	Losses
	Held-to-maturity	694.5	(6.1)	-	6.1
	Available-for-sale	3,087.7	418.2	509.5	91.3
	Stocks	526.9	490.7	496.6	5.8
	Bonds	1,662.3	(61.1)	0.0	61.1
	Others	898.5	(11.3)	12.9	24.2
Total		3,782.3	412.1	509.5	97.4
	Stocks	526.9	490.7	496.6	5.8
	Bonds	2,277.2	(64.8)	0.0	64.8
	Others	978.2	(13.8)	12.9	26.8

## 《Reference》 Status of Overseas Investment and Loans

### 1. Status of Overseas Investments and Loans

#### (1) Market Value Available (Securities) (Excluding Foreign Government Bonds and US Agency MBS)

【CMTB, Non-consolidated】

(Yen billion)

	End-6/08		1Q FY3/09	Note
	Acquisition cost	Unrealized gain/loss	Loss disposition	
Subprime loans/Investments	(*1) None	-	-	
Others	331.4	(8.7)	(0.0)	
CDO	10.0	(*2) -	(*2) (0.0)	Managed synthetic CDO (*3)
Investment trusts (bond funds)	4.8	(0.3)	-	Investments mainly to public and corporate bonds, domestic and foreign
Investment trusts (credit funds)	24.9	(1.7)	-	Investments mainly to bank loans towards US companies
Investment trusts (stock funds, etc.)	11.0	(1.0)	-	Market neutral funds of US equities, etc.
Foreign bonds, etc.	280.6	(5.6)	-	Overseas corporate bonds, etc. (*4)
Total	331.4	(8.7)	(0.0)	(*5)

#### (2) Market Value Available (Foreign Government Bonds and US Agency MBS)

【CMTB, Non-consolidated】

(Yen billion)

	End-6/08	
	Acquisition cost	Unrealized gain/loss
Foreign government bonds	106.6	(4.6)
Agency MBS	771.8	(19.6)
Total	878.4	(24.3)

#### (3) Market Value Unavailable (Loans, Securities, Acceptances and Guarantees)

【CMTB, Non-consolidated】

(Yen billion)

	End-6/08	
	Balance	
Subprime loans/Investments	(*1)	None
Others		120.2
Corporate loans	(*6)	106.7
Securities of non-listed companies	(*4)	9.4
Acceptances and guarantees (corporate)		4.0
Total		120.2 (*5)

Notes :

\*1 No exposure to “Alt-A” loans

\*2 Credit derivative portion of this CDO is bifurcated, and unrealized loss for the credit derivative portion is ¥5.1bn. Since ¥5.0bn of that was already posted as derivative cost last fiscal year, ¥0.0bn is posted as derivative cost for this 1Q.

\*3 Underlying reference portfolio of CDO consists of 121 companies, and includes 3 monoline insurance companies, which accounts for 3.1% of the portfolio.

\*4 No exposure to CMBS

\*5 Other than the above CDO, there is no direct or indirect investments/lending related to monoline insurance companies.

In addition, there is no investments/lending guaranteed or insured by monoline insurance companies.

\*6 Includes leveraged finance of JPY2.9 billion extended to the electricity and gas sector. There were no undrawn overseas leveraged finance commitments as of the end of June 2008.



## 4. Net Unrealized Gains (Losses) on Derivatives Applying Deferred Hedge Accounting

【CMTB, Non-consolidated】

(Yen billion)

Reference

	End-6/08		End-3/08	End-6/07
	(a)	(a-b)	(b)	
Interest rate transactions	(3.7)	(3.7)	(0.0)	(13.3)
Interest rate swaps	(3.7)	(3.7)	(0.0)	(13.3)
Currency transactions	0.6	0.2	0.4	1.1
Stock transactions	-	-	-	-
Bond transactions	-	-	-	-
Total	(3.0)	(3.5)	0.4	(12.1)

[Note] After application of deferred tax accounting

## 5. Deposits and Loans

### (1) Balance of Deposits and Loans

【CMTB, Non-consolidated】

(Yen billion)

Reference

		End-6/08		End-3/08	End-6/07
		(a)	(a-b)	(b)	
Banking account	Deposits	8,407.7	76.9	8,330.8	8,311.3
	Loans	7,598.4	(248.8)	7,847.3	7,215.7
JODMTs	Principals	1,138.9	77.6	1,061.2	1,143.0
	Loans	264.8	(6.1)	271.0	250.5
Loan trusts	Principals	720.3	(142.0)	862.3	1,016.8
	Loans	370.5	(14.5)	385.1	475.8
Total	Deposits & Principals	10,267.0	12.6	10,254.4	10,471.2
	Loans	8,233.9	(269.5)	8,503.5	7,942.1

JODMTs: Jointly-operated designated money trusts

[Note] 1. Negotiable certificates of deposit (CD) are excluded from deposits in banking account.

2. For JODMTs and loan trusts, amount which the principals are guaranteed by CMTB are shown on the table.

### 《Reference》 Status of Loans to Consumer Finance

【CMTB, Non-consolidated】

(Yen billion)

Reference

	End-6/08		End-3/08	End-6/07
	(a)	(a-b)	(b)	
Loans to consumer finance companies and nonbank financial institutions (*1)	159.0	(18.6)	177.7	214.3
Of which, loans to consumer finance companies(*2)	41.5	(6.2)	47.8	69.4

[Note] 1. Loan providers that apply interest rates in excess of the upper limit set by the Interest Rate Restriction Law ("Grey Zone" Interest Rates) (consumer finance companies, sales finance companies, credit card companies, etc.)

2. Loan providers whose consumer loan balance exceeds 50% of total loan balance and whose unsecured loan balance (excluding residential) accounts for the highest proportion of consumer loan balance (excludes credit card companies and sales finance companies)

### (2) Balance of Deposits by Depositor Type

【CMTB, Non-consolidated】

Banking account

(Yen billion)

Reference

	End-6/08		End-3/08	End-6/07
	(a)	(a-b)	(b)	
Individuals	6,302.5	172.8	6,129.6	6,426.5
Corporations	1,725.7	(211.6)	1,937.3	1,603.6
Others	363.9	114.2	249.6	234.8
Total	8,392.2	75.5	8,316.7	8,265.1

[Note] Japan Offshore Market accounts are excluded.

## 6. Balance Sheets (Trust Account)

### 【CMTB, Non-consolidated】

(Yen billion)

	End-6/08		End-3/08	《Reference》 End-6/07
	(a)	(a-b)	(b)	
Total assets	7,477.5	42.4	7,435.0	7,015.1
Loans and bills discounted	654.3	(22.4)	676.8	749.5
Securities	2.6	(2.9)	5.5	28.9
Beneficiary rights	1.4	(0.2)	1.6	2.6
Securities held in custody accounts	0.2	(0.0)	0.2	0.2
Monetary claims	0.3	(0.0)	0.3	1.6
Tangible Fixed Assets	5,508.1	89.9	5,418.2	4,768.2
Intangible Fixed Assets	19.5	1.8	17.6	11.6
Other claims	46.2	(3.3)	49.5	48.2
Due from banking account	1,020.5	(31.3)	1,051.8	1,171.9
Cash and due from banks	224.0	10.9	213.1	232.0
Total liabilities	7,477.5	42.4	7,435.0	7,015.1
Money trusts	1,016.3	(17.7)	1,034.0	1,124.6
Property formation benefit trusts	15.7	0.3	15.4	16.1
Loan trusts	623.7	(40.4)	664.1	788.5
Money in trust other than money trusts	0.2	(0.0)	0.2	0.3
Securities in trust	0.2	(0.0)	0.2	0.2
Money claims in trust	1.3	(0.0)	1.3	2.6
Equipment in trust	-	-	-	0.0
Real estate in trust	80.7	(0.2)	80.9	80.9
General trusts	5,738.6	100.6	5,638.0	5,001.5
Other trusts	0.3	(0.0)	0.3	-

### 【CMAB, Non-consolidated】

(Yen billion)

	End-6/08		End-3/08	《Reference》 End-6/07
	(a)	(a-b)	(b)	
Total assets	40,316.3	(420.3)	40,736.6	39,614.5
Securities	8,026.3	(275.0)	8,301.4	7,846.0
Beneficiary rights	30,514.4	(62.5)	30,576.9	29,880.4
Monetary claims	1,671.6	(56.7)	1,728.4	1,742.4
Other claims	44.2	(27.9)	72.1	79.1
Due from banking account	-	-	-	0.7
Cash and due from banks	59.7	2.0	57.7	65.6
Total liabilities	40,316.3	(420.3)	40,736.6	39,614.5
Money trusts	17,387.8	(179.6)	17,567.4	16,621.1
Pension trusts	6,938.8	43.9	6,894.8	6,774.2
Investment trusts	11,450.3	(279.2)	11,729.5	11,830.2
Money in trust other than money trusts	443.4	11.2	432.2	418.6
Securities in trust	1,313.0	43.2	1,269.7	1,152.1
Money claims in trust	1,696.0	(59.7)	1,755.7	1,775.1
General trusts	1,086.8	(0.1)	1,086.9	1,042.8