# The Chuo Trust and Banking Co., Ltd. 

## 7-1, Kyobashi 1-chome, Chuo-ku, Tokyo 104-8345, Japan <br> Business Results for Fiscal Year 1998 <br> Listed Stock Exchanges Tokyo Osaka Nagoya

Date of Board of Directors' Meeting May 24, 1999
Date of Shareholders' Meeting June 29,1999

## 1. Business Results for Fiscal Year 1998 (from April 1, 1998 to March 31, 1999)

(1) Business Results

|  | Ordinary Income(year on year change) |  | Ordinary Profits(year on year change) |  | Net Income(year on year change) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of yen | \% | millions of yen | \% | millions of yen | \% |
| FY 1998 | 198,954 | (-26.8) | -60,154 | -) | -48,697 | -) |
| FY 1997 | 271,842 | (-18.1) | 9,138 | (76.7) | 12,321 | (116.2) |


|  | Net Income per Share |  | Net Income on Equity | Ordinary Expenses /Income Ratio* | Total Funds Available |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | after potential dilution |  |  |  |
|  | yen | yen | \% | \% | millions of yen |
| FY 1998 | -209.44 | - | - | 130.2 | 12,645,011 |
| FY 1997 | 53.44 | - | 8.6 | 96.6 | 11,427,969 |

*Ratio of Ordinary Expenses to Ordinary Income
Note 1. Average Number of Shares Outstanding

Ordinary Shares Class-A Preferred Shares First Series
FY 1998 236,346,917 shares
FY 1997 230,538,000 shares
20,000,000 shares
54,795 shares

Class-A Preferred Shares Second Series 256,849 shares

Note 2. Accounting Policy has not changed.
Note 3. Tax Effect Accounting Method has been adopted since Fiscal 1998.
(2)Dividend Payments

|  | Annual Dividend per Share |  |  |  | Annual Dividend | Dividend Payout Ratio | Dividend on Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Interim | Year-end |  |  |  |
| FY 1998 |  | yen | yen | yen | millions of yen | \% | \% |
|  | Ordinary shares | 5.50 | 3.00 | 2.50 | 1,442 | - | 0.8 |
|  | Class-A Preferred shares (1st) | 40.00 | 20.00 | 20.00 | 800 | - |  |
|  | Class-A Preferred shares (2nd) | 0.04 |  | 0.04 | 3 |  |  |
| FY 1997 | Ordinary shares | 6.00 |  | 6.00 | 1,383 | 11.2 | 0.9 |

(3)Assets and Capital

|  | Total Assets | Net Capital | Net Capital Raio | Net Capital per Share | Capital Adequacy Ratio (BIS Standard) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of yen | millions of yen | \% | yen | \% |
| FY 1998 | 5,210,380 | 353,263 | 6.8 | 570.41 | (Preliminary) 13.18 |
| FY 1997 | 3,704,007 | 181,150 | 4.9 | 646.97 | 12.73 |

Note 1. Aggregate Number of Issued Shares as of March 31

Ordinary Shares
1999: 300,245,000 shares 1998: 230,538,000 shares

Class-A Preferred Shares First Series
20,000,000 shares 20,000,000 shares
2. Unrealized Loss on Securities : -69,751 million yen
3. Unrealized Loss on Derivative Transactions : $-5,891$ million yen
2. Prospect for Fiscal Year 1999 (from April 1, 1999 to March 31, 2000)

|  | Ordinary Income | Ordinary Profits | Net Income | Dividend Payment per Share |  |  |  |
| :---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  | Interim | Year-end |  |  |
|  |  |  | millions of yen | millions of yen | yen | yen | yen |
| 1st Half | millions of yen | 40,000 | 4,000 | 2,500 | 2.50 | - | -2.50 |
| Annual | 180,000 | 8,000 | 5,000 | - | 5.00 |  |  |

[^0]The Chuo Trust and Banking Company, Limited
Non-Consolidated Balance Sheet
(as of March 31, 1999)

| (Banking Account) |  |  | (millions of yen) |
| :---: | :---: | :---: | :---: |
| Assets |  | Liabilities |  |
| Cash and Due from Banks | 228,748 | Deposits | 2,717,374 |
| Cash | 57,223 | Current Deposits | 75,720 |
| Due from Banks | 171,525 | Ordinary Deposits | 262,165 |
| Call Loans | 120,000 | Saving Deposits | 13,841 |
| Monetary Claims Bought | 33,300 | Deposits at Notice | 65,935 |
| Trading Assets | 23,192 | Time Deposits | 2,136,390 |
| Trading Securities | 109 | Installment Savings | 1 |
| Trading-related Financial Derivatives | 2,088 | Other Deposits | 163,320 |
| Other Trading Assets | 20,994 | Negotiable Certificates of Deposit | 354,930 |
| Money Held in Trust | 58,826 | Call Money | 74,433 |
| Securities | 1,518,203 | Trading Liabilities | 2,199 |
| Government Bonds | 328,190 | Trading-related Financial Derivatives | 2,199 |
| Municipal Bonds | 69,871 | Borrowed Money | 157,172 |
| Corporate Bonds | 157,123 | Borrowed Money | 157,172 |
| Stocks | 617,509 | Foreign Exchanges | 524 |
| Other Securities | 344,929 | Due to Foreign Banks | , |
| Securities Lent | 578 | Foreign Exchange Bills Sold | 3 |
| Loans and Bills Discounted | 2,320,032 | Foreign Exchange Bills Payable | 519 |
| Bills Discounted | 37,303 | Convertible Bonds | 34,260 |
| Loans on Bills | 786,478 | Due to Trust Account | 754,336 |
| Loans on Deeds | 1,076,262 | Other Liabilities | 159,613 |
| Overdrafts | 419,988 | Domestic Exchange Settlement Payable | 137 |
| Foreign Exchanges | 17,354 | Accrued Income Tax | 533 |
| Due from Foreign Banks | 6,583 | Accrued Expenses | 17,562 |
| Foreign Exchange Bills Bought | 3,491 | Unearned Income | 2,826 |
| Foreign Exchange Bills Receivable | 7,279 | Employee's Deposits | 3,932 |
| Other Assets | 194,754 | Reserve for Additional Benefits | 0 |
| Prepaid Expenses | 428 | Futures Margin Received | 147 |
| Accrued Income | 21,358 | Borrowed Securities | 78,811 |
| Futures Margin Paid | 919 | Other | 55,662 |
| Futures Balance Account | 110 | Reserve for Possible Loan Losses | 53,238 |
| Securities Held in Custody | 78,946 | Reserve for Retirement Allowances | 8,814 |
| Cash Placed as Collateral on Securities Borrowed | 56,255 | Reserve for Losses on Sale of Claims | 6,825 |
| Other | 36,735 | Reserve for Losses on the Investment Securities | 667 |
| Premises and Equipment <br> Land, Building and Equipment <br> Construction in Progress <br> Security Deposit and Concession Money <br> Deferred Tax Assets <br> Customer's Liabilities for Acceptances and Guarantees | 94,356 | Specific Reserves | 0 |
|  | 69,781 | Liability Reserve for Securities Trading | 0 |
|  | 1,708 | Acceptances and Guarantees | 532,725 |
|  | 22,866 | Total Liabilities | 4,857,116 |
|  | 68,884 | Stockholders' Equity |  |
|  |  | Common Stock | 170,966 |
|  | 532,725 | Legal Reserves | 166,208 |
|  |  | Capital Surplus | 160,851 |
|  |  | Legal Earned Surplus | 5,356 |
|  |  | Earned Surplus | 16,089 |
|  |  | Voluntary Reserve | 26,577 |
|  |  | Reserve for Overseas Investment | 2 |
|  |  | Reserve for Retirement Allowances | 47 |
|  |  | General Reserve | 26,528 |
|  |  | Unappropriated Losses | 10,488 |
|  |  | Net Losses | 48,697 |
|  |  | Total Stockholders' Equity | 353,263 |
| Total Assets | 5,210,380 | Total Liabilities and Stockholders' Equity | 5,210,380 |

The Chuo Trust and Banking Company, Limited
Non-Consolidated Balance Sheet
(as of March 31, 1999)

| Banking Account) (Unit: yen) |  |  |  |
| :---: | :---: | :---: | :---: |
| Assets |  | Liabilities |  |
| Cash and Due from Banks | 228,748,516,483 | Deposits | 2,717,374,850,491 |
| Cash | 57,223,158,399 | Current Deposits | 75,720,428,952 |
| Due from Banks | 171,525,358,084 | Ordinary Deposits | 262,165,192,407 |
| Call Loans | 120,000,000,000 | Saving Deposits | 13,841,337,221 |
| Monetary Claims Bought | 33,300,000,000 | Deposits at Notice | 65,935,434,595 |
| Trading Assets | 23,192,431,878 | Time Deposits | 2,136,390,144,661 |
| Trading Securities | 109,303,235 | Installment Savings | 1,658,000 |
| Trading-related Financial Derivatives | 2,088,231,937 | Other Deposits | 163,320,654,655 |
| Other Trading Assets | 20,994,896,706 | Negotiable Certificates of Deposit | 354,930,000,000 |
| Money Held in Trust | 58,826,363,502 | Call Money | 74,433,000,000 |
| Securities | 1,518,203,839,267 | Trading Liabilities | 2,199,688,160 |
| Government Bonds | 328,190,468,114 | Trading-related Financial Derivatives | 2,199,688,160 |
| Municipal Bonds | 69,871,439,858 | Borrowed Money | 157,172,910,000 |
| Corporate Bonds | 157,123,724,960 | Borrowed Money | 157,172,910,000 |
| Stocks | 617,509,968,359 | Foreign Exchanges | 524,552,993 |
| Other Securities | 344,929,651,073 | Due to Foreign Banks | 1,041,533 |
| Securities Lent | 578,586,903 | Foreign Exchange Bills Sold | 3,753,063 |
| Loans and Bills Discounted | 2,320,032,912,554 | Foreign Exchange Bills Payable | 519,758,397 |
| Bills Discounted | 37,303,160,932 | Convertible Bonds | 34,260,000,000 |
| Loans on Bills | 786,478,776,951 | Due to Trust Account | 754,336,064,594 |
| Loans on Deeds | 1,076,262,191,307 | Other Liabilities | 159,613,291,547 |
| Overdrafts | 419,988,783,364 | Domestic Exchange Settlement Payable | 137,170,949 |
| Foreign Exchanges | 17,354,773,133 | Accrued Income Tax | 533,471,613 |
| Due from Foreign Banks | 6,583,995,143 | Accrued Expenses | 17,562,093,851 |
| Foreign Exchange Bills Bought | 3,491,574,449 | Unearned Income | 2,826,242,652 |
| Foreign Exchange Bills Receivable | 7,279,203,541 | Employee's Deposits | 3,932,917,321 |
| Other Assets | 194,754,026,501 | Reserve for Additional Benefits | 55,864 |
| Prepaid Expenses | 428,580,386 | Futures Margin Received | 147,701,820 |
| Accrued Income | 21,358,538,089 | Borrowed Securities | 78,811,450,000 |
| Futures Margin Paid | 919,551,806 | Other | 55,662,243,341 |
| Futures Balance Account | 110,355,000 | Reserve for Possible Loan Losses | 53,238,859,335 |
| Securities Held in Custody | 78,946,151,820 | Reserve for Retirement Allowances | 8,814,631,600 |
| Cash Placed as Collateral on Securities Borrowed | 56,255,365,315 | Reserve for Losses on Sale of Claims | 6,825,149,957 |
| Other | 36,735,484,085 | Reserve for Losses on the Investment Securities | 667,485,350 |
| Premises and Equipment | 94,356,365,505 | Specific Reserves | 44,576 |
| Land, Building and Equipment | 69,781,458,728 | Liability Reserve for Securities Trading | 44,576 |
| Construction in Progress | 1,708,064,150 | Acceptances and Guarantees | 532,725,993,190 |
| Security Deposit and Concession Money | 22,866,842,627 | Total Liabilities | 4,857,116,521,793 |
| Deferred Tax Assets | 68,884,981,992 | Stockholders' Equity |  |
| Customer's Liabilities for Acceptances |  | Common Stock | 170,966,183,000 |
| and Guarantees | 532,725,993,190 | Legal Reserves | 166,208,130,492 |
|  |  | Capital Surplus | 160,851,183,000 |
|  |  | Legal Earned Surplus | 5,356,947,492 |
|  |  | Earned Surplus | 16,089,368,720 |
|  |  | Voluntary Reserve | 26,577,686,400 |
|  |  | Reserve for Overseas Investment | 2,686,400 |
|  |  | Reserve for Retirement Allowances | 47,000,000 |
|  |  | General Reserve | 26,528,000,000 |
|  |  | Unappropriated Losses | 10,488,317,680 |
|  |  | Net Losses | 48,697,158,068 |
|  |  | Total Stockholders' Equity | 353,263,682,212 |
| Total Assets | 5,210,380,204,005 | Total Liabilities and Stockholders' Equity | 5,210,380,204,005 |

The Chuo Trust and Banking Company, Limited
Non-Consolidated Statement of Income
(from April 1, 1998 to March 31, 1999)

|  | (millions of yen) |  |
| :---: | :---: | :---: |
| Ordinary Income |  | 198,954 |
| Trust Fees | 64,934 |  |
| Interest Income | 73,345 |  |
| Interest on Loans and Bills Discounted | 39,862 |  |
| Interest and Dividends on Securities | 21,248 |  |
| Interest on Call Loans | 1,606 |  |
| Interest on Bills Bought | 212 |  |
| Interest on Deposits with Banks | 2,561 |  |
| Interest on Interest Swaps | 5,381 |  |
| Other | 2,472 |  |
| Fees and Commissions Received | 24,442 |  |
| Domestic and Foreign Exchange | 962 |  |
| Other | 23,479 |  |
| Trading Revenue | 268 |  |
| Revenue from Trading Securities | 5 |  |
| Revenue from Trading-related Financial Derivatives | 60 |  |
| Other Trading Revenue | 202 |  |
| Other Operating Income | 25,318 |  |
| Profit on Foreign Exchange | 1,718 |  |
| Profit on Sales of Bonds | 3,666 |  |
| Profit on Redemption of Bonds | 157 |  |
| Other | 19,775 |  |
| Other Income | 10,645 |  |
| Profit on Sales of Stocks and Her Securities | 6,605 |  |
| Profit on Money Held in Trust | 724 |  |
| Other | 3,316 |  |
| Ordinary Expenses |  | 259,109 |
| Interest Expenses | 63,373 |  |
| Interest on Deposits | 27,571 |  |
| Interest on Negotiable Certificates of Deposit | 617 |  |
| Interest on Call Money | 844 |  |
| Interest on Bills Sold | 271 |  |
| Interest on Borrowed Money | 4,998 |  |
| Interest on Convertible Bonds | 183 |  |
| Interest on Interest Swaps | 18,158 |  |
| Other | 10,726 |  |
| Fees and Commissions Paid | 3,197 |  |
| Domestic and Foreign Exchange | 485 |  |
| Other | 2,711 |  |
| Other Operating Expenses | 7,399 |  |
| Losses on Sales of Investment Securities | 5,877 |  |
| Losses on Redemption of Investment Securities | 1,350 |  |
| Write off of Investment Securities | 17 |  |
| Other | 154 |  |
| General and Administrative Expenses | 72,281 |  |
| Other Expenses | 112,857 |  |
| Transfer to Reserve on Possible Loan Losses | 39,222 |  |
| Claims Written-off | 37,729 |  |
| Losses on Sales of Equities | 5,030 |  |
| Losses on Evaluation of Equities | 9,485 |  |
| Losses on Money Held in Trust | 559 |  |
| Other | 20,830 |  |
| Ordinary Losses |  | 60,154 |
| Extraordinary Profits |  | 18 |
| Profits on Disposal of Premises and Equipment | 0 |  |
| Profits on Written-off Claims | 0 |  |
| Transfer from Liability Reserve for Futures Trading | 0 |  |
| Transfer from Liability Reserve for Securities Trading | 0 |  |
| Other Extraordinary Profits | 17 |  |
| Extraordinary Losses |  | 21,572 |
| Losses on Disposal of Premises and Equipment | 35 |  |
| Other Extraordinary Losses | 21,537 |  |
| Net Losses before Income Taxes |  | 81,708 |
| Provision for Income Taxes |  | 90 |
| Income Taxes Deferred |  | -33,102 |
| Net Losses |  | 48,697 |
| Profit Brought Forward from Previous Year |  | 3,735 |
| Prior Year's Adjustment for Deferred Tax |  | 35,782 |
| Interim Dividends |  | 1,091 |
| Transfer to Legal Reserve |  | 218 |
| Unappropriated Losses at end of Year |  | 10,488 |

The Chuo Trust and Banking Company, Limited
Non-Consolidated Statement of Income
(from April 1, 1998 to March 31, 1999)

| (from |  | (Unit: yen) |
| :---: | :---: | :---: |
| Ordinary Income |  |  |
| Trust Fees | 64,934,418,378 |  |
| Interest Income | 73,345,521,922 |  |
| Interest on Loans and Bills Discounted | 39,862,248,819 |  |
| Interest and Dividends on Securities | 21,248,098,321 |  |
| Interest on Call Loans | 1,606,890,394 |  |
| Interest on Bills Bought | 212,460,865 |  |
| Interest on Deposits with Banks | 2,561,829,066 |  |
| Interest on Interest Swaps | 5,381,013,714 |  |
| Other | 2,472,980,743 |  |
| Fees and Commisions Received | 24,442,015,312 |  |
| Domestic and Foreign Exchange | 962,332,897 |  |
| Other | 23,479,682,415 |  |
| Trading Revenue | 268,245,394 |  |
| Revenue from Trading Securities | 5,201,614 |  |
| Revenue from Trading-related Financial Derivatives | 60,602,347 |  |
| Other Trading Revenue | 202,441,433 |  |
| Other Operating Income | 25,318,633,062 |  |
| Profit on Foreign Exchange | 1,718,860,644 |  |
| Profit on Sales of Bonds | 3,666,656,265 |  |
| Profit on Redemption of Bonds | 157,946,815 |  |
| Other | 19,775,169,338 |  |
| Other Income | 10,645,991,634 |  |
| Profit on Sales of Stocks and Oher Securities | 6,605,258,720 |  |
| Profit on Money Held in Trust | 724,424,406 |  |
| Other | 3,316,308,508 |  |
| Ordinary Expenses |  | 259,109,235,587 |
| Interest Expenses | 63,373,127,861 |  |
| Interest on Deposits | 27,571,750,907 |  |
| Interest on Negotiable Certificates of Deposit | 617,674,653 |  |
| Interest on Call Money | 844,302,092 |  |
| Interest on Bills Sold | 271,999,483 |  |
| Interest on Borrowed Money | 4,998,719,502 |  |
| Interest on Convertible Bonds | 183,719,250 |  |
| Interest on Interest Swaps | 18,158,426,661 |  |
| Other | 10,726,535,313 |  |
| Fees and Commisions Paid | 3,197,100,236 |  |
| Domestic and Foreign Exchange | 485,745,858 |  |
| Other | 2,711,354,378 |  |
| Other Operating Expenses | 7,399,680,689 |  |
| Losses on Sales of Investment Securities | 5,877,095,387 |  |
| Losses on Redemption of Investment Securities | 1,350,966,001 |  |
| Write off of Investment Securities | 17,359,869 |  |
| Other | 154,259,432 |  |
| General and Administrative Expenses | 72,281,418,838 |  |
| Other Expenses | 112,857,907,963 |  |
| Transfer to Reserve on Possible Loan Losses | 39,222,192,714 |  |
| Claims Written-off | 37,729,182,546 |  |
| Losses on Sales of Equities | 5,030,529,008 |  |
| Losses on Evaluation of Equities | 9,485,989,996 |  |
| Losses on Money Held in Trust | 559,800,117 |  |
| Other | 20,830,213,582 |  |
| Ordinary Losses |  | 60,154,409,885 |
| Extraordinary Profits |  | 18,216,237 |
| Profits on Disposal of Premises and Equipment | 5,646 |  |
| Profits on Written-off Claims | 385,541 |  |
| Transfer from Liability Reserve for Futures Trading | 3,840 |  |
| Transfer from Liability Reserve for Securities Trading | 169,266 |  |
| Other Extraordinary Profits | 17,655,784 |  |
| Extraordinary Losses |  | 21,572,502,807 |
| Losses on Disposal of Premises and Equipment | 35,254,279 |  |
| Other Extraordinary Losses | 21,537,248,528 |  |
| Net Losses before Income Taxes |  | 81,708,696,455 |
| Provision for Income Taxes |  | 90,509,600 |
| Income Taxes-Deferred |  | -33,102,047,987 |
| Net Losses |  | 48,697,158,068 |
| Profit Brought Forward from Previous Year |  | 3,735,839,828 |
| Prior Year's Adjustment for Deferred Tax |  | 35,782,934,005 |
| Interim Dividends |  | 1,091,611,204 |
| Transfer to Legal Reserve |  | 218,322,241 |
| Unappropriated Losses at end of Year |  | 10,488,317,680 |

(yen)

| Unappropriated Losses at End of Year | $10,488,317,680$ |
| :--- | ---: |
| Transfer from Voluntary Reserve | $15,001,097,663$ |
| Transfer from Reserve for Overseas Investment | $1,097,663$ |
| Transfer from General Reserve | $15,000,000,000$ |
| Unappropriated Profit Total | $4,512,779,983$ |
| Profits Appropriation Total |  |
| Legal Earned Surplus |  |
| Dividends on First Series Preferred Shares |  |
| (20.00 yen per share ) | $1,385,221,989$ |
| Dividends on Second Series Preferred Shares |  |
| ( 0.04 yen per share ) | $230,870,332$ |
| Dividends on Ordinary Shares |  |
| $(2.50$ yen per share ) | $400,000,000$ |
| Profits carried Forward to Next Year | $3,750,000$ |
| (Valuation Gains on Trading Account | $750,601,657$ |

The Chuo Trust and Banking Co., Ltd.

## Components of Ordinary Profits

|  | Fiscal Year 1998 | Fiscal Year 1997 | Increase/ <br> Decrease | Year on Year <br> Change (\%) |
| :--- | ---: | ---: | ---: | ---: |
| 1 Gross Operating Profit | 114.3 | 114.4 | -0.1 | -0.1 |
| Trust Fees | 64.9 | 77.3 | -12.4 | -16.0 |
| Net Interest Income | 9.9 | 4.1 | 5.8 | 142.0 |
| Net Fees and Commissions | 21.2 | 20.3 | 0.8 | 4.3 |
| Net Trading Account Revenue | 0.2 | -1.0 | 1.3 | - |
| Net Other Operating Profits | 17.9 | 13.7 | 4.2 | 30.6 |
| 2 General and Administrative Expenses | 72.2 | 61.5 | 10.7 | 17.5 |
| 3 Net Other Ordinary Profits | -102.2 | -43.7 | -58.4 | - |
| 4 Ordinary Profit (1-2+3) | -60.1 | 9.1 | -69.2 | - |


|  | Fiscal Year 1998 | Fiscal Year 1997 | Increase/ <br> Decrease | Year on Year <br> Change (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Core Business Profit ("Gyomu Juneki") | 27.3 | 58.4 | -31.0 | -53.2 |

## Securities



## BIS Capital Adequacy Ratio

|  | (billions of yen) |  |  |
| :--- | ---: | ---: | ---: |
|  | As of March 31 1999 <br> [Preliminary] | As of March 31 1998 | Increase/ <br> Decrease |
| 1 Capital Adequacy Ratio | $13.18 \%$ | $12.73 \%$ | $0.45 \%$ |
| 2 Tier I Capital | 354.0 | 230.7 | 123.3 |
| 3 Tier II Capital | 174.8 | 138.8 | 35.9 |
| $\quad$ Subordinated Debt | 149.8 | 132.8 | 17.0 |
| 4 Risk-Adjusted Assets | $4,001.3$ | $2,902.5$ | $1,098.7$ |

The Chuo Trust and Banking Company, Limited.

$\quad$| (yen in billions) |
| ---: | :--- |


|  | For the six months ended Sep. 30, 1997 | For the six months ended Sep. 30, 1996 | Increase/ <br> Decrease | Year on Year Change (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Gross Operating Profit from Domestic Operations Gross Operating Profit from International Operation | 47.8 | 57.3 | -9.4 | -16.5 |
|  | 3.3 | 0.0 | 3.2 | 4,038.9 |
| Core Business Profits ("Gyomu Juneki") | 20.1 | 27.6 | -7.5 | -27.2 |



|  | (billions of yen) |  |  |
| :--- | ---: | ---: | ---: |
|  | As of March 31 1999 <br> [Preliminary] | As of March 31 1998 | Increase/ <br> Decrease |
| 1 Capital Adequacy Ratio | $13.18 \%$ | $12.73 \%$ | $0.45 \%$ |
| 2 Tier I Capital | 354.0 | 230.7 | 123.3 |
| 3 Tier II Capital | 174.8 | 138.8 | 35.9 |
| Subordinated Debt | 149.8 | 132.8 | 17.0 |
| 4 Risk-Adjusted Assets | $4,001.3$ | $2,902.5$ | $1,098.7$ |

## The Chuo Trust and Banking Co., Ltd.

## Reserve for Possible Loan Losses

|  |  |  |  |
| :---: | :---: | :---: | :---: |
|  | As of March 311999 | As of March 311998 | Increase/ Decrease |
| General Reserve | 24,388 | 6,082 | 18,305 |
| Specific Reserve | 28,335 | 139,769 | -111,433 |
| Reserve for Specific Overseas Loan Losses | 515 | 3 | 511 |
| Banking Account Total | 53,238 | 145,854 | -92,616 |
| Special Reserve in Loan Trust | 12,614 | 15,114 | -2,499 |
| Reserve for Loan Losses in JODMTs | 219 | 246 | -27 |
| Trust Account Total | 12,834 | 15,360 | -2,526 |
| Total Reserve for Possible Loan Losses | 66,072 | 161,215 | -95,142 |
| Reserve Ratio A (\%)* | 27.76 |  | 27.76 |
| Reserve Ratio B (\%)** | 32.53 | 56.50 | -23.97 |

* Ratio of Total Reserve Balance to Problem Loans Based on Financial Function Revitalization Law
** Ratio of Total Reserve Balance to Risk Monitored Loans
Note: Decline of Reserve Ratio in Fiscal 1998 is mainly due to Direct Write-offs. In addition to those Reserves, considering the portion of loans which is secured by guarantees or collaterals, Secured Ratio has reached to approximately $80 \%$. (Please refer the table "Problem Loans Based on Financial Function Revitalization Law".)


## Disposal of Problem Loans

| (millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | As of March 311999 | As of March 311998 | Increase/ Decrease |
| Direct Write-offs | Banking Account Trust Account | $\begin{aligned} & 37,729 \\ & 12,425 \end{aligned}$ | $\begin{aligned} & 1,992 \\ & 3,977 \end{aligned}$ | $\begin{array}{r} \hline 35,736 \\ 8,448 \end{array}$ |
| Net Additions to Specific Reserves | Banking Account | 20,214 | 70,816 | -50,601 |
| Losses on Sale of Loans to CCPC | Banking Account Trust Account | $\begin{aligned} & 1,465 \\ & 1,995 \end{aligned}$ | $\begin{array}{r} \hline 12,141 \\ 5,293 \end{array}$ | $\begin{array}{r} -10,676 \\ -3,297 \end{array}$ |
| Losses on Sale of Loans advanced to Overseas Private Borrowers | Banking Account Trust Account | 957 | 2,421 | -1,464 |
| Net Additions to Reserves for Additional Losses from Sold Claims to CCPC | Banking Account | 2,963 | 1,196 | 1,767 |
| Others | Banking Account Trust Account | $\begin{array}{r} 13,100 \\ 1,037 \end{array}$ | $\begin{aligned} & 2,757 \\ & 2,231 \end{aligned}$ | $\begin{aligned} & \hline 10,342 \\ & -1,194 \end{aligned}$ |
|  | Banking Account Trust Account | $\begin{aligned} & \hline 76,430 \\ & 15,458 \end{aligned}$ | $\begin{aligned} & \hline 91,326 \\ & 11,502 \end{aligned}$ | $\begin{array}{r} -14,895 \\ 3,956 \end{array}$ |
| Total |  | 91,888 | 102,828 | -10,939 |

The Chuo Trust and Banking Co., Ltd.

Reserve for Possible Loan Losses
(yen in billions)

|  | Fiscal Year '98 | Fiscal Year '97 | Increase/ <br> Decrease |
| :---: | :---: | :---: | :---: |
| 1 Components of Reserve Balance |  |  |  |
| (a) General Reserve | 24.3 | 6.0 | 18.3 |
| (b) Specific Loan Loss Provision | 28.3 | 139.7 | -111.4 |
| (c) Special Reserve for Overseas Loan Losses | 0.5 | 0.0 | 0.5 |
| 2 Specific Loan Loss Provision |  |  |  |
| (a) Transfer to the Reserve | 28.3 | 82.8 | -54.5 |
| (b) Transfer from the Reserve excludes write-offs charging the reserve | 8.1 | 12.0 | -3.9 |
| (c) Net Transfer to the Reserve | 20.2 | 70.8 | -50.6 |
| 3 Special Reserve for Overseas Loan Losses |  |  |  |
| (a) Number of Applied Countries | 3 | 2 | 1 |
| (b) Applied Loan Balance | 3.6 | 0.0 | 3.6 |
| (c) Transfer to the Reserve | 0.5 | - | 0.5 |
| (d) Transfer from the Reserve | 0.0 | 2.5 | -2.5 |
| 4 Claims Written-off | 37.7 | 1.9 | 35.7 |

Loans and Bills Discounted
(yen in billions)


The Chuo Trust \& Banking Co., Ltd.
Risk Monitored Loans

|  | (millions of yen) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As ofMarch 311999 |  |  |  | As of <br> March 31 1998 <br> Non-consolidated |  | Increase/ <br> Decrease |  |
|  | Non-consolidated |  | Consolidated |  |  |  | Non-consolidated |  |
| Banking Account |  |  |  |  |  |  |  |  |
| Loans to Legally Bankrupt Entities |  | 26.0 |  | 26.3 |  | 68.8 |  | -42.8 |
| [\% of total Loan Balance] |  | 1.12 \%] | [ | 1.15 \%] |  | 3.93 \%] | [ | -2.81 \%] |
| Loans with Interest Payments more than Six Months Overdue |  | 22.4 |  | 22.5 |  | 78.2 |  | -55.8 |
| [\% of total Loan Balance] |  | 0.97 \%] | [ | 0.98 \%] |  | 4.46 \%] | [ | -3.49 \%] |
| Loans with Interest Payments more than Three Months Overdue |  | 12.5 |  | 12.5 |  | 9.1 |  | 3.4 |
| [\% of total Loan Balance] |  | 0.54 \%] | [ | 0.55 \%] |  | 0.52 \%] | [ | 0.02 \%] |
| Restructured Loans |  | 84.7 |  | 84.7 |  | 65.0 |  | 19.6 |
| [\% of total Loan Balance] |  | 3.65 \%] | [ | 3.69 \%] |  | 3.71 \%] | [ | -0.06 \%] |
| Total Risk Monitored Loans (Banking Account) |  | 145.7 |  | 146.3 |  | 221.4 |  | -75.6 |
| [\% of total Loan Balance] |  | 6.28 \%] | [ | 6.36 \%] |  | 12.63 \%] | [ | -6.35 \%] |
| Total Balance of Loans |  | 2,320.0 |  | 2,299.3 |  | 1,753.6 |  | 566.3 |
| Trust Account |  |  |  |  |  |  |  |  |
| Loans to Legally Bankrupt Entities |  | 12.0 |  | 12.0 |  | 18.4 |  | -6.3 |
| [\% of total Loan Balance] |  | 0.69 \%] | [ | 0.69 \%] |  | 0.96 \%] | [ | -0.27 \%] |
| Loans with Interest Payments more than Six Months Overdue |  | 35.0 |  | 35.0 |  | 29.4 |  | 5.6 |
| [\% of total Loan Balance] |  | 2.00 \%] | [ | 2.00 \%] |  | 1.53 \%] | [ | 0.47 \%] |
| Loans with Interest Payments more than Three Months Overdue |  | 7.1 |  | 7.1 |  | 11.6 |  | -4.5 |
| [\% of total Loan Balance] |  | 0.41 \%] | [ | 0.41 \%] |  | 0.61 \%] | [ | -0.20 \%] |
| Restructured Loans |  | 2.9 |  | 2.9 |  | 4.3 |  | -1.3 |
| [\% of total Loan Balance] |  | 0.17 \%] | [ | 0.17 \%] |  | 0.23 \%] | [ | -0.06 \%] |
| Total Risk Monitored Loans (Trust Account) |  | 57.2 |  | 57.2 |  | 63.8 |  | -6.6 |
| [\% of total Loan Balance] |  | 3.26 \%] | [ | 3.26 \%] |  | 3.33 \%] | [ | -0.07 \%] |
| Total Balance of Loans |  | 1,755.7 |  | 1,755.7 |  | 1,920.4 |  | -164.7 |
| Total Risk Monitored Loans (Banking + Trust Account) |  | 203.0 |  | 203.6 |  | 285.3 |  | -82.2 |
| [\% of total Loan Balance] |  | 4.98 \%] | [ | 5.02 \%] |  | 7.77 \%] | [ | -2.79 \%] |
| Total Balance of Loans (Banking + Trust Account) |  | 4,075.7 |  | 4,055.1 |  | 3,674.1 |  | 401.6 |

Problem Loans Based on Financial Function Revitalization Law

|  |  | As of March 311999 | Secured Amount* | Secured Ratio (\%) |
| :---: | :---: | :---: | :---: | :---: |
| Claims under <br> Bankruptcy and Virtual Bankruptcy | Banking Account | 55,010 | 55,010 | 100.00 |
|  | Trust Account | 32,198 | 26,661 | 82.80 |
|  |  | 87,208 | 81,671 | 93.65 |
| $\begin{gathered} \text { Claims under } \\ \text { High Risk } \end{gathered}$ | Banking Account | 70,796 | 63,797 | 90.11 |
|  | Trust Account | 22,239 | 9,996 | 44.95 |
|  |  | 93,036 | 73,794 | 79.32 |
| $\begin{aligned} & \text { Claims Under } \\ & \text { Close Observation } \end{aligned}$ | Banking Account | 48,701 | 27,430 | 56.32 |
|  | Trust Account | 9,069 | 7,409 | 81.69 |
|  |  | 57,770 | 34,839 | 60.31 |
| Total | Banking Account | 174,507 | 146,238 | 83.80 |
|  | Trust Account | 63,507 | 44,066 | 69.39 |
|  |  | 238,015 | 190,305 | 79.96 |

[^1]| Fiscal Years Ended March 31, 1999 and | Millions of yen |  |  |  | Thousands of U.S.\$ (Note:1) <br> March 1999 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | March 1999 |  | March 1998 |  |  |
| For the Year ended March 31 |  |  |  |  |  |  |
| Total Income | $\not \geqslant$ | 198,973 | $\not \geqslant$ | 275,274 | \$ | 1,650,544 |
| Total Expenses |  | 280,681 |  | 262,871 |  | 2,328,343 |
| Core Business Profit ("Gyomu Juneki") |  | 27,356 |  | 58,404 |  | 226,934 |
| Income Before Income Taxes |  | -81,708 |  | 12,382 |  | -677,799 |
| Net Income |  | -48,697 |  | 12,321 |  | -403,958 |
| At year end as of March 31 |  |  |  |  |  |  |
| Total Assets | $\not \geqslant$ | 13,496,024 | \# | 12,223,873 | \$ | 111,953,750 |
| Total Funds |  | 12,645,011 |  | 11,427,969 |  | 104,894,329 |
| Deposits |  | 3,072,304 |  | 1,786,793 |  | 25,485,730 |
| Money Trusts |  | 5,463,932 |  | 4,954,659 |  | 45,325,032 |
| Pensions Trusts |  | 1,855,193 |  | 1,937,244 |  | 15,389,415 |
| Property Formation Trusts |  | 2,932 |  | 3,071 |  | 24,330 |
| Loan Trusts |  | 2,250,646 |  | 2,746,201 |  | 18,669,821 |
| Total Loans and Bills Discounted |  | 4,162,138 |  | 3,784,497 |  | 34,526,245 |
| Total Securities Portfolio |  | 8,676,625 |  | 7,799,730 |  | 71,975,324 |
| Capital and Reserves |  | 434,489 |  | 354,750 |  | 3,604,227 |

Note:1 Figures stated in US\$ are translated solely for convenience at the rate of 120.55 yen per US\$1 as of March 31, 1999.

## BIS Capital Adequacy Ratio

|  | March 1999 |  | Billions of yen March 1998 |
| :---: | :---: | :---: | :---: |
| Tier I: | (A) | 354.0 | 230.7 |
| Tier II: | (B) | 174.8 | 138.8 |
| Subordinated Debt |  | 149.8 | 132.8 |
| Total Capital : (A)+(B) | (C) | 528.9 (Note:2) | 369.5 |
| Risk-Adjusted Assets | (D) | 4,001.3 | 2,902.5 |
| Capital Adequacy Ratio (Note:3) | (C/D) | 13.18 \% | 12.73 |
| Capital increase is due to issuance of ordinary shares (amount to 37.5 billion yen), preferred shares (amount to 150 billion yen) and perpetual subordinated convertible bonds (amount to 34.26 billion yen). Capital Adequacy Ratio is determined to guidelines set by the Bank for International Settlements. |  |  |  |
|  |  |  |  |

Prospect for Fiscal Year 1999
(Billions of yen)

|  | FY1998 | Prospect for FY1999 |  |
| :--- | ---: | ---: | ---: |
|  | (Interim) |  |  |
| Real Core Business Profit* |  | 31.1 | 39.0 |
| Core Business Profit before Disposal of Non-performing |  | 25.0 |  |
| Loans in the Trust Account | 42.8 | 39.0 | 25.0 |
| Core Business Profit ("Gyomu Juneki") | 27.3 | 19.0 | 5.0 |
| Disposal of Non-performing Loans | 91.8 | 25.0 | 22.0 |
| $\quad$ Disposal of Non-performing Loans in the Banking Account | 76.4 | 5.0 | 2.0 |
| $\quad$ Disposal of Non-performing Loans in the Trust Account | 15.4 | 20.0 | 20.0 |
| Ordinary Profits | -60.1 | 8.0 | 4.0 |
| Net Income | -48.6 | 5.0 | 2.5 |
| Dividends per Ordinary Share (yen) | 5.50 | 5.00 | 2.50 |

*Real Core Business Profit = Core Business Profit + Disposal of Non-performing Loans in the Trust Account + Transfer to General Reserve for Possible Loan Losses

## Prospect of Dividends for Fiscal Year 1999

|  |  | Annual Dividend per Share |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\frac{\text { Interim }}{\text { yen }}$ | $\frac{\text { Year-end }}{\text { yen }}$ |  |
|  |  | yen |  |
| 1st Half | Ordinary Shares <br> Class-A Preferred Shares First Series <br> Class-A Preferred Shares Second Series |  | $\begin{array}{r} 2.50 \\ 20.00 \\ 7.20 \\ \hline \end{array}$ | - |  |
| Annual | Ordinary Shares <br> Class-A Preferred Shares First Series <br> Class-A Preferred Shares Second Series | - | $\begin{array}{r} 2.50 \\ 20.00 \\ 7.20 \end{array}$ | $\begin{array}{r} \hline 5.00 \\ 40.00 \\ 14.40 \end{array}$ |


[^0]:    Prospect of Net Income per Share : 9.49 yen

[^1]:    * Secured Amount $=$ Reserve Balance + Amount Secured by Collateral or Guarantee etc.

