Explanatory Material

First Half of Fiscal Year 2000 ended on September 30, 2000

The Sumitomo Trust & Banking Co., Ltd.

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Financial Forecast

30 Forecast for the Fiscal Year 2000

Summary of Financial Results

| (Non-consolidated) | Sep. 2000 | Sep. 1999 | Change | %Change |
|---|-----------|-----------|---------|----------|
| Gross Profits | 113,054 | 109,302 | 3,752 | 3.4% |
| Domestic Business | 113,026 | 99,180 | 13,846 | 14.0% |
| Net Trust Fees | 46,723 | 41,512 | 5,210 | 12.6% |
| Trust Accounts Net Credit Costs | 12,546 | 23,550 | -11,004 | -46.7% |
| Trust Fees from Loan Trust and Jointly-Operated Money Trusts* | 41,017 | 48,165 | -7,148 | -14.8% |
| Other Trust Fees | 18,252 | 16,897 | 1,354 | 8.0% |
| Net Interest Income | 44,495 | 40,531 | 3,964 | 9.8% |
| Net Fees & Commissions | 12,510 | 13,916 | -1,405 | -10.1% |
| Net Gains from Trading | 1,946 | 3,742 | -1,796 | -48.0% |
| Others (including Net Gain(Loss) from Bonds) | 7,350 | -523 | 7,873 | 1,505.1% |
| International Business | 27 | 10,121 | -10,093 | -99.7% |
| Net Interest Income | 834 | 9,785 | -8,950 | -91.5% |
| Net Fees & Commissions | -824 | -587 | -236 | -40.3% |
| Net Gains from Trading | 111 | -1,275 | 1,386 | 108.7% |
| Others (including Net Gain(Loss) from Bonds) | -92 | 2,199 | -2,292 | -104.2% |
| General & Administrative Expenses | 63,110 | 69,564 | -6,453 | -9.3% |
| Net Transfer to General Reserve | -8,692 | -2,437 | -6,254 | -256.6% |
| Net Business Profit(Gyomu Jun-eki) | 58,636 | 42,176 | 16,460 | 39.0% |
| Net Business Profit before Trust Account Credit Costs | 71,182 | 65,726 | 5,456 | 8.3% |
| Adjusted Net Business Profit** | 62,490 | 63,288 | -798 | -1.3% |

^{*}Before credit costs

^{**(}Net Business Profit) + (Trust A/C Credit Cost) + (Net Transfer to General Reserve)

Summary of Financial Results (continued)

| (Non-consolidated) | Sep. 2000 | Sep. 1999 | Change | %Change |
|--|-----------|-----------|--------|----------|
| Net Business Profit(Gyomu Jun-eki) | 58,636 | 42,176 | 16,460 | 39.0% |
| Adjusted Net Business Profit** | 62,490 | 63,288 | -798 | -1.3% |
| Net gain(loss) from Bonds | 5,526 | -2,749 | 8,276 | 301.0% |
| Net Non-Recurring Profit(Loss) | -20,517 | -18,552 | -1,965 | -10.6% |
| Net gain(loss) from Shares | 30,094 | 7,921 | 22,173 | 279.9% |
| Banking Account Net Credit Costs | 71,744 | 29,757 | 41,986 | 141.1% |
| Net Operating Profit(Loss) (Keijo-Rieki) | 38,119 | 23,623 | 14,495 | 5 61.4% |
| Extraordinary Profit(loss) | 13,790 | 403 | 13,386 | 3,319.5% |
| Net gain(loss) from disposal of fixed assets | -357 | -408 | 51 | 12.6% |
| Net Income before Income Tax | 51,909 | 24,026 | 27,882 | 116.0% |
| Income Tax | 106 | 55 | 50 | 90.9% |
| Deferred Income Tax | 28,974 | 10,103 | 18,871 | 186.8% |
| Net Income(Loss) | 22,827 | 13,867 | 8,960 | 64.6% |

^{**(}Net Business Profit) + (Trust A/C Credit Cost) + (Net Transfer to General Reserve)

| (Cor | nsolidated) | Sep. 2000 | Sep. 1999 | Change | %Change |
|------|---|-----------|-----------|--------|---------|
| Net | Operating Profit(Loss) <i>(Keijo-Rieki)</i> | 41,092 | 24,711 | 16,380 | 66.3% |
| | Banking and Trust Business | 40,876 | | | |
| | Other Financial Services | 1,698 | | | |
| | Elimination | 1,481 | | | |
| Net | Income(Loss) | 22,349 | 13,500 | 8,849 | 65.5% |

Breakdown of Credit Costs

| (Non-consolidated) | Sep. 2000 | Sep. 1999 | Change |
|---|-----------|-----------|---------|
| Credit Costs (A) | 84,290 | 53,307 | 30,983 |
| Banking Account | 71,744 | 29,757 | 41,986 |
| Net Losses from Direct Write-offs *1 | 17,577 | 21,914 | -4,336 |
| Net Transfer to Specific Loan Loss Reserves | 54,476 | 11,580 | 42,895 |
| Losses on Sale of Loans to CCPC *2 | 59 | 1,004 | -944 |
| Losses on Sales of Loans in Bulk | 116 | 1 | 116 |
| Transfer to Reserves for Financial Assistance to Specific Borrowers | -9 | - | -9 |
| Transfer to Reserves for Loans to Restructuring Countries | -607 | -4,758 | 4,151 |
| Other Credit Costs *3 | 131 | 17 | 113 |
| Trust Accounts | 12,546 | 23,550 | -11,004 |
| Direct Write-offs | 9,999 | 19,954 | -9,954 |
| Losses on Sales of Loans to CCPC | 2,280 | 557 | 1,722 |
| Losses on Sales of Loans in Bulk | 266 | 3,038 | -2,771 |
| Net Transfer to General Reserve (B) | -8,692 | -2,437 | -6,254 |
| | | | |
| Gross Credit Costs (A + B) | 75,597 | 50,870 | 24,727 |

^{*1 (}Direct Write-offs Amount) - (Utilized Reserved Amount)

^{*2} The Cooperative Credit Purchasing Co., Ltd.

^{*3} Mainly losses from sales of bad loans

Expenses and Per-head Business Profit

General & Administrative Expenses

(in millions of Yen)

| (Non-consolidated) | Sep. 2000 | Sep. 1999 | Change |
|--------------------------------------|-----------|-----------|--------|
| General & Administrative Expenses | 63,110 | 69,564 | -6,453 |
| Personnel Expenses | 26,013 | 29,703 | -3,690 |
| Other Expenses Other than Income Tax | 34,497 | 36,761 | -2,263 |
| Non-income Tax | 2,599 | 3,099 | -499 |

Per-head Business Profit

| (Non-consolidated) | Sep. 2000 | Sep. 1999 | Change |
|---------------------------------------|-----------|-----------|--------|
| Net Business Profit | 58,636 | 42,176 | 16,460 |
| Per-head Net Business Profit | 10.4 | 7.1 | 3.2 |
| Adjusted Net Business Profit | 62,490 | 63,288 | -798 |
| Per-head Adjusted Net Business Profit | 11.1 | 10.7 | 0.3 |

Margins

Gross Margins (Non-consolidated)

| Domestic Banking Account | Sep. 2000 | Sep. 1999 | Change |
|---|-----------|-----------|--------|
| Average Yield on Interest-earning Assets (a) | 1.65% | 1.87% | -0.22% |
| Loans and Bills Discounted (A) | 1.44% | 1.53% | -0.09% |
| Bonds | 1.36% | 1.66% | -0.30% |
| Average Yield on Interest-bearing Liabilities (b) | 0.92% | 1.21% | -0.29% |
| Deposits (B) | 0.43% | 0.45% | -0.02% |
| Gross Margin (a) - (b) | 0.73% | 0.66% | 0.07% |
| Loan-Deposit Margin (A) - (B) | 1.01% | 1.08% | -0.07% |

| Domestic Banking Account + Loan Trust + JOMT | Sep. 2000 | Sep. 1999 | Change |
|---|-----------|-----------|--------|
| Average Yield on Interest-earning Assets (a) | 1.77% | 1.96% | -0.19% |
| Loans and Bills Discounted (A) | 1.61% | 1.77% | -0.16% |
| Bonds | 1.63% | 1.89% | -0.26% |
| Average Yield on Interest-bearing Liabilities (b) | 0.67% | 0.94% | -0.27% |
| Deposits (B) | 0.35% | 0.52% | -0.17% |
| Gross Margin (a) - (b) | 1.10% | 1.02% | 0.08% |
| Loan-Deposit Margin (A) - (B) | 1.26% | 1.25% | 0.01% |

Breakdown of Gain/Loss from Securities

| (Non-Consolidated) | Sep. 2000 | Sep. 1999 | Change |
|---------------------------------|-----------|-----------|---------|
| Net gain(loss) from Bonds | 5,526 | -2,749 | 8,276 |
| Gains on Sale of Bonds | 52,154 | 60,926 | -8,772 |
| Gains on Redemption of Bonds | - | 612 | -612 |
| Losses on Sale of Bonds | 46,401 | 53,923 | -7,522 |
| Losses on Redemption of Bonds | - | 10,318 | -10,318 |
| Losses on Devaluation of Bonds | 225 | 47 | 178 |
| Net gain(loss) from Shares | 30,094 | 7,921 | 22,173 |
| Gains on Sale of Shares | 51,239 | 39,699 | 11,540 |
| Losses on Sale of Shares | 4,546 | 26,529 | -21,982 |
| Losses on Devaluation of Shares | 16,597 | 5,248 | 11,349 |

Unrealized Gain/Loss of Investment Securities

(in millions of yen)

| | Sep. 2000 | | | Mar. 2000 | | | |
|--|-----------|----------|---------------------|----------------------|---------|---------------------|----------------------|
| | Net | | | | Net | | |
| Consolidated | | Changes | Unrealized Gains | Unrealized Losses | | Unrealized Gains | Unrealized Losses |
| Held-to-Maturity | 175 | | 305 | 130 | | | |
| Other Securities | 192,464 | | 305,390 | 112,926 | | | |
| (Amount equivalent to net unrealized gains on non- trading securities available for sale, net of taxes) | (116,608) | | | | | | |
| Total | 192,640 | -140,657 | 305,696 | 113,056 | 333,297 | 459,013 | 125,715 |
| Stocks | 191,366 | -128,499 | 287,711 | 96,344 | 319,866 | 436,175 | 116,309 |
| Bonds | 1,466 | -6,397 | 9,637 | 8,171 | 7,863 | 9,204 | 1,340 |
| Others | -192 | -5,759 | 8,347 | 8,540 | 5,567 | 13,632 | 8,065 |

(in millions of yen)

| (III millions of yen) | | | | | | | |
|--|-----------|----------|---------------------|----------------------|---------|---------------------|----------------------|
| | | Sep. | 2000 | | | Mar. 2000 |) |
| | Net | | | ı | Net | | |
| Non-Consolidated | | Changes | Unrealized Gains | Unrealized Losses | | Unrealized Gains | Unrealized Losses |
| Held-to-Maturity | - | | - | - | | | |
| Securities issued by Subsidiaries and Affiliates | - | | - | - | | | |
| Other Securities | 189,492 | | 302,013 | 112,520 | | | |
| (Amount equivalent to net unrealized gains on non- trading securities available for sale, net of taxes) | (115,855) | | | | | | |
| Total | 189,492 | -140,116 | 302,013 | 112,520 | 329,609 | 454,834 | 125,225 |
| Stocks | 188,106 | -127,959 | 284,348 | 96,241 | 316,065 | 432,307 | 116,241 |
| Bonds | 1,454 | -6,372 | 9,625 | 8,171 | 7,826 | 9,162 | 1,335 |
| Others | -67 | -5,783 | 8,039 | 8,107 | 5,716 | 13,364 | 7,648 |

(For reference)

Trust A/C

(in millions of yen)

| | Sep. 2000 | Mar. 2000 |
|----------------------------------|-----------|-----------|
| Listed/Unlisted Securities Total | 2,820 | 1,864 |

*Evaluation Methods of Investment Securities (Investment Securities)

| | (miree mile and a community) | |
|---|---|---------------------------------------|
| | Type of Securities | Evaluation Method |
|) | Securities held for trading purposes | Mark-to-Market |
| | Securities held to maturity | Amortized or Accumulated Cost |
| | ISacuritias Available for Sala | Cost or Amortized or Accumulated Cost |
| | Securities issued by subsidiaries or affiliates | Cost |
| | (Securities Held in Money Trust) | |
| | Money Trust for trading purposes | Mark-to-Market |

Unrealized Gain/Loss of Financial Derivatives

Unrealized Gains/Losses of Financial Derivatives reflected upon the Statement of Income (Including derivatives on Trading A/C)

Consolidated

(in millions of yen)

| | Sep. 2000 |
|-------------------------------|-----------|
| Interest Related Transactions | 12,041 |
| Interest Swaps | 10,247 |
| Stock Related Transactions | 795 |
| Bond Related Transactions | -11 |
| Total | 12,824 |

Non-Consolidated

(in millions of yen)

| | | Se | p. 2000 |
|-------------------------------|----------------|----|---------|
| Interest Related Transactions | | | 13,341 |
| In | terest Swaps | | 11,505 |
| Stock Related Transactions | | | 795 |
| Bond Related | d Transactions | | -8 |
| | Total | | 14,128 |
| | | | , .== |

(For Reference)

Unrealized Gains/Losses of Financial Derivatives subject to the hedge accounting rules

Non-Consolidated

| | Sep. 2000 |
|-------------------------------|-----------|
| Interest Related Transactions | -73,143 |
| Interest Swaps | -66,205 |
| Stock Related Transactions | - |
| Bond Related Transactions | -7,797 |
| Total | -80,940 |
| | - |

| Mar. 200 | 0 |
|----------|-----|
| -74,0 | 030 |
| -84, | 125 |
| 1, | 139 |
| -3, | 117 |
| -76,0 | 800 |

^{*}Note: Figures as of Mar. 2000 are calculated upon all the derivative transactions but those in Trading A/C, since the hedge accounting rules were not applied in FY 1999. Unrealized gains (losses) of interest rate swaps do not include accrued interests.

BIS Capital Adequacy Ratio

| BIS Capital Adequacy Ratio(Consolidated) | Sep. 2000 | Mar. 2000 | Change | Sep. 1999 |
|--|------------|------------|---------|------------|
| | (A) | (B) | (A)-(B) | |
| Capital Adequacy Ratio | 11.05% | 11.23% | -0.18% | 10.97% |
| Tier I Ratio | 6.73% | 6.62% | 0.11% | 6.52% |
| Total Capital | 1,313,830 | 1,346,209 | -32,379 | 1,313,182 |
| Tier I | 800,101 | 794,253 | 5,848 | 779,853 |
| Minority Interest in Consolidated Subsidiaries | 90,135 | 89,776 | 359 | 89,204 |
| Non-Cumulative Preferred Securities | 83,000 | 83,000 | | 83,000 |
| Tier II | 540,228 | 553,456 | -13,228 | 534,829 |
| Upper Tier II | 232,760 | 223,027 | 9,732 | 228,483 |
| Revaluation of Land, after 55% Discount | 19,232 | 19,232 | -0 | 19,358 |
| General Reserve | 49,232 | 58,824 | -9,591 | 63,775 |
| Subordinated Debts | 164,295 | 144,970 | 19,325 | 145,350 |
| Lower Tier II | 307,468 | 330,429 | -22,961 | 306,345 |
| Termed Subordinated Debt, etc. | 307,468 | 330,429 | -22,961 | 306,345 |
| Deduction | 26,499 | 1,499 | 25,000 | 1,499 |
| Risk Assets | 11,884,052 | 11,982,247 | -98,194 | 11,960,616 |

| Non-Consolidated BIS Capital Adequacy Ratio | 11.34% |
|---|--------|
| Tier I Ratio | 6.89% |

Return on Equity

| | Sep. 2000 | Sep. 1999 | Change |
|---|-----------|-----------|---------|
| (Non-Consolidated) | (a) | (b) | (a)-(b) |
| Dividend per Common Stock (yen) | 3.50 | 3.50 | |
| Dividend per Preferred Stock (yen) | 3.04 | 3.04 | |
| Net Income per Common Stock (yen) | 15.54 | 9.43 | 6.11 |
| Return(Net Business Profit before Trust Account credit costs) on Equity | 22.3% | 21.7% | 0.6% |
| Return(Adjusted Net Business Profit) on Equity | 19.5% | 20.9% | -1.4% |
| Return (Net Income) on Equity | 7.0% | 4.4% | 2.6% |
| Total Stockholders' Equity (ending balance, in millions of yen) | 742,843 | 709,858 | 32,984 |

Risk-Managed Loans

Total Loan Balance

(in millions of Yen)

| Banking Account Loans | Sep. 2000 Mar. 2000 Ch | | Cha | ange | Sep. | 1999 | | |
|-----------------------------------|----------------------------|-----------|-----------|-----------|---------|-----------|-----------|-------------|
| (Non-consolidated) | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan |
| Loans in Bankruptcy Proceedings | 51,856 | 0.64% | 44,594 | 0.57% | 7,262 | 0.07% | 71,702 | 0.98% |
| Other Delinquent Loans | 581,048 | 7.15% | 563,024 | 7.24% | 18,023 | -0.09% | 645,962 | 8.84% |
| Loans More than 3 months Past Due | 10,689 | 0.13% | 10,945 | 0.14% | -256 | -0.01% | 11,299 | 0.15% |
| Restructured Loans | 66,586 | 0.82% | 52,539 | 0.68% | 14,047 | 0.14% | 23,371 | 0.32% |
| Total Loans under Risk Management | 710,180 | 8.73% | 671,104 | 8.63% | 39,076 | 0.10% | 752,336 | 10.30% |
| | | | | | | | | |
| Partial Direct Write-offs | 355,738 | | 360,772 | | -5,034 | | 488,795 | |
| | | | | | | | | |
| Total Loan Balance | 8,130,839 | | 7,777,439 | | 353,400 | | 7,305,303 | |
| | | | | | | | (in milli | ons of Yen) |
| Trust Account Loans | Sep. | 2000 | Mar. | 2000 | Cha | ange | Sep. | 1999 |
| (Principal Guaranteed) | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan |
| Loans in Bankruptcy Proceedings | 16,690 | 0.67% | 7,405 | 0.26% | 9,285 | 0.41% | 11,516 | 0.33% |
| Other Delinquent Loans | 71,639 | 2.87% | 67,132 | 2.32% | 4,506 | 0.55% | 78,376 | 2.27% |
| Loans More than 3 months Past Due | 5,034 | 0.20% | 11,783 | 0.41% | -6,749 | -0.21% | 5,049 | 0.15% |
| Restructured Loans | 900 | 0.04% | 5,161 | 0.18% | -4,260 | -0.14% | 5,094 | 0.15% |
| Total Loans under Risk Management | 94,265 | 3.78% | 91,483 | 3.17% | 2,782 | 0.61% | 100,037 | 2.90% |

2,491,933

3,451,291

2,889,382

-397,448

Risk-Managed Loans (continued)

(in millions of Yen)

| Banking and Trust Accounts | Sep. 2000 | | Mar. 2000 | | Change | | Sep. <u>1999</u> | |
|-----------------------------------|------------|-----------|------------|-----------|---------|-----------|------------------|-----------|
| (Non-consolidated) | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan |
| Loans in Bankruptcy Proceedings | 68,547 | 0.65% | 52,000 | 0.49% | 16,547 | 0.16% | 83,218 | 0.77% |
| Other Delinquent Loans | 652,687 | 6.14% | 630,157 | 5.91% | 22,529 | 0.23% | 724,338 | 6.73% |
| Loans More than 3 months Past Due | 15,723 | 0.15% | 22,729 | 0.21% | -7,005 | -0.06% | 16,348 | 0.15% |
| Restructured Loans | 67,487 | 0.64% | 57,700 | 0.54% | 9,786 | 0.10% | 28,465 | 0.26% |
| Total Loans under Risk Management | 804,446 | 7.57% | 762,587 | 7.15% | 41,858 | 0.42% | 852,373 | 7.92% |
| | | | | | | | | |
| Total Loan Balance | 10,622,773 | | 10,666,821 | | -44,048 | | 10,756,594 | |

| Banking and Trust Accounts | Sep. 2000 | | Mar. 2000 | | Change | | Sep. <u>1999</u> | |
|-----------------------------------|------------|-----------|------------|-----------|----------|-----------|------------------|-----------|
| (Consolidated) | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan | Balance | % to Loan |
| Loans in Bankruptcy Proceedings | 68,588 | 0.65% | 64,646 | 0.61% | 3,941 | 0.04% | 97,510 | 0.91% |
| Other Delinquent Loans | 576,946 | 5.49% | 616,782 | 5.81% | -39,835 | -0.32% | 706,446 | 6.59% |
| Loans More than 3 months Past Due | 15,753 | 0.15% | 25,045 | 0.24% | -9,292 | -0.09% | 16,858 | 0.16% |
| Restructured Loans | 67,487 | 0.64% | 57,700 | 0.54% | 9,786 | 0.10% | 28,465 | 0.27% |
| Total Loans under Risk Management | 728,775 | 6.93% | 764,175 | 7.20% | -35,399 | -0.27% | 849,283 | 7.93% |
| | | | | | | • | | |
| Total Loan Balance | 10,512,059 | | 10,618,350 | | -106,291 | | 10,713,155 | |

Reserve for Possible Loan Losses

(in millions of Yen)

| Banking Account (Non-consolidated) | Sep. 2000 (A) | Mar. 2000 (B) | Change (A) - (B) | Sep. 1999 |
|--|------------------|------------------|---------------------|-----------|
| Reserve for Possible Loan Losses | 274,010 | 290,035 | -16,025 | 308,811 |
| General Reserve | 46,369 | 55,061 | -8,692 | 59,883 |
| Specific Reserve for Possible Loan Losses | 224,409 | 231,188 | -6,779 | 244,679 |
| Reserve for Loans to Restructuring Countries | 3,232 | 3,785 | -553 | 4,249 |
| Reserve for Financial Assistance to Specific Borrowers | 18,193 | 18,203 | -9 | |
| Reserve for Possible Loan Loss on Loans sold to CCPC | 4,701 | 6,002 | -1,301 | 6,927 |

(in millions of Yen)

| Banking Account | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Consolidated) | (A) | (B) | (A) - (B) | - |
| Reserve for Possible Loan Losses | 250,337 | 345,639 | -95,301 | 368,676 |
| General Reserve | 49,232 | 58,824 | -9,591 | 63,775 |
| Specific Reserve for Possible Loan Losses | 197,873 | 283,030 | -85,156 | 300,652 |
| Reserve for Loans to Restructuring Countries | 3,232 | 3,785 | -553 | 4,249 |
| Reserve for Financial Assistance to Specific Borrowers | 18,193 | 18,203 | -9 | |
| Reserve for Possible Loan Loss on Loans sold to CCPC | 4,701 | 6,002 | -1,301 | 6,927 |

| Trust Accounts Reserve for Possible Impairment of Principal | Sep. 2000 (A) | Mar. 2000 (B) | Change (A)-(B) | Sep.1999 |
|---|------------------|------------------|-------------------|----------|
| Loan Trust | 27,668 | 31,063 | -3,395 | 33,434 |
| Jointly-Operated Money Trust | 780 | 844 | -64 | 884 |
| Total | 28,448 | 31,908 | -3,459 | 34,319 |

Reserve Ratio for Risk-Managed Loans

| (Non-consolidated) | | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|----------------------------------|---------------------|-----------|-----------|-----------|----------|
| | | (A) | (B) | (A) - (B) | |
| Before Partial Direct Write-offs | Banking A/C | 59.0% | 63.0% | -4.0% | 64.2% |
| | Banking & Trust A/C | 56.7% | 60.7% | -4.0% | 62.0% |
| After Partial Direct Write-offs | Banking A/C | 38.5% | 43.2% | -4.7% | 41.0% |
| | Banking & Trust A/C | 37.5% | 42.2% | -4.7% | 40.2% |

| (Consolidated) | | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|----------------------------------|---------------------|-----------|-----------|-----------|----------|
| | | (A) | (B) | (A) - (B) | |
| Before Partial Direct Write-offs | Banking A/C | 62.9% | 68.3% | -5.4% | 69.2% |
| | Banking & Trust A/C | 60.2% | 65.6% | -5.4% | 66.6% |
| After Partial Direct Write-offs | Banking A/C | 39.4% | 51.3% | -11.9% | 49.2% |
| | Banking & Trust A/C | 38.2% | 49.4% | -11.2% | 47.4% |

Note 1: For Banking account, reserves include General Reserve, Specific Reserve, and Reserve for Loans to Restructuring Countries.

Note 2: For the Banking and Trust accounts, reserves include Reserve for Possible Impairment of Principal in Loan Trust and JOMT as well as General Reserve and Specific Reserve.

Assets Classified under Financial Reconstruction Law

(in millions of Yen)

| Banking Account | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Non-consolidated) | (A) | (B) | (A) - (B) | |
| Loans in Bankruptcy and Practical Bankruptcy | 87,342 | 77,902 | 9,439 | 156,377 |
| Doubtful Loans | 551,141 | 537,109 | 14,032 | 569,970 |
| Substandard Loans | 77,275 | 63,485 | 13,790 | 34,671 |
| Total (A) | 715,760 | 678,498 | 37,261 | 761,019 |
| | | | _ | |
| Partial Direct Write-offs | 355,738 | 360,772 | -5,034 | 488,795 |

(in millions of Yen)

| Trust Account Loans | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Principal Guaranteed) | (A) | (B) | (A) - (B) | |
| Loans in Bankruptcy and Practical Bankruptcy | 24,754 | 18,251 | 6,503 | 25,814 |
| Doubtful Loans | 63,575 | 56,287 | 7,287 | 64,078 |
| Substandard Loans | 5,935 | 16,944 | -11,009 | 10,143 |
| Total (A) | 94,265 | 91,483 | 2,782 | 100,037 |

| Banking and Trust Accounts (Non-consolidated) | Sep. 2000 (A) | Mar. 2000 (B) | Change (A) - (B) | Sep.1999 |
|---|------------------|------------------|---------------------|----------|
| Loans in Bankruptcy and Practical Bankruptcy | 112,096 | 96,153 | 15,943 | 182,192 |
| Doubtful Loans | 614,717 | 593,397 | 21,319 | 634,049 |
| Substandard Loans | 83,210 | 80,429 | 2,781 | 44,815 |
| Total (A) | 810,025 | 769,981 | 40,043 | 861,056 |
| | | _ | | |
| Partial Direct Write-offs | 355,738 | 360,772 | -5,034 | 488,795 |

Coverage for Assets Classified under Financial Reconstruction Law

(in millions of Yen)

| Banking Account | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Non-consolidated) | (a) | (b) | (a) - (b) | - |
| Total Coverage against Possible Loan Losses (B) | 655,863 | 622,550 | 33,313 | 690,401 |
| Reserve for Possible Loan Losses (C) see Note | 227,841 | 233,953 | -6,111 | 248,024 |
| Reserve for Financial Assistance to Specific Borrowers (D) | 18,193 | 18,203 | -9 | |
| Guarantee and Collateral Value (E) | 409,827 | 370,392 | 39,435 | 442,376 |

Note: Reserve for Possible Loan Losses against the assets classified under Financial Reconstruction Law includes Specific Reserve and General Reserve against Substandard Loans.

Coverage Ratio (B) / (A)

| Coverage Ratio (B) / (A) | | | | |
|---|-------|-------|-------|-------|
| Before Partial Direct Write-Offs | 94.4% | 94.6% | -0.2% | 94.3% |
| After Partial Direct Write-Offs | 91.6% | 91.7% | -0.1% | 90.7% |
| | | | | |
| Reserve Ratio against Uncovered Portion (C + D) / (A - E) | | | | |
| Reserve Ratio against Uncovered Portion (C + D) / (A - E) Before Partial Direct Write-Offs | 90.9% | 91.6% | -0.7% | 91.2% |

Coverage for Assets Classified under Financial Reconstruction Law (Continued)

(in millions of Yen)

| Trust Account Loans | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Principal Guaranteed) | (a) | (b) | (a) - (b) | - |
| Total Coverage against Possible Loan Losses (B) | 82,070 | 78,775 | 3,294 | 80,593 |
| Reserve for Possible Loan Losses (C) see Note | | | | |
| Reserve for Financial Assistance to Specific Borrowers (D) | | | | |
| Guarantee and Collateral Value (E) | 82,070 | 78,775 | 3,294 | 80,593 |

Note: Reserve for Possible Loan Losses against the assets classified under Financial Reconstruction Law includes Specific Reserve and General Reserve against Substandard Loans.

Coverage Ratio (B) / (A)

| Before Partial Direct Write-Offs | 87.0% | 86.1% | 0.9% | 80.5% |
|----------------------------------|-------|-------|------|-------|
| After Partial Direct Write-Offs | 87.0% | 86.1% | 0.9% | 80.5% |

Reserve Ratio against Uncovered Portion (C + D) / (A - E)

| Before Partial Direct Write-Offs | | |
|----------------------------------|------|------|
| After Partial Direct Write-Offs | | |

Coverage for Assets Classified under Financial Reconstruction Law (Continued)

(in millions of Yen)

| Banking and Trust Accounts | Sep. 2000 | Mar. 2000 | Change | Sep.1999 |
|--|-----------|-----------|-----------|----------|
| (Non-consolidated) | (a) | (b) | (a) - (b) | |
| Total Coverage against Possible Loan Losses (B) | 737,934 | 701,326 | 36,607 | 770,994 |
| Reserve for Possible Loan Losses (C) see Note | 227,841 | 233,953 | -6,111 | 248,024 |
| Reserve for Financial Assistance to Specific Borrowers (D) | 18,193 | 18,203 | -9 | |
| Guarantee and Collateral Value (E) | 491,898 | 449,168 | 42,729 | 522,970 |

Note: Reserve for Possible Loan Losses against the assets classified under Financial Reconstruction Law includes Specific Reserve and General Reserve against Substandard Loans.

Coverage Ratio (B) / (A)

| Coverage Ratio (B) / (A) | | | | |
|---|-------|-------|-------|-------|
| Before Partial Direct Write-Offs | 93.8% | 93.9% | -0.1% | 93.3% |
| After Partial Direct Write-Offs | 91.1% | 91.0% | 0.1% | 89.5% |
| | | | | |
| Reserve Ratio against Uncovered Portion (C + D) / (A - E) | | | _ | |
| Reserve Ratio against Uncovered Portion (C + D) / (A - E) Before Partial Direct Write-Offs | 89.3% | 89.9% | -0.6% | 89.1% |

Asset Classification under Financial Reconstruction Law

Banking Account

Total

(Non-consolidated) (in billions of Yen)

| | Bala | ance | Coverage Ratio | | | | Reserv | serve Ratio | |
|---------------------------|----------|----------|----------------|----------|----------------------------------|----------|----------|-------------|--|
| Classification | Sep.2000 | Mar.2000 | Sep.2000 | Mar.2000 | Collateral/Reserve | Sep.2000 | Sep.2000 | Mar.2000 | |
| Bankrupt and | | | | | | | | | |
| Practically Bankrupt | 87.3 | 77.9 | 100% | 100% | Specific Reserve | 6.4 | 100% | 100% | |
| (A) | | | | | Collateral/Guarantee | 80.9 | | | |
| | | | | | Uncovered | 48.7 | | | |
| Doubtful (B) | 551.1 | 537.1 | 91% | 91% | Specific Reserve | 217.8 | 81% | 83% | |
| (Kiken-Saiken) | | | | | Collateral/Guarantee | 284.6 | | | |
| | | | | | Uncovered | 11.3 | | | |
| Substandard (C) | | | | | General Reserve | 3.6 | | | |
| (Yo-Kanri-Saiken) | 77.3 | 63.5 | 85% | 82% | Reserve for Financial Assistance | 18.2 | 66% | 65% | |
| (10-Naiiii-Saikeii) | 77.5 | 03.5 | 0376 | 02 /0 | to Specific Borrowers | 10.2 | 00 76 | 0570 | |
| | | | | | Collateral/Guarantee | 44.2 | | | |
| | | | | | General Reserve | 42.7 | | | |
| Ordinary Assets | 7,856.3 | 7,601.4 | | | Reserve for Loans to | 3.2 | | | |
| Ordinary Assets | 7,000.5 | 7,001.4 | | | Restructuring Countries | 3.2 | | | |
| (Seijo-Saiken) | | | | | | | | | |
| Total of (A), (B) and (C) | 715.8 | 678.5 | | | | | | | |

8,279.9

8,572.1

^{*}The figures are after adjusting for the direct write-offs for the IV category:

Asset Classification under Financial Reconstruction Law (Continued)

Trust Account

(Non-consolidated)

(in billions of Yen)

| (Non-consolidated) | | | | | | | |
|-----------------------------------|-----------|-----------|-----------|-----------|----------------------|------|----------------------------|
| | Bala | Balance | | ge Ratio | | | Reserve for Possible |
| Classification | Sep. 2000 | Mar. 2000 | Sep. 2000 | Mar. 2000 | Collateral/Reserve | | Impairment of Principal |
| Bankrupt and | | | | | | | |
| Practically Bankrupt | 24.8 | 18.3 | 100% | 100% | Collateral/Guarantee | 24.8 | Loan Trust |
| (D) | | | | | | | 27.6 |
| | | | | | Uncovered | 12.1 | |
| Doubtful | 63.6 | 56.3 | 81% | 80% | Collateral/Guarantee | 51.5 | |
| (Kiken-Saiken)(E) | | | | | | | JOMT |
| | | | | | Uncovered | 0.1 | 0.7 |
| Substandard | 5.9 | 16.9 | 97% | 90% | Collateral/Guarantee | 5.8 | |
| (Yo-Kanri-Saiken) (F) | | | | | | | |
| Ordinary Assets (Seijo-Saiken) | 2,397.7 | 2,797.9 | | | | | |

Banking and Trust Accounts (Non-consolidated)

Total of (D), (E) and (F)

Total

Total of (A) to (F) 810.0 770.0

Total 11,064.0 11,169.3

94.3

2,491.9

91.5

2,889.4

Loans by Industry

(Non-Consolidated, after Partial Direct Write-offs)

| | Sep.2000 | | | | Mar. 2000 |
|------------------------------------|-------------|-----------|-------------|---------|------------|
| Domestic Branches (excl. Offshore) | Banking A/C | Trust A/C | Banking | | |
| , | | | + Trust A/C | Change | |
| Total | 7,619,523 | 2,748,982 | 10,368,506 | -92,977 | 10,461,483 |
| | | | | | |
| Manufacturing | 1,119,575 | 275,042 | 1,394,617 | -27,428 | 1,422,045 |
| Agriculture | 715 | | 715 | -6 | 721 |
| Forestry | 911 | | 911 | 39 | 872 |
| Fishing | 8 | 500 | 508 | -5 | 513 |
| Mining | 5,706 | 763 | 6,468 | -408 | 6,876 |
| Construction | 267,983 | 103,175 | 371,158 | -9,541 | 380,699 |
| Energy and Utilities | 77,931 | 244,663 | 322,594 | -24,434 | 347,028 |
| Transportation and Communication | 379,934 | 263,757 | 643,691 | 47,505 | 596,186 |
| Wholesale, Retail, and Restaurant | 737,675 | 194,298 | 931,973 | -30,857 | 962,830 |
| Finance and Insurance | 1,931,202 | 536,132 | 2,467,334 | -289 | 2,467,623 |
| Real Estate | 1,070,309 | 489,373 | 1,559,682 | -89,126 | 1,648,808 |
| Services | 1,358,456 | 249,340 | 1,607,796 | 76,133 | 1,531,663 |
| Local Government | 910 | 44,901 | 45,811 | -4,104 | 49,915 |
| Individuals and Others | 668,210 | 347,037 | 1,015,247 | -30,457 | 1,045,704 |

Risk-Managed Loans by Industry

(Non-Consolidated, after Partial Direct Write-offs)

| | Sep.2000 | | | | Mar. 2000 |
|------------------------------------|-------------|-----------|-------------|---------|-----------|
| Domestic Branches (excl. Offshore) | Banking A/C | Trust A/C | Banking | | |
| | | | + Trust A/C | Change | |
| Total | 704,895 | 94,265 | 799,160 | 45,292 | 753,868 |
| | | | | | |
| Manufacturing | 11,734 | 1,131 | 12,866 | -3,936 | 16,803 |
| Agriculture | | | | | |
| Forestry | | | | | |
| Fishing | | | | -13 | 13 |
| Mining | 1,248 | | 1,248 | 1,248 | |
| Construction | 70,585 | 6,215 | 76,800 | 70,822 | 5,978 |
| Energy and Utilities | 1,223 | | 1,223 | 1,212 | 11 |
| Transportation and Communication | 7,479 | 2,226 | 9,706 | 3,993 | 5,712 |
| Wholesale, Retail, and Restaurant | 10,836 | 7,735 | 18,571 | -14,948 | 33,520 |
| Finance and Insurance | 127,129 | 10,126 | 137,256 | -22,310 | 159,566 |
| Real Estate | 312,228 | 39,972 | 352,200 | -25,248 | 377,449 |
| Services | 158,462 | 22,773 | 181,235 | 36,818 | 144,417 |
| Local Government | | | | | |
| Individuals and Others | 3,966 | 4,083 | 8,050 | -2,344 | 10,395 |

Assets Classified under Financial Reconstruction Law by Industry

(Non-Consolidated, after Partial Direct Write-offs)

| | Sep.2000 | | | | Mar.2000 |
|------------------------------------|-------------|-----------|-------------|---------|----------|
| Domestic Branches (excl. Offshore) | Banking A/C | Trust A/C | Banking | | |
| , , | | | + Trust A/C | Change | |
| Total | 708,572 | 94,265 | 802,837 | 44,639 | 758,198 |
| | | | | | |
| Manufacturing | 11,737 | 1,131 | 12,869 | -3,947 | 16,817 |
| Agriculture | | | | | |
| Forestry | | | | | |
| Fishing | | | | -13 | 13 |
| Mining | 1,248 | | 1,248 | 1,071 | 176 |
| Construction | 71,487 | 6,215 | 77,702 | 71,662 | 6,039 |
| Energy and Utilities | 1,223 | | 1,223 | 1,212 | 11 |
| Transportation and Communication | 7,479 | 2,226 | 9,706 | 3,993 | 5,712 |
| Wholesale, Retail, and Restaurant | 10,874 | 7,735 | 18,609 | -14,913 | 33,522 |
| Finance and Insurance | 127,142 | 10,126 | 137,268 | -22,301 | 159,570 |
| Real Estate | 312,337 | 39,972 | 352,310 | -25,275 | 377,585 |
| Services | 161,074 | 22,773 | 183,848 | 35,495 | 148,353 |
| Local Government | | | | | |
| Individuals and Others | 3,966 | 4,083 | 8,050 | -2,345 | 10,396 |

Balance of Loans and Deposits

(in millions of yen)

| | | Sep.2000 | Mar.2000 | Change | Sep.1999 |
|-----------|-----------------|-----------|-----------|---------|-----------|
| (Non-cons | solidated) | | | | |
| Deposits | Ending Balance | 7,416,234 | 6,444,211 | 972,022 | 6,178,352 |
| | Average Balance | 6,954,867 | 6,062,329 | 892,537 | 6,066,977 |
| Loans | Ending Balance | 8,130,839 | 7,777,439 | 353,400 | 7,305,303 |
| | Average Balance | 7,521,539 | 7,196,980 | 324,559 | 7,200,652 |

Loans to Small to Mid-sized Companies

(in millions of yen)

| | Sep.2000 | Mar.2000 | Change | Sep.1999 |
|---|----------|----------|--------|----------|
| (Non-consolidated) | | | | |
| Ratio of Loans made to Small to Mid-sized Companies | 40.6% | 38.9% | 1.7% | 39.1% |
| Balance of Loans made to Small to Mid-sized Companies | 42,392 | 40,903 | 1,488 | 40,738 |

Loans to Major Consolidated Subsidiaries

| | Sep.2000 | Mar.2000 | Change | Sep.1999 |
|---|----------|----------|---------|----------|
| (Non-consolidated) | | | | |
| Sumishin Leasing Co., Ltd. | 128,865 | 139,351 | -10,485 | 131,378 |
| Sumishin Card Co., Ltd. | 3,442 | 3,442 | | 3,250 |
| International General Finance Co., Ltd. | 83,919 | 89,594 | -5,674 | 93,684 |

Loans Sold in Bulk

(in billions of Yen)

| (Non-Consolidated) | Sep. 2000 | Sep. 1999 |
|--------------------------|-----------|-----------|
| Amount of Principal Sold | 53.5 | 54.0 |

Loan Forgiveness

(in billions of Yen)

| (Non-Consolidated) | Sep. 2000 | Sep. 1999 |
|--------------------|-----------|-----------|
| Total | | 36.2 |

Loans Sold to Cooperative Credit Purchase Co.

| (Non-Consolidated) | Sep.2000 | Mar.2000 | Change | Sep.1999 |
|----------------------------------|----------|----------|--------|----------|
| Current Balance of Loans to CCPC | 9,548 | 11,494 | -1,945 | 15,280 |
| Reserve for Possible Loan Losses | 4,701 | 6,002 | -1,301 | 6,927 |
| Reserve Ratio | 49.2% | 52.2% | -3.0% | 45.3% |

Overseas Loan Exposures by Borrowers' Location

(in millions of Yen)

| | Sep.2000 | | Change | Mar.2000 | |
|-----------------------|----------|---------------------|--------------|----------|---------|
| (Non-consolidated) | Balance | Japanese Affiliates | Non-Japanese | | Balance |
| Asia | 108,683 | 58,834 | 49,849 | -17,556 | 126,240 |
| (Risk Managed Assets) | (4,316) | (1,969) | (2,346) | (-2,355) | (6,671) |
| Hong Kong | 19,105 | 14,876 | 4,228 | -6,097 | 25,203 |
| Indonesia | 24,815 | 9,595 | 15,219 | -606 | 25,421 |
| Singapore | 22,749 | 18,068 | 4,681 | 1,083 | 21,666 |
| China | 16,204 | 9,802 | 6,402 | -3,690 | 19,894 |
| Thailand | 8,140 | 5,970 | 2,170 | -4,741 | 12,882 |
| Latin America * | 5,152 | | 5,152 | -1,047 | 6,200 |
| (Risk-Managed Assets) | () | () | () | () | () |
| Russia | | | | | |
| (Risk-Managed Assets) | () | () | () | () | () |

^{*} Argentine, Brazil, Chile, Colombia, and Mexico

Reserve for Loans to Restructuring Countries

| (Non-consolidated) | Sep.2000 | Mar.2000 | Change | Sep.1999 |
|---------------------|----------|----------|--------|----------|
| Amount of Claims | 16,161 | 15,056 | 1,104 | 16,901 |
| Number of Countries | 3 | 2 | 1 | 2 |

Progress of Revitalization Plan

Non-consolidated

| General and Administrative Expenses | Sep. 2000 | Sep. 1999 | Change | Projection* FY2000 |
|-------------------------------------|-----------|-----------|--------|-----------------------|
| General and Administrative Expenses | 63,110 | 69,564 | -6,453 | 136,000 |
| Personnel Expenses | 26,013 | 29,703 | -3,690 | 53,000 |
| Other Expenses | 34,497 | 36,761 | -2,263 | 75,000 |
| Non-income taxes | 2,599 | 3,099 | -499 | 8,000 |

^{*} Projections disclosed in the Revitalization Plan submitted to Financial Reconstruction Committee

| Number of Directors and Employees | Sep. 2000 | Mar. 2000 | Change | Projection* Mar.2001 |
|-----------------------------------|-----------|-----------|--------|-------------------------|
| Number of Directors and Auditors | 13 | 16 | -3 | 18 |
| Auditors | 5 | 5 | 1 | approx.5 |
| Number of Employees * | 5,596 | 5,568 | 28 | 5,400 |

^{*} Includes clerical, and staff dispatched from other companies. Do not include, part-timers.

| Number of Branches and Subsidiaries | Sep. 2000 | Mar. 2000 | Change | Projection* Mar.2001 |
|--|-----------|-----------|--------|-------------------------|
| Number of Domestic Branches *1 | 54 | 54 | | 54 |
| Number of Overseas Branches *2 | 4 | 5 | -1 | 3 |
| (reference) Number of Overseas subsidiary *3 | 5 | 5 | | 3 |

^{*1} Excludes Representative Offices. *2 Excludes Representative Offices *3 Excludes Special Purpose Companies.

Employee Retirement Benefits

Retirement Benefit Liabilities

| Non-Consolidated | (In millions of yen) |
|--|----------------------|
| | Sep. 2000 |
| Retirement Benefit Liabilities (A) | 151,037 |
| (Discount Rate) | (3.5%) |
| Market Value of Pension Assets (B) | 116,436 |
| Reserve for Employee Retirement Benefits (C) | 17,505 |
| Difference due to initial adoption of new standard (A - B - C) | 17,094 |
| Amortization required | 17,094 |
| Amortization for FHY2000 (April to September 2000) (D) | 1,709 |
| (amortization period) | (5 years) |

| Consolidated | (In millions of yen) |
|--|----------------------|
| | Sep. 2000 |
| Retirement Benefit Liabilities | 152,868 |
| Difference due to initial adoption of new standard (A - B - C) | 17,503 |
| Amortization required | 17,503 |

Retirement Benefit Costs

Non-Consolidated

(In millions of yen)

| | Sep. 2000 |
|---|-----------|
| Retirement Benefit Costs | 3,493 |
| Service Costs | 2,605 |
| Interest Expenses | 2,638 |
| Expected Return on Pension Funds | -3,201 |
| Amortization Cost for FHY2000 (April to September 2000) (D) | 1,709 |
| Others | -257 |

Consolidated (In millions of yen)

| | Sep. 2000 |
|--------------------------|-----------|
| Retirement Benefit Costs | 3,715 |

Effects of Enterprise Tax on Banking Industries

(In Tokyo and Osaka)

| Tokyo | | | | | |
|-------|--|------------------------|--|--|--|
| | Expected Tax Amount Imposed during FY 2000 | 2.4 | | | |
| Os | Osaka | | | | |
| | Expected effects upon net income due to decrease in statutory effective tax rate applied to Tax-effective accounting | 6.7 | | | |
| | Expected Tax Amount Imposed during and after FY2001 | approx. 1.5 (per year) | | | |

Forecast for the Fiscal Year 2000

Based on Management Analysis

(in billions of Yen)

| | Previous Forecast | Current Forecast | | Change |
|--------------------------------------|----------------------|---------------------------------|------------|-----------|
| (Non-Consolidate) | FY2000(A) | FY2000 (B) First Half FY2000 | | (B) - (A) |
| Adjusted Net Business Profits | 140.0 | 140.0 62.4 | | |
| Net Business Profits (Gyomu Jun-eki) | 125.0 | 115.0 58.6 | | -10.0 |
| Gross Credit Costs | 60.0 | 120.0 | 120.0 75.5 | |
| Banking Account Net Credit Costs | 45.0 | 90.0 | 63.0 | 45.0 |
| Trust Accounts Net Credit Costs | 15.0 | 30.0 | 12.5 | 15.0 |
| Other Non-Recurring Items | 15.0 | 70.0 | 70.0 51.2 | |
| Net Operating Income (Keijo-Rieki) | 95.0 | 90.0 | 38.1 | -5.0 |
| Net Income | 53.0 | 53.0 22.8 | | |
| Dividend per Common Stock [yen] | 7.00 | 0 7.00 3.50 | | |
| Dividend per Preferred Stock [yen] | 6.08 | 6.08 | 3.04 | |

(Consolidated)

| Net Operating Income (Keijo-Rieki) | 100.0 | 95.0 | 41.0 | -5.0 |
|------------------------------------|-------|------|------|------|
| Net Income | 55.0 | 55.0 | 22.3 | |

(Legal Disclaimer)

Regarding forward-looking Statements contained in this material

This presentation material contains information that constitutes forward-looking statements. Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, and actual results may differ from those in the forward-looking statements as a result of various factors including but not limited to changes in managerial circumstances. By virtue of the aforementioned reasons, The Sumitomo Trust & Banking Co., Ltd. (referred to hereinafter as "Sumitomo Trust") hereby cautions against sole reliance on such forward-looking statements in making investments decisions.

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Under Section 166, articles 3 and 4 of the Securities Exchange Regulations of Japan, and Section 30 of its Supplementary Codes, receivers of material information through Sumitomo Trust's website (http://www.sumitomotrust.co.jp) or e-mail services from Sumitomo Trust are presumed to be the "preliminary receivers who have obtained material information from personnel related to the issuer," thereby being subject to insider-trading rules of Securities Exchange Regulations of Japan, if they subsequently purchase or sell Sumitomo Trust's stock within twelve hours of Sumitomo Trust's public announcement of such information to news agencies or broadcasting institutions in such a manner as is stipulated in Section 30, article 1 of Supplementary Codes (the public announcement was made at 12:30 p.m. on November 22, 2000 in Japan). Thus, Sumitomo Trust hereby cautions against violation of the insider-trading rules in purchasing or selling Sumitomo Trust's stock.