COMPANY INFORMATION

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The Sumitomo Trust & Banking Co., Ltd.

4-4, Marunouchi 1-chome, Chiyoda-ku, TOKYO 100-8233 JAPAN

May 25, 2001

Financial Results For Fiscal Year 2000

The Sumitomo Trust and Banking Company, Limited announces its financial results for fiscal year 2000 ended March 31, 2001 and forecasts for full fiscal year 2001 ending March 31, 2002. The financial summary is stated as below.

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| Financial Results for Fiscal Year 2000       |                            | <under gaap="" japanese=""></under> |          |              |  |  |
|----------------------------------------------|----------------------------|-------------------------------------|----------|--------------|--|--|
| Years ended                                  | Million                    | Millions of<br>U.S. Dollars         |          |              |  |  |
| March 31                                     | 2001<br>(unaudited)        | 2000                                | % change | 2001         |  |  |
| <consolidated></consolidated>                |                            |                                     |          |              |  |  |
| Operating Income                             | 875,208                    | 1,010,198                           | (13.4)   | 7,063.8      |  |  |
| Net Operating Income                         | 78,277                     | 80,245                              | (2.5)    | 631.8        |  |  |
| Net Income                                   | 41,017                     | 32,214                              | 27.3     | 331.0        |  |  |
| Total Assets                                 | 17,861,005                 | 15,522,780                          | 15.1     | 144,156.6    |  |  |
| Total Stockholders' Equity                   | 761,668                    | 735,516                             | 3.6      | 6,147.4      |  |  |
| Per Share                                    | Y                          | en                                  | change   | U.S.Dollar   |  |  |
| Net Income                                   | 27.88                      | 21.89                               | 5.99     | 0.23         |  |  |
| Stockholders' Equity                         | 456.65                     | 440.08                              | 16.57    | 3.69         |  |  |
|                                              | o                          | 6                                   | change   |              |  |  |
| BIS Capital Adequacy Ratio                   | <b>11.41</b> (preliminary) | 11.23                               | 0.18     |              |  |  |
|                                              |                            |                                     |          | Millions of  |  |  |
| Cash Flows                                   | Million                    | s of Yen                            |          | U.S. Dollars |  |  |
| Cash Flows from Operating Activities         | 1,567,876                  | 1,088,432                           |          | 12,654.4     |  |  |
| Cash Flows from Investing Activities         | (1,496,753)                | (1,178,956)                         |          | (12,080.3)   |  |  |
| Cash Flows from Financing Activities         | (4,025)                    | 4,963                               |          | (32.5)       |  |  |
| Cash and Cash Equivalents at the end of Year | 240,229                    | 170,927                             |          | 1,938.9      |  |  |

Notes : 1 .U.S. dollar amounts are converted, for convenience only, at 123.90 Yen per dollar (Interbank rate in Tokyo at March 30, 2001).

# The Sumitomo Trust & Banking Co., Ltd.

May 25, 2001

| <ol> <li>Average number of shares during the fiscal year ended :<br/>March 31,2001: Common Stock 1,443,917,696 ; Preferred Stock 12</li> </ol> | 25 000 0                                                                | 00 |           |  |  |
|------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------|----|-----------|--|--|
| March 31,2000: Common Stock 1,436,904,519 ; Preferred Stock 12                                                                                 |                                                                         |    |           |  |  |
| 3. Number of issued shares as of :                                                                                                             |                                                                         |    |           |  |  |
| March 31,2001: Common Stock 1,448,952,283 ; Preferred Stock 12                                                                                 | 25,000,0                                                                | 00 |           |  |  |
| March 31,2000: Common Stock 1,444,109,461 ; Preferred Stock 12                                                                                 | March 31,2000: Common Stock 1,444,109,461 ; Preferred Stock 125,000,000 |    |           |  |  |
| <ol><li>Consolidation and Application of the Equity Method</li></ol>                                                                           |                                                                         |    |           |  |  |
| (1)Consolidated Companies                                                                                                                      | 23                                                                      |    | Companies |  |  |
| (newly consolidated)                                                                                                                           |                                                                         | 3  | Companies |  |  |
| (excluded)                                                                                                                                     |                                                                         | 3  | Companies |  |  |
| (2)Companies Accounted for under the Equity Method                                                                                             | 4                                                                       |    | Companies |  |  |
| (newly accounted for under the equity method)                                                                                                  |                                                                         | 3  | Companies |  |  |

| Years ended<br>March 31               | Million<br>2001 | Millions of<br>U.S. Dollars<br>2001 |        |            |
|---------------------------------------|-----------------|-------------------------------------|--------|------------|
|                                       | (unaudited)     |                                     |        |            |
| <non-consolidated></non-consolidated> |                 |                                     |        |            |
| Operating Income                      | 727,544         | 882,145                             | (17.5) | 5,872.0    |
| Net Operating Income                  | 72,913          | 76,737                              | (5.0)  | 588.5      |
| Net Income                            | 42,642          | 33,015                              | 29.2   | 344.2      |
| Total Assets                          | 17,582,082      | 15,224,977                          | 15.5   | 141,905.4  |
| Total Stockholders' Equity            | 760,892         | 724,749                             | 5.0    | 6,141.2    |
| Per Share                             | Y               | en                                  | change | U.S.Dollar |
| Net Income                            | 28.97           | 22.45                               | 6.52   | 0.23       |
| Dividends [ Common Stock ]            | 7.00            | 7.00                                | -      | 0.06       |
| Dividends [ Preferred Stock ]         | 6.08            | 6.08                                | -      | 0.05       |
| Stockholders' Equity                  | 455.17          | 432.56                              | 22.61  | 3.67       |
|                                       | %               |                                     | change |            |
| Equity to Total Assets Ratio          | 4.3             | 4.8                                 | (0.5)  |            |

### The Sumitomo Trust & Banking Co., Ltd.

May 25, 2001

|                                       | <u>Millions of Yen</u><br>Full Fiscal<br>Year |
|---------------------------------------|-----------------------------------------------|
| <consolidated></consolidated>         | Ital                                          |
| Operating Income                      | 950,000                                       |
| Net Operating Income                  | 58,000                                        |
| Net Income                            | 28,000                                        |
|                                       | <u>Millions of Yen</u><br>Full Fiscal<br>Year |
| <non-consolidated></non-consolidated> |                                               |
| Operating Income                      | 800,000                                       |
| Net Operating Income                  | 53,000                                        |
| Net Income                            | 30,000                                        |
|                                       | Yen                                           |
| Cash Dividend per Share               |                                               |
| Common Stock                          | 7.00                                          |
| Preferred Stock                       | 6.08                                          |

#### **Income Forecasts for Fiscal Year 2001**

For further information, please contact Koichi Onaka / Financial Management Department at 03-3286-8354 by phone, or 03-3286-4654 by facsimile, or e-mail : onaka@sumitomotrust.co.jp

All amounts of yen are presented on a rounding down basis. Attached are summarized translations of the brief financial statements *(Kessan Tanshin)* and explanatory material.

#### **Consolidated Balance Sheet**

|                                                          |             | (in mill   | ions of Yen) |
|----------------------------------------------------------|-------------|------------|--------------|
|                                                          | Mar-01      | Mar-00     | Change       |
|                                                          | (unaudited) |            |              |
| Assets:                                                  |             |            |              |
| Cash and Due from Banks                                  | 685,323     | 766,200    | (80,876)     |
| Call Loans and Bills Bought                              | 95,880      | 467,980    | (372,099)    |
| Commercial Paper and Other Debt Purchased                | 11,900      | 1,786      | 10,113       |
| Trading Assets                                           | 640,568     | 454,193    | 186,374      |
| Money Held in Trust                                      | 75,614      | 67,619     | 7,994        |
| Investment Securities                                    | 6,566,313   | 4,864,909  | 1,701,403    |
| Loans and Bills Discounted                               | 8,193,779   | 7,728,968  | 464,810      |
| Foreign Exchanges                                        | 11,861      | 16,211     | (4,349)      |
| Other Assets                                             | 1,028,001   | 754,308    | 273,692      |
| Premises and Equipment                                   | 155,717     | 172,469    | (16,751)     |
| Deferred Tax Assets                                      | 204,413     | 245,569    | (41,155)     |
| Customers' Liabilities for Acceptances and Guarantees    | 379,695     | 328,201    | 51,493       |
| Reserve for Possible Loan Losses                         | (188,057)   | (345,639)  | 157,582      |
| Reserve for Losses on Investment to Securities           | (7)         | -          | (7)          |
| Total Assets                                             | 17,861,005  | 15,522,780 | 2,338,224    |
| Liabilities:                                             |             |            |              |
| Deposits                                                 | 7,719,790   | 6,448,689  | 1,271,100    |
| Negotiable Certificates of Deposit                       | 973,014     | 1,225,371  | (252,357)    |
| Call Money and Bills Sold                                | 417,997     | 113,000    | 304,997      |
| Trading Liabilities                                      | 199,068     | 131,378    | 67,690       |
| Borrowed Money                                           | 358,024     | 371,035    | (13,010)     |
| Foreign Exchanges                                        | 7,831       | 4,434      | 3,396        |
| Corporate Bonds                                          | 443,609     | 432,162    | 11,447       |
| Convertible Bonds                                        | 6,665       | 11,064     | (4,399)      |
| Borrowed Money from Trust Accounts                       | 2,983,852   | 3,912,799  | (928,946)    |
| Collateral for Lending Securities                        | 2,298,530   | 987,512    | 1,311,017    |
| Other Liabilities                                        | 1,197,156   | 671,134    | 526,021      |
| Reserve for Retirement Allowances                        | -           | 18,281     | (18,281)     |
| Reserve for Employee Retirement Benefits                 | 1,675       | -          | 1,675        |
| Reserve for Possible Losses on Loans Sold                | 3,379       | 6,002      | (2,623)      |
| Reserve for Financial Assistance to Specific Borrowers   | -           | 18,203     | (18,203)     |
| Other Reserves                                           | -           | 10         | (10)         |
| Deferred Tax Liabilities                                 | 167         | 1,068      | (901)        |
| Deferred Tax Liabilities on Revaluation Reserve for Land | 15,034      | 17,134     | (2,100)      |
| Consolidated Differences                                 | 2,766       | -          | 2,766        |
| Acceptances and Guarantees                               | 379,695     | 328,201    | 51,493       |
| Total Liabilities                                        | 17,008,260  | 14,697,487 | 2,310,773    |
| Minority Interest:                                       |             |            |              |
| Minority Interest                                        | 91,076      | 89,776     | 1,299        |
| Stockholders' Equity:                                    |             |            |              |
| Preferred Stock                                          | 50,000      | 50,000     | -            |
| Common Stock                                             | 233,985     | 232,068    | 1,917        |
| Capital Surplus                                          | 237,405     | 235,487    | 1,917        |
| Revaluation Reserve for Land, Net of Tax                 | 23,653      | 25,605     | (1,951)      |
| Retained Earnings                                        | 225,110     | 192,475    | 32,634       |
| Foreign Currency Translation Adjustment                  | (6,315)     | -          | (6,315)      |
| Treasury Stock                                           | (2,170)     | (119)      | (2,051)      |
| Total Stockholders' Equity                               | 761,668     | 735,516    | 26,151       |
| Total Liabilities, Minority Interest                     |             |            |              |
| and Stockholders' Equity                                 | 17,861,005  | 15,522,780 | 2,338,224    |
|                                                          |             |            |              |

#### Notes to Consolidated Balance Sheet at the end of Fiscal year 2000

1. Amounts less than one million yen have been rounded down.

2. Trading Assets and Liabilities

Transactions for "Trading Purposes" (purposes for seeking to capture gains arising from short-term changes in interest rates, currency exchange rates or securities prices in markets and other market-related indices or from differences between markets) of the parent company ("the Bank" hereafter) are included in Trading Assets and Trading Liabilities on a trade date basis.

Trading Account Securities and Monetary Claims are stated at market value of the balance sheet date and financial derivatives for trading purposes, such as swaps, futures or options, are valued on the assumption that they are settled at balance sheet date.

Transactions of consolidated subsidiaries for trading purposes are principally treated under similar rules of the Bank.

3. Investment Securities

Held-to-Maturity Bonds are valued on an amortized or accumulated cost basis using the moving average method and Available-for-Sale Securities are valued on a cost basis using the moving average method or on a amortized or accumulated cost basis using the moving average method.

4. Reserve for Possible Loan Losses

A reserve for possible loan losses of the Bank is provided as described below, pursuant to the internal rules for self-assessment of asset quality and internal rules for providing reserves for possible credit losses.

For claims to debtors who are legally bankrupt (due to bankruptcy, special liquidation etc.) or virtually bankrupt, a reserve is provided based on the amount of claims, after direct deduction described below, net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees.

For claims to debtors who are likely to become bankrupt, a reserve is provided based on the necessary amount considering the overall solvency assessment, out of the amount of claims net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees.

For other claims to debtors other than the above, a reserve is provided based on the respective historical loan loss ratio calculated by the actual defaults.

A reserve for loans to borrowers in specific foreign countries (including the reserve for losses on overseas investments provided pursuant to Article 55-2 of the Special Taxation Measures Law) is provided based on the amount of expected losses due to the political and economic situation of those countries.

All claims are being assessed by the branch and credit supervision divisions based on the internal rules for self-assessment of asset quality. The Risk Management Department, which is independent from branches and credit supervision divisions, subsequently conducts audits of their assessments, and the reserve is adjusted to reflect the audit results.

And for claims to debtors who are legally bankrupt or virtually bankrupt with collateral or guarantees, the expected uncollectible amount, net of amounts expected to be collected through the disposal of collateral or through the execution of guarantees, are deducted directly out of the original amount of claims. The deducted amount is 440,067 million.

For the consolidated subsidiaries, a reserve for possible loan losses is made under similar rules of the Bank. 5. Reserve for Losses on Investment to Securities

A reserve for losses on investment to securities is provided based on the estimated possible losses arising from investments.

6. Reserve for Employee Retirement Benefits

A reserve for employee retirement benefits is provided for the estimated employee retirement benefit obligations less the fair value of the pension assets at the balance sheet date.

Unrecognized net obligation from the initial adoption of the new accounting standard, amounting to \$17,503 million, will be recognized as expense over five years. One-tenth of such amount is stated as expense.

7. Reserve for Possible Losses on Loans Sold

A reserve for possible losses on loans sold is provided based on the amount expected to be necessary to cover estimated possible losses with respect to real estate-collateralized loans sold to the Cooperative Credit Purchasing Company, Limited, considering the fair value of the collateral of such loans.

8. Hedge Accounting

The Bank adopts "Macro Hedge Accounting" as hedge accounting method, under which the Bank manages the total interest rate risk arising from various financial assets and liabilities, such as loans, bills discounted, deposits etc., as a whole by using financial derivative transactions. This is a risk management by "Risk Adjustment Approach" which is stated in "Temporary Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Banking Industry" (JICPA Industry Auditing Committee Report No.15) and the deferred hedge accounting is applied. The effectiveness of the hedge is valued by confirming that 1) the total interest rate risk quantity of financial derivative transactions as risk adjustment tools is controlled within

the limit which is prescribed in the Bank's risk management policy and 2) the total interest rate risk exposure of hedge objects is decreased by the hedge transactions.

The domestic consolidated subsidiary in leasing industry adopts "Portfolio Hedge Accounting on Liabilities", which is stated in "Temporary Treatment for Accounting and Auditing of Application of Accounting Standard for Financial Instruments in Leasing Industry" (JICPA Industry Auditing Committee Report No.19).

9. Delinquent Loans

Loans in Bankruptcy Proceedings and Other Delinquent Loans are ¥38,090 million and ¥334,373 million respectively.

Loans in Bankruptcy Proceeding are non-accrual loans outstanding (not including direct write-off portion of loans) to borrowers who are legally bankrupt as defined in Article 96 1-3 or 4 of Enforcement Ordinance for the Corporation Tax Law.

Other Delinquent Loans are non-accrual loans other than 1) Loans in Bankruptcy Proceedings and 2) loans of which interest payments are rescheduled in order to assist the restructuring of borrowers.

10. Loans More than Three Months Past Due

Loans More than Three Months Past Due are \$3,424 million.

Loans More than Three Months Past Due are loans for which principal or interest payments are more than three months past due from the date succeeding the due date and exclude loans classified as Delinquent Loans.

11. Restructured Loans

Restructured Loans are \$29,407 million.

Restructured Loans are loans of which terms are relaxed to support borrowers who are in financial difficulties and exclude Delinquent Loans and Loans More than Three Months Past Due.

12. Enterprise Tax

As "Municipal Ordinance concerning Special Treatment of Tax Base for Enterprise Tax on Banking Industries in Osaka" was promulgated on June 9<sup>th</sup>, 2000, the statutory effective tax rate used in the calculation of deferred tax assets and liabilities has been reduced from 40.09% in the previous fiscal year to 38.86% in the current period.

As a result, deferred tax assets decreased by \$6,375 million and deferred income taxes increased by the same amount. And deferred tax liabilities on revaluation reserve for land decreased by \$475 million and revaluation reserve for land increased by the same amount.

14. Pension Benefit Obligation

|                                                       | (Millions of Yen) |
|-------------------------------------------------------|-------------------|
| Pension benefit obligation                            | ¥(160,380)        |
| Plan assets (Market value)                            | 150,423           |
| Projected benefit obligation in excess of plan assets | (9,957)           |
| Unrecognized net plan assets                          | (903)             |
| Unrecognized net obligation at initial adoption       | 13,964            |
| Unrecognized net actuarial loss                       | 23,374            |
| Amount recognized in the balance sheet                | ¥26,478           |
| Of which Advanced benefit paid                        | 28,154            |
| Of which Reserve for employee retirement benefits     | (1,675)           |

#### **Consolidated Statement of Income**

|                                           |             | (in mil   | lions of Yen) |
|-------------------------------------------|-------------|-----------|---------------|
|                                           | Mar-01      | Mar-00    | Change        |
|                                           | (unaudited) |           |               |
| Operating Income:                         |             |           |               |
| Trust Fees                                | 95,807      | 96,228    | (420)         |
| Interest Income:                          | 346,568     | 391,291   | (44,722)      |
| Interest on Loans and Discounts           | 149,747     | 135,950   | 13,797        |
| Interest on and Dividends from Securities | 149,474     | 97,738    | 51,735        |
| Fees and Commissions Received             | 49,767      | 43,887    | 5,879         |
| Trading Revenue                           | 10,569      | 6,102     | 4,467         |
| Other Operating Income                    | 218,280     | 216,598   | 1,681         |
| Other Income                              | 154,215     | 256,089   | (101,874)     |
| Total Operating Income                    | 875,208     | 1,010,198 | (134,989)     |
| Operating Expenses:                       |             |           |               |
| Interest Expense:                         | 275,270     | 294,416   | (19,146)      |
| Interest on Deposits                      | 87,078      | 53,852    | 33,225        |
| Fees and Commissions Paid                 | 17,881      | 9,677     | 8,203         |
| Trading Expenses                          | 34          | 95        | (61)          |
| Other Operating Expenses                  | 175,256     | 213,232   | (37,976)      |
| General and Administrative Expenses       | 138,088     | 142,807   | (4,718)       |
| Other Expenses                            | 190,400     | 269,722   | (79,322)      |
| Total Operating Expenses                  | 796,930     | 929,952   | (133,022)     |
| Net Operating Income                      | 78,277      | 80,245    | (1,967)       |
| Extraordinary Income                      | 21,480      | 1,663     | 19,816        |
| Extraordinary Expenses                    | 9,835       | 1,753     | 8,082         |
| Income before Income Taxes                | 89,922      | 80,155    | 9,766         |
| Provision for Income Taxes:               |             |           |               |
| Current                                   | 4,368       | 3,300     | 1,068         |
| Deferred                                  | 40,562      | 41,735    | (1,172)       |
| Minority Interests in Net Income          | 3,973       | 2,906     | 1,067         |
| Net Income                                | 41,017      | 32,214    | 8,803         |

#### Notes to Consolidated Statement of Income for Fiscal year 2000

- 1. Amounts less than one million yen have been rounded down.
- 2. Trading profits and losses

Profits and losses on trading transactions are shown as Trading Revenue or Trading Expenses on a trade date basis.

3. Extraordinary Income

Extraordinary Income include profits of ¥17,680 million on sale of software .

4. Extraordinary Expenses

Extraordinary Expenses include \$3,538 million of the difference arising from the initial adoption of new accounting standard for employee retirement benefits (see note 5 for B/S) and amortization of goodwill arising from the merger with subsidiaries of \$2,382 million.

5. Accounting Standard for Employee Retirement Benefits

Due to the adoption of Accounting Standard for Employee Retirement Benefits from the current fiscal period, Net Operating Income increased by \$849 million and Income before Income Taxes decreased by \$2,688 million compared with what would have been without the adoption.

6. Accounting Standard for Financial Instruments

Due to the adoption of Accounting Standard for Financial Instruments from the current fiscal period, the Bank and its consolidated subsidiaries introduced new accounting policies for investment securities, derivative transactions, hedge transactions, etc.. As a result, both Net Operating Income and Income before Income Taxes decreased by ¥7,841 million compared with what would have been without the adoption.

7. Change in Presentation of Income/Loss of Hedge-Purpose Financial Derivatives

Due to the adoption of Accounting Standard for Financial Instruments from the current fiscal period, income/losses arising from hedge-purpose financial derivatives are stated on net basis in the statements. Both Operating Income and Operating Expenses decreased by ¥221,342 million compared with what would have been without the adoption.

8. Enterprise Tax

Enterprise taxes other than those assessed on net income before income taxes are included in Other Operating Expenses from the current fiscal period.

Enterprise taxes assessed by Tokyo Metropolitan Government which was previously stated in Income Taxes (Current) is included in Other Operating Expenses (¥2,265 million), as they are no longer assessed on income due to "Municipal Ordinance concerning Special Treatment of Tax Base for Enterprise Tax on Banking Industries in Tokyo Metropolis" implemented on April 1<sup>st</sup>, 2000.

#### **Consolidated Statement of Retained Earnings**

|                              |                       | (in mill | lions of Yen) |
|------------------------------|-----------------------|----------|---------------|
|                              | Mar-01<br>(unaudited) | Mar-00   | Change        |
| Balance at Beginning of Year | 192,475               | 169,361  | 23,113        |
| Increase                     | 2,477                 | 606      | 1,870         |
| Decrease                     | 10,860                | 9,706    | 1,153         |
| Net Income                   | 41,017                | 32,214   | 8,803         |
| Balance at End of Year       | 225,110               | 192,475  | 32,634        |

#### **Consolidated Statement of Cash Flows**

|                                                                               | Mar-01                      | Mar-00      | illions of Yen<br>Change |
|-------------------------------------------------------------------------------|-----------------------------|-------------|--------------------------|
|                                                                               | (unaudited)                 |             | -                        |
| Cash Flows from Operating Activities :                                        |                             |             |                          |
| Income before Income Taxes and Others                                         | 89,922                      | 80,155      | 9,766                    |
| Depreciation                                                                  | 7,920                       | 7,618       | 301                      |
| Amortization of Consolidation Differences                                     | (935)                       | (0)         | (935                     |
| Equity in Losses (Earnings) of Affiliates                                     | 64                          | (0)         | 64                       |
| Increase (Decrease) in Reserve for Possible Loan Losses                       | (161,262)                   | (117,002)   | (44,260                  |
| Increase (Decrease) in Reserve for Losses on Investment to Securities         | 7                           | -           | 7                        |
| Increase (Decrease) in Reserve for Possible Losses on Loans Sold              | (2,623)                     | (5,589)     | 2,966                    |
| Increase (Decrease) in Reserve for Financial Assistance to Specific Borrowers | (18,203)                    | 18,203      | (36,406                  |
| Increase (Decrease) in Reserve for Retirement Allowances                      | (18,281)                    | (1,523)     | (16,758                  |
| Increase (Decrease) in Reserve for Employee Retirement Benefits               | 1,665                       | -           | 1,665                    |
| Interest Income                                                               | (346,568)                   | (391,291)   | 44,722                   |
| Interest Expenses                                                             | 275,270                     | 294,416     | (19,146                  |
| Losses (Gains) on Securities                                                  | (116,994)                   | (64,749)    | (52,245                  |
| Losses (Gains) on Money Held in Trust                                         | 3,049                       | (12,726)    | 15,776                   |
| Losses (Gains) on Foreign Exchange                                            | (98,995)                    | 76,092      | (175,088                 |
| Losses (Gains) on Sale of Premises and Equipment                              | 2,848                       | 1,673       | 1,174                    |
| Net Decrease (Increase) in Trading Assets                                     | (186,374)                   | 64,646      | (251,021                 |
| Net Increase (Decrease) in Trading Liabilities                                | 67,690                      | (22,608)    | 90,298                   |
| Net Decrease (Increase) in Loans and Bills Discounted                         | (453,487)                   | (354,392)   | (99,094                  |
| Net Increase (Decrease) in Deposits                                           | 1,278,292                   | 660,935     | 617,357                  |
| Net Increase (Decrease) in Negotiable Certificates of Deposit                 | (252,357)                   | (30,131)    | (222,225                 |
| Net Increase (Decrease) in Borrowed Money                                     | (13,010)                    | (14,145)    | 1,134                    |
| Net Decrease (Increase) in Due from Banks other than from Bank of Japan       | 150,177                     | 131,438     | 18,739                   |
| Net Decrease (Increase) in Call Loans and Others                              | 362,700                     | 210,829     | 151,870                  |
| Net Decrease (Increase) in Collateral for Borrowing Securities                | 43,317                      | 41,787      | 1,530                    |
| Net Increase (Decrease) in Call Money and Others                              | 304,997                     | (116,136)   | 421,133                  |
| Net Increase (Decrease) in Collateral for Lending Securities                  | 1,311,017                   | 943,956     | 367,060                  |
| Net Decrease (Increase) in Foreign Exchange Assets                            | 75,880                      | (34,658)    | 110,538                  |
| Net Increase (Decrease) in Foreign Exchange Liabilities                       | 3,396                       | (2,545)     | 5,942                    |
| Net Increase (Decrease) in Corporate Bonds                                    | (512)                       | (2,998)     | 2,486                    |
| Net Increase (Decrease) in Borrowed Money from Trust Account                  | (928,946)                   | (293,743)   | (635,202                 |
| Interest Income Received on Cash Basis                                        | 396,299                     | 415,317     | (19,017                  |
| Interest Expense Paid on Cash Basis                                           | (312,499)                   | (292,802)   | (19,697                  |
| Other - Net                                                                   | 106,337                     | (100,749)   | 207,087                  |
| Sub-Total                                                                     | 1,569,803                   | 1,089,276   | 480,527                  |
| Income Tax Paid                                                               | <u>(1,926)</u><br>1,567,876 | (843)       | (1,082                   |
| Net Cash Provided by Operating Activities                                     | 1,307,870                   | 1,088,432   | 479,444                  |
| Cash Flows from Investing Activities :                                        |                             |             |                          |
| Purchase of Securities                                                        | (17,891,821)                | (7,413,052) | (10,478,768              |
| Proceeds from Sales of Securities                                             | 13,767,044                  | 5,267,191   | 8,499,852                |
| Proceeds from Maturities of Securities                                        | 2,615,201                   | 968,311     | 1,646,889                |
| Increase in Money Held in Trust                                               | (42,600)                    | (155)       | (42,445                  |
| Decrease in Money Held in Trust                                               | 29,483                      | 11,372      | 18,110                   |
| Purchases of Premises and Equipment                                           | (5,716)                     | (14,264)    | 8,548                    |
| Proceeds from Sales of Premises and Equipment                                 | 6,814                       | 1,639       | 5,174                    |
| Purchase of Stock of Newly Consolidated Subsidaries                           | (159)                       | -           | (159                     |
| Other                                                                         | 25,000                      | -           | 25,000                   |
| Net Cash Used in Investing Activities                                         | (1,496,753)                 | (1,178,956) | (317,797                 |
|                                                                               |                             |             |                          |
| Cash Flows from Financing Activities :                                        |                             | 04 700      | 00 500                   |
| Proceeds from Subordinated Bonds and Notes                                    | 63,200                      | 24,700      | 38,500                   |
| Redemption of Subordinated Bonds and Notes                                    | (51,917)                    | (7,600)     | (44,317                  |
| Proceeds from Issuance of Stock to Minority Stockholders                      | 462                         | -           | 462                      |
| Cash Dividends Paid                                                           | (10,852)                    | (9,690)     | (1,161                   |
| Cash Dividends Paid to Minority Shareholders                                  | (2,866)                     | (2,333)     | (532                     |
| Purchases of Treasury Stock                                                   | (2,053)                     | (115)       | (1,938                   |
| Proceeds from Sales of Treasury Stock                                         | -                           | 3           | (3                       |
| Other - Net<br>Net Cash Provided by Financing Activities                      | 2 (4,025)                   | (1) 4,963   | (8,989                   |
| ivet vash filoviueu by fillanting Attivities                                  | (4,023)                     | 4,903       | (ठ,७ठ७                   |
| Effect on Exchange Rate Changes on Cash and Cash Equivalents                  | 2,203                       | (3,472)     | 5,675                    |
| Net Change in Cash and Cash Equivalents                                       | 69,301                      | (89,034)    | 158,336                  |
| Cash and Cash Equivalents at Beginning of Year                                | 170,927                     | 259,962     | (89,034                  |
| Cash and Cash Equivalents at End of Year                                      | 240,229                     | 170,927     | 69,301                   |

#### Notes to Consolidated Statements of Cash Flows for Fiscal year 2000

1. Amounts less than one million yen have been rounded down.

2. Definition of Cash and Cash Equivalents

For the purpose of reporting cash flows, Cash and Cash Equivalents is defined as Cash and Due from Bank of Japan for the Bank and as Cash and Due from Banks for the consolidated subsidiaries.

3. Reconciliation of Cash and Cash Equivalent

| ·                                                                                       | (Million | ns of Yen) |
|-----------------------------------------------------------------------------------------|----------|------------|
| Cash and Due from Banks                                                                 | ¥€       | 685,323    |
| Due from Banks (excluding due from BOJ) of the Bank                                     | (        | 445,094)   |
| Cash and Cash Equivalents                                                               | ¥ź       | 240,229    |
| 4. Assets and Liabilities relating to the Bank's acquisition of newly consolidated subs | sidiary  |            |
| (Sumishin Loan Guarantee Co., Ltd.)                                                     | (Million | ns of Yen) |
| Assets                                                                                  | ¥S       | 337,987    |
| Of which Customers' Liabilities for Acceptances and Guarantees                          |          | 330,578    |
| Liability                                                                               | (        | 334,916)   |
| Of which Acceptances and Guarantees                                                     |          | (330,578)  |
| Consolidation Difference                                                                |          | (2,766)    |
| Acquisition price of stocks                                                             |          | 304        |
| Cash and Cash Equivalents                                                               |          | 144        |
| Net: Expenditure related to the acquisition                                             | ¥        | 159        |
| 5. Details of significant non-cash transaction                                          |          |            |
|                                                                                         | (Million | ns of Yen) |
| Increase in common stock due to conversion of convertible bonds                         | ¥        | 1,917      |
| Increase in common capital surplus due to conversion of convertible bonds               |          | 1,917      |
| Decease in convertible bonds due to conversion of convertible bonds                     | ¥        | 3,835      |
|                                                                                         |          |            |

### Segment Information by Location ( Consolidated )

| Years ended<br>March 21, 2001         |            |           |           |              |            | (in mi      | llions of Yen) |
|---------------------------------------|------------|-----------|-----------|--------------|------------|-------------|----------------|
| March 31, 2001<br><u>(</u> unaudited) | Japan      | Americas  | Europe    | Asia/Oceania | Total      | Elimination | Consolidated   |
| Total Operating Income                | 752,228    | 124,258   | 53,727    | 33,690       | 963,905    | (88,697)    | 875,208        |
| (1) Unaffiliated Customers            | 737,916    | 65,854    | 48,786    | 22,651       | 875,208    | -           | 875,208        |
| (2) Intersegment                      | 14,312     | 58,404    | 4,940     | 11,039       | 88,697     | (88,697)    | -              |
| Total Operating Expenses              | 677,734    | 119,981   | 52,014    | 29,668       | 879,398    | (82,468)    | 796,930        |
| Net Operating Income                  | 74,493     | 4,277     | 1,713     | 4,022        | 84,506     | (6,228)     | 78,277         |
| Assets                                | 16,679,942 | 2,843,759 | 1,162,742 | 948,031      | 21,634,476 | (3,773,470) | 17,861,005     |
|                                       |            |           |           |              |            |             |                |
| Years ended                           |            |           |           |              |            | (in mi      | llions of Yen) |
| March 31, 2000                        | Japan      | Americas  | Europe    | Asia/Oceania | Total      | Elimination | Consolidated   |
| Total Operating Income                | 801,871    | 127,584   | 101,396   | 48,306       | 1,079,159  | (68,961)    | 1,010,198      |
| (1) Unaffiliated Customers            | 782,348    | 106,993   | 85,443    | 35,412       | 1,010,198  | -           | 1,010,198      |
| (2) Intersegment                      | 19,523     | 20,590    | 15,952    | 12,894       | 68,961     | (68,961)    | -              |
| Total Operating Expenses              | 755,217    | 114,876   | 89,005    | 39,587       | 998,687    | (68,734)    | 929,952        |
| Net Operating Income                  | 46,654     | 12,708    | 12,390    | 8,719        | 80,471     | (226)       | 80,245         |
| Assets                                | 15,155,704 | 1,482,323 | 888,800   | 715,971      | 18,242,798 | (2,720,018) | 15,522,780     |

#### Market Value Information ( Consolidated )

#### 1. Securities

#### (a)Trading Securities

|                    |         | March 31, 2001                       |
|--------------------|---------|--------------------------------------|
|                    | Book    | Net Unrealized Gain(Loss)            |
| Millions of yen    | Value   | Reflected on the Statement of Income |
| Trading Securities | 431,119 | 546                                  |

#### (b)Held-to-Maturity Bonds with Market Price

|                           |        |         |     | Mar             | ch 31, 2001 |
|---------------------------|--------|---------|-----|-----------------|-------------|
|                           | Book   | *Market | Unr | ealized Gain(Lo | ss)         |
| Millions of yen           | Value  | Price   | Net | Gain            | Loss        |
| Japanese Government Bonds | -      | -       | -   | -               | -           |
| Local Government Bonds    | -      | -       | -   | -               | -           |
| Japanese Corporate Bonds  | -      | -       | -   | -               | -           |
| Others                    | 33,401 | 33,679  | 278 | 495             | 217         |
| Total                     | 33,401 | 33,679  | 278 | 495             | 217         |
| ** CM 1 01 0001           |        |         |     |                 |             |

\*As of March 31, 2001

#### (c)Available-for-Sale Securities with Market Price

Investment securities included in the chart below are not evaluated on a Mark-to-Market basis. Market Prices of such investment securities (available-for-sale securities with market price) are as shown below.

|           |                                                                                |                                                                                                                                                                                                                                               | Mar                                                                                                                                                                                                                                                                                                                                               | rch 31, 2001                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------|--------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Book      | *Market                                                                        | Unre                                                                                                                                                                                                                                          | ealized Gain(Lo                                                                                                                                                                                                                                                                                                                                   | iss)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Value     | Price                                                                          | Net                                                                                                                                                                                                                                           | Gain                                                                                                                                                                                                                                                                                                                                              | Loss                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 1,251,002 | 1,281,675                                                                      | 30,673                                                                                                                                                                                                                                        | 146,594                                                                                                                                                                                                                                                                                                                                           | 115,921                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 1,895,444 | 1,916,502                                                                      | 21,058                                                                                                                                                                                                                                        | 22,487                                                                                                                                                                                                                                                                                                                                            | 1,428                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 1,491,432 | 1,497,645                                                                      | 6,212                                                                                                                                                                                                                                         | 7,600                                                                                                                                                                                                                                                                                                                                             | 1,387                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| 66,686    | 70,224                                                                         | 3,537                                                                                                                                                                                                                                         | 3,540                                                                                                                                                                                                                                                                                                                                             | 2                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
| 337,324   | 348,633                                                                        | 11,308                                                                                                                                                                                                                                        | 11,347                                                                                                                                                                                                                                                                                                                                            | 38                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
| 3,139,754 | 3,152,545                                                                      | 12,791                                                                                                                                                                                                                                        | 32,004                                                                                                                                                                                                                                                                                                                                            | 19,212                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 6,286,200 | 6,350,724                                                                      | 64,523                                                                                                                                                                                                                                        | 201,086                                                                                                                                                                                                                                                                                                                                           | 136,562                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|           | Value<br>1,251,002<br>1,895,444<br>1,491,432<br>66,686<br>337,324<br>3,139,754 | Value         Price           1,251,002         1,281,675           1,895,444         1,916,502           1,491,432         1,497,645           66,686         70,224           337,324         348,633           3,139,754         3,152,545 | Value         Price         Net           1,251,002         1,281,675         30,673           1,895,444         1,916,502         21,058           1,491,432         1,497,645         6,212           66,686         70,224         3,537           337,324         348,633         11,308           3,139,754         3,152,545         12,791 | Book         *Market         Unrealized Gain(Lo           Value         Price         Net         Gain           1,251,002         1,281,675         30,673         146,594           1,895,444         1,916,502         21,058         22,487           1,491,432         1,497,645         6,212         7,600           66,686         70,224         3,537         3,540           337,324         348,633         11,308         11,347           3,139,754         3,152,545         12,791         32,004 |

\*As of March 31, 2001

#### (d)Securities without Market Price

|                                    | March 31, 2001 |
|------------------------------------|----------------|
|                                    | Book           |
| Millions of yen                    | Value          |
| Available-for-Sale Securities      |                |
| Trust Certificate of Loan Trust    | 79,735         |
| Unlisted Foreign Securities        | 67,702         |
| Unlisted Stocks (excl. OTC stocks) | 54,139         |

#### (e)Available-for-Sale Securities Sold during the fiscal year

|                               |            |         | Fiscal 2000 |
|-------------------------------|------------|---------|-------------|
|                               | Amount     |         |             |
| Millions of yen               | Sold       | Gain    | Loss        |
| Available-for-Sale Securities | 13,766,354 | 171,258 | 22,865      |

|                           |         |           | Mar          | ch 31, 2001 |
|---------------------------|---------|-----------|--------------|-------------|
|                           |         | Book V    | <i>'alue</i> |             |
| Millions of yen           | -1YR    | 1YR-5YR   | 5YR -10YR    | 10YR -      |
| Bonds                     | 460,707 | 532,310   | 856,909      | 45,516      |
| Japanese Government Bonds | 420,660 | 317,044   | 708,210      | 45,516      |
| Local Government Bonds    | 1,993   | 8,330     | 56,362       | -           |
| Corporate Bonds           | 38,053  | 206,935   | 92,335       | -           |
| Others                    | 246,384 | 1,676,104 | 1,225,086    | 98,122      |
| Total                     | 707,092 | 2,208,414 | 2,081,995    | 143,639     |

# (f)Redemption Schedule of Bonds classified as Available-for-Sale Securities and Held-to-Maturity Bonds

#### 2. Money Held in Trust

#### **Money Held in Trust for Trading Purpose**

|                                         |        | March 31, 2001                       |
|-----------------------------------------|--------|--------------------------------------|
|                                         | Book   | Net Unrealized Gain(Loss)            |
| Millions of yen                         | Value  | Reflected on the Statement of Income |
| Money Held in Trust for Trading Purpose | 75,614 | (544)                                |

#### 3. Net Unrealized Gains/Losses on Available-for-Sale Securities with Market Price

The table below shows the simulation of net unrealized gains (losses) on available-for-sale securities with market price, based upon Mark-to-Market evaluation.

| Millions of yen Mar                                                                    | rch 31, 2001 |
|----------------------------------------------------------------------------------------|--------------|
| Net Unrealized Gains (Market Price - Book Value)                                       | 64,523       |
| Available-for-Sale Securities with Market Price                                        | 64,523       |
| (-) Amount Equivalent to Deferred Tax Liabilities                                      | 25,073       |
| Total (before adjusting parent company's portions in its affiliates*)                  | 39,449       |
| (-) Minority Interests                                                                 | 977          |
| (+) Parent Company's portions in available-for-sale securities owned by its affiliates | 69           |
| Total (after adjusting parent company's portions in its affiliates)                    | 38,542       |
| *Affiliates consolidated under equity method.                                          |              |

#### (Information for Fiscal 1999)

#### (a) Market Value of Marketable Securities

#### **Listed Securities**

|                 | Book      | Market    | Unre    | alized Gain(Loss) | )       |
|-----------------|-----------|-----------|---------|-------------------|---------|
| Millions of Yen | Value     | Value     | Net     | Gain              | Loss    |
| March 31, 2000  |           |           |         |                   |         |
| Bonds           | 443,372   | 449,739   | 6,366   | 6,934             | 567     |
| Stocks          | 1,360,626 | 1,650,428 | 289,801 | 405,549           | 115,747 |
| Others          | 1,235,885 | 1,239,293 | 3,408   | 11,293            | 7,885   |
| Total           | 3,039,885 | 3,339,461 | 299,576 | 423,776           | 124,200 |

#### **Unlisted Securities**

|                 | Book    | Estimated    | Unrea  | alized Gain(Loss) |       |
|-----------------|---------|--------------|--------|-------------------|-------|
| Millions of Yen | Value   | Market Value | Net    | Gain              | Loss  |
| March 31, 2000  |         |              |        |                   |       |
| Bonds           | 604,225 | 605,723      | 1,497  | 2,270             | 772   |
| Stocks          | 6,957   | 37,022       | 30,064 | 30,626            | 561   |
| Others          | 30,067  | 32,225       | 2,158  | 2,339             | 180   |
| Total           | 641,250 | 674,971      | 33,721 | 35,236            | 1,515 |

#### (b) Market Value of Money Held in Trust

|                     | Book   | Estimated    | Unre  | alized Gain(Loss) |       |
|---------------------|--------|--------------|-------|-------------------|-------|
| Millions of yen     | Value  | Market Value | Net   | Gain              | Loss  |
| March 31, 2000      |        |              |       |                   |       |
| Money Held in Trust | 67,619 | 70,282       | 2,662 | 4,164             | 1,501 |

#### 4. Financial Derivatives

#### (a) Interested Related Transactions

|                         |                |           |           | March 31, 2001 |
|-------------------------|----------------|-----------|-----------|----------------|
|                         | Contract Value |           | Market    | Unrealized     |
| Millions of Yen         |                | Over 1YR  | Value     | Gain (Loss)    |
| Listed                  |                |           |           |                |
| Interest Futures        |                |           |           |                |
| Sold                    | 668,445        | 106,091   | (2,868)   | (2,868)        |
| Purchased               | 709,963        | 93,324    | 2,609     | 2,609          |
| Interest Options        |                |           |           |                |
| Sold                    | 267,201        | -         | (45)      | (7)            |
| Purchased               | 231,916        | -         | 69        | 19             |
| Over-the-Counter        |                |           |           |                |
| Forward Rate Agreements |                |           |           |                |
| Sold                    | -              | -         | -         | -              |
| Purchased               | -              | -         | -         | -              |
| Interest Rate Swaps     |                |           |           |                |
| Fix Rcv-Fl Pay          | 9,019,486      | 7,791,431 | 230,796   | 230,796        |
| Fl Rcv-Fix Pay          | 8,533,122      | 7,269,438 | (224,795) | (224,795)      |
| Fl Rcv-Fl Pay           | 1,388,562      | 1,285,122 | 4,979     | 4,979          |
| Interest Options        |                |           |           |                |
| Sold                    | 627,342        | 462,920   | (3,623)   | 1,909          |
| Purchased               | 396,752        | 313,312   | 4,305     | (276)          |
| Other Interest Related  |                |           |           |                |
| Sold                    | -              | -         | -         | -              |
| Purchased               | -              | -         | -         | -              |
| Total                   |                |           | 11,427    | 12,366         |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

#### (b) Currency Related Transactions

The Bank did not have any currency related transactions which reflect on the Statement of Income on a Mark-to-Market basis as of March 31, 2001.

\*Note)

In accordance with "Temporary Treatment for Accounting and Auditing of Continuous Application of Accounting Standard for Foreign Currency Transactions" (Issued by JICPA on April 10, 2000), transactions subject to the accrual-basis calculation (e.g. cross-currency swaps, etc.) are excluded from this category. Contract Value and other information on cross-currency swaps subject to accrual-basis calculation are as shown below.

|                 |                |              | March 31, 2001         |
|-----------------|----------------|--------------|------------------------|
| Millions of Yen | Contract Value | Market Value | Unrealized Gain (Loss) |
| Currency Swaps  | 207,172        | 2,189        | 2,189                  |

Forward Exchange Contracts and Currency Options whose unrealized gains (losses) are reflected on the Statement of Income after being evaluated on a Mark-to-Market basis as of March 31, 2001, and such transactions accompanied by foreign currency monetary claims or obligations, which are either reflected on the Balance Sheet as of March 31, 2001 or eliminated therefrom in the process of consolidation, are excluded from this category. Contract Value of currency related derivative transactions subject to the Mark-to-Market evaluation is as shown below.

|                        | March 31, 2001 |
|------------------------|----------------|
| Millions of Yen        | Contract Value |
| Listed                 |                |
| Currency Futures       |                |
| Sold                   | -              |
| Purchased              | -              |
| Currency Options       |                |
| Sold                   | -              |
| Purchased              | -              |
| Over-the-Counter       |                |
| Forward                |                |
| Sold                   | 2,440,714      |
| Purchased              | 2,506,657      |
| Currency Options       |                |
| Sold                   | 64,230         |
| Purchased              | 43,556         |
| Other Currency Related |                |
| Sold                   | -              |
| Purchased              | -              |

#### (c) Stock Related Transactions

|                              |               |          |        | March 31, 2001 |
|------------------------------|---------------|----------|--------|----------------|
| C                            | ontract Value |          | Market | Unrealized     |
| Millions of Yen              |               | Over 1YR | Value  | Gain (Loss)    |
| Listed                       |               |          |        |                |
| Stock Index Futures          |               |          |        |                |
| Sold                         | 5,646         | -        | (89)   | (89)           |
| Purchased                    | 507           | -        | 29     | 29             |
| Stock Index Options          |               |          |        |                |
| Sold                         | 280           | -        | (3)    | (2)            |
| Purchased                    | 280           | -        | 3      | (3)            |
| Over-the-Counter             |               |          |        |                |
| Stock Options                |               |          |        |                |
| Sold                         | -             | -        | -      | -              |
| Purchased                    | -             | -        | -      | -              |
| Stock Index and Other Swaps  |               |          |        |                |
| Stock price index volatility |               |          |        |                |
| receivable/short-term        |               |          |        |                |
| floating interest rate       |               |          |        |                |
| payable                      | -             | -        | -      | -              |
| Short-term floating          |               |          |        |                |
| interest rate                |               |          |        |                |
| receivable/Stock price       |               |          |        |                |
| index volatility payable     | -             | -        | -      | -              |
| Others                       |               |          |        |                |
| Sold                         | -             | -        | -      | -              |
| Purchased                    | -             | -        | -      | -              |
| Total                        |               |          | (60)   | (65)           |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

#### (d) Bond Related Transactions

|                |          |                                     | March 31, 2001                                               |
|----------------|----------|-------------------------------------|--------------------------------------------------------------|
| Contract Value |          | Market                              | Unrealized                                                   |
|                | Over 1YR | Value                               | Gain (Loss)                                                  |
|                |          |                                     |                                                              |
|                |          |                                     |                                                              |
| 49,061         | -        | 72                                  | 72                                                           |
| 58,313         | -        | (22)                                | (22)                                                         |
|                |          |                                     |                                                              |
| -              | -        | -                                   | -                                                            |
| -              | -        | -                                   | -                                                            |
|                |          |                                     |                                                              |
|                |          |                                     |                                                              |
| -              | -        | -                                   | -                                                            |
| -              | -        | -                                   | -                                                            |
|                |          |                                     |                                                              |
| -              | -        | -                                   | -                                                            |
| -              | -        | -                                   | -                                                            |
|                |          | 49                                  | 49                                                           |
|                | 49,061   | Over 1YR           49,061         - | Over 1YR         Value           49,061         -         72 |

Transactions listed above are evaluated on a Mark-to-Market basis and thus calculated net unrealized gains (losses) are reflected on the Statement of Income.

Derivative transactions subject to hedge accounting rules are excluded from the above chart.

#### (d) Commodity Related Transactions

The Bank did not have any commodity related transactions as of March 31, 2001.

#### (e) Credit Derivative Transactions

The Bank did not have any credit derivative transactions as of March 31, 2001.

#### (Information for Fiscal 1999)

(a) Interest Related Transactions

|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | lions of Yen                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|---------------------------|-----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| C                         | 4 Value -                                                                                                             | March 31, 2000                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| Contrac                   |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | Unrealized<br>Gain(Loss)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                           | OVEI I IK                                                                                                             | value                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | Gain(Loss)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 9,066,049                 | 3,990,086                                                                                                             | 9,018,929                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | 47,119                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| 7,078,065                 | 3,044,451                                                                                                             | 7,040,942                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | (37,122)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         | -                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         |                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| -                         | -                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         |                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         | -                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         |                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| -                         | -                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         |                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         | -                                                                                                                     | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 124,111                   | -                                                                                                                     | 54                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 54                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 7.167.703                 | 5.130.183                                                                                                             | 55.308                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | <b>55,308</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 554,012                   | 539,500                                                                                                               | • • •                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | • • •                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 18.799                    | 8.184                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 92                        | 5,201                                                                                                                 | 19                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 73                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           |
| 3,184                     | 3,184                                                                                                                 | 20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 32                        | -,                                                                                                                    | 14                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | (18)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|                           |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | ,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| 5,000                     | 5,000                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| 35                        |                                                                                                                       | 159                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | (124)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| -                         | -                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
|                           |                                                                                                                       | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | -                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
| -                         |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         |                                                                                                                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -                         | 14 000                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |
| -<br>14,000<br>356        | 14,000                                                                                                                | 949                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 119                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
| -<br>14,000<br><i>356</i> | 14,000                                                                                                                | 243                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 112                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                           | 14,000                                                                                                                | 243                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | 112                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|                           | 9,066,049<br>7,078,065<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>- | 7,078,065       3,044,451         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       -         -       - | Contract Value         Market           over 1 YR         Market           9,066,049         3,990,086         9,018,929           7,078,065         3,044,451         7,040,942           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           -         -         -           - |

Notes: 1. Accrued income included in the unrealized gains(losses) of interest rate swaps as of March 31,2000 : 27,950 million Yen

2. Derivatives on trading accounts are excluded from the above table so that these unrealized gains(losses) are reflected on the Statement of Income at the Mark-to-Market basis. Derivatives on trading accounts are stated as follows.

#### (Interest Related Transactions on Trading Accounts)

|                         | Millions of Yen   |                    |  |
|-------------------------|-------------------|--------------------|--|
|                         |                   | <u>ch 31, 2000</u> |  |
|                         | Contract<br>Value | Market<br>Value    |  |
| Listed                  |                   |                    |  |
| Interest Futures        |                   |                    |  |
| Sold                    | 938,972           | 938,222            |  |
| Purchased               | 923,622           | 922,468            |  |
| Interest Options        |                   |                    |  |
| Sold                    |                   |                    |  |
| Call                    | 178,398           |                    |  |
| Option Premium          | 45                | 33                 |  |
| Put                     | 60,883            |                    |  |
| Option Premium          | 23                | 20                 |  |
| Purchased               |                   |                    |  |
| Call                    | 67,342            |                    |  |
| Option Premium          | 20                | 15                 |  |
| Put                     | 268,330           |                    |  |
| Option Premium          | 110               | 110                |  |
| Over-the-Counter        |                   |                    |  |
| Forward Rate Agreements |                   |                    |  |
| Sold                    | -                 | -                  |  |
| Purchased               | -                 | -                  |  |
| Interest Rate Swaps     |                   |                    |  |
| Fix Rcv-Fl Pay          | 6,002,256         | (15,921)           |  |
| Fl Rcv-Fix Pay          | 5,718,010         | 21,732             |  |
| Fl Rcv-Fl Pay           | 444,169           | 954                |  |
| Interest Options        |                   |                    |  |
| Сар                     |                   |                    |  |
| Sold                    | 664,076           |                    |  |
| Option Premium          | 852               | 3,262              |  |
| Purchased               | 461,400           |                    |  |
| Option Premium          | <i>2,</i> 846     | 2,148              |  |
| Floor                   |                   |                    |  |
| Sold                    | 117,163           |                    |  |
| Option Premium          | 453               | 1,693              |  |
| Purchased               | 41,654            |                    |  |
| Option Premium          | 534               | 1,186              |  |
| Other Interest Related  |                   |                    |  |
| Sold                    | 43,653            |                    |  |
| Option Premium          | 190               | 26                 |  |
| Purchased               | 82,000            |                    |  |
| Option Premium          | 1,454             | 1,124              |  |

#### (b) Currency Related Transactions

|                  | Millions of Y |           |         | lions of Yen |
|------------------|---------------|-----------|---------|--------------|
|                  |               |           | Mar     | ch 31, 2000  |
|                  | Contrac       | t Value   | Market  | Unrealized   |
|                  |               | over 1 YR | Value   | Gain(Loss)   |
| Over-the-Counter |               |           |         |              |
| Currency Swaps   |               |           |         |              |
| U.S. Dollar      | 476,683       | 55,373    | (3,728) | (3,728)      |
| Others           | 48,586        | -         | (801)   | (801)        |
| Total            | 525,270       | 55,373    | (4,530) | (4,530)      |

Notes: 1. Accrued expense included in the unrealized gains(losses) of currency swaps as of March 31,2000 : 5,148 million Yen

2. Derivatives on trading accounts are excluded from the above table so that these unrealized gains(losses) are reflected on the Statement of Income at the Mark-to-Market basis. Derivatives on trading accounts are stated as follows.

|                  | Millions of Yen<br>March 31, 2000 |                 |
|------------------|-----------------------------------|-----------------|
|                  |                                   |                 |
|                  | Contract<br>Value                 | Market<br>Value |
| Over-the-Counter |                                   |                 |
| Currency Swaps   |                                   |                 |
| US Dollar        | 5,731                             | 62              |
| Others           | 1,398                             | 76              |
| Total            | 7,130                             | 138             |

Foreign exchange trading positions, including forward and options are also excluded from the previous table so that these are valued at estimated prevailing market rates and reflected on the Statement of Income.

|                                    | Millions of Yen<br>March 31, 2000 |
|------------------------------------|-----------------------------------|
|                                    | March 31, 2000<br>Contract        |
|                                    | Contract<br>Value                 |
|                                    | Value                             |
| Listed                             |                                   |
| Currency Futures                   |                                   |
| Sold                               | -                                 |
| Purchased                          | -                                 |
| Currency Options                   |                                   |
| Sold                               |                                   |
| Call                               | -                                 |
| Option Premium                     | -                                 |
| Put                                | -                                 |
| Option Premium                     | -                                 |
| Purchased                          |                                   |
| Call                               | -                                 |
| Option Premium                     | -                                 |
| Put                                | -                                 |
| Option Premium                     | -                                 |
| Over-the-Counter                   |                                   |
| Forward                            |                                   |
| Sold                               | 2,091,492                         |
| Purchased                          | 1,700,070                         |
| Currency Options                   |                                   |
| Sold                               |                                   |
| Call                               | 70,033                            |
| Option Premium                     | 1,244                             |
| Put                                | 75,297                            |
| <i>Option Premium</i><br>Purchased | 569                               |
| Call                               | 00 510                            |
| Option Premium                     | 88,510<br><i>2,443</i>            |
| Put                                | <i>2,443</i><br>61,448            |
| Option Premium                     | 01,448<br>700                     |
| -                                  | 700                               |
| Other Currency Related             |                                   |
| Sold<br>Purchased                  | -                                 |
| ruitilaseu                         | -                                 |

#### (c) Stock Related Transactions

|                              |         |                      |                 | Millions of Yen          |  |
|------------------------------|---------|----------------------|-----------------|--------------------------|--|
|                              |         |                      | March 31, 2000  |                          |  |
|                              | Contrac | t Value<br>over 1 YR | Market<br>Value | Unrealized<br>Gain(Loss) |  |
| T total                      |         | UVCI I IK            | Value           | Gam(L055)                |  |
| Listed                       |         |                      |                 |                          |  |
| Stock Index Futures          |         |                      |                 |                          |  |
| Sold                         | 261,177 | -                    | 260,037         | 1,139                    |  |
| Purchased                    | -       | -                    | -               | -                        |  |
| Stock Index Options          |         |                      |                 |                          |  |
| Sold                         |         |                      |                 |                          |  |
| Call                         | -       | -                    |                 |                          |  |
| <b>Option Premium</b>        | -       |                      | -               | -                        |  |
| Put                          | -       | -                    |                 |                          |  |
| <b>Option Premium</b>        | -       |                      | -               | -                        |  |
| Purchased                    |         |                      |                 |                          |  |
| Call                         | -       | -                    |                 |                          |  |
| Option Premium               | -       |                      | -               | -                        |  |
| Put                          | -       | -                    |                 |                          |  |
| <b>Option Premium</b>        | -       |                      | -               | -                        |  |
| Over-the-Counter             |         |                      |                 |                          |  |
| Stock Options                |         |                      |                 |                          |  |
| Sold                         |         |                      |                 |                          |  |
| Call                         | -       | -                    |                 |                          |  |
| Option Premium               | -       |                      | -               | -                        |  |
| Put                          | -       | -                    |                 |                          |  |
| Option Premium               | -       |                      | -               | -                        |  |
| Purchased                    |         |                      |                 |                          |  |
| Call                         | -       | -                    |                 |                          |  |
| Option Premium               | -       |                      | -               | -                        |  |
| Put                          | -       | -                    |                 |                          |  |
| <b>Option Premium</b>        | -       |                      | -               | -                        |  |
| -                            |         |                      |                 |                          |  |
| Stock index and              |         |                      |                 |                          |  |
| other swaps                  |         |                      |                 |                          |  |
| Stock price index volatility |         |                      |                 |                          |  |
| receivable/short-term        |         |                      |                 |                          |  |
| floating interest rate       |         |                      |                 |                          |  |
| payable                      | -       | -                    | -               | -                        |  |
| Short-term floating          |         |                      |                 |                          |  |
| interest rate receivable/    |         |                      |                 |                          |  |
| /stock priceindex            |         |                      |                 |                          |  |
| volatility payable           | -       | -                    | -               | -                        |  |
| Other Stock Related          |         |                      |                 |                          |  |
| Sold                         | -       | -                    | -               | -                        |  |
| Purchased                    | -       | -                    | -               | -                        |  |
|                              |         |                      |                 |                          |  |

Note : The Bank did not have any stock related derivative transactions on trading account as of March 31, 2000.

#### (d) Bond Related Transactions

| · · ·                 |         |           | Mil     | lions of Yen |
|-----------------------|---------|-----------|---------|--------------|
| -                     |         |           |         | ch 31, 2000  |
| -                     | Contrac | t Value   | Market  | Unrealized   |
|                       |         | over 1 YR | Value   | Gain(Loss)   |
| Listed                |         |           |         |              |
| Bond Futures          |         |           |         |              |
| Sold                  | 785,745 | -         | 792,386 | (6,640)      |
| Purchased             | 619,733 | -         | 623,256 | 3,522        |
| Bond Future Options   |         |           |         |              |
| Sold                  |         |           |         |              |
| Call                  | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Put                   | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Purchased             |         |           |         |              |
| Call                  | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Put                   | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Over-the-Counter      |         |           |         |              |
| Bond Options          |         |           |         |              |
| Sold                  |         |           |         |              |
| Call                  | -       | -         |         |              |
| Option Premium        | -       | 1         | -       | -            |
| Put                   | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Purchased             |         |           |         |              |
| Call                  | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Put                   | -       | -         |         |              |
| <b>Option Premium</b> | -       |           | -       | -            |
| Other Bond Related    |         |           |         |              |
| Sold                  | -       | -         | -       | -            |
| Purchased             | -       | -         | -       | -            |
| Total                 |         |           |         | (3,117)      |

Note: Derivatives on trading accounts are excluded from the above statements so that these unrealized gains(losses) are reflected on the Statement of Income at the Mark-to-Market basis. Derivatives on trading accounts are stated as follows.

(Bond Related Transactions on Trading Accounts)

|                     | Millions of Yen<br>March 31, 2000 |                 |
|---------------------|-----------------------------------|-----------------|
|                     |                                   |                 |
|                     | Contract<br>Value                 | Market<br>Value |
| Bond Futures        |                                   |                 |
| Sold                | 17,752                            | 17,913          |
| Purchased           | 13,039 13,1                       |                 |
| Bond Future Options |                                   |                 |
| Sold                |                                   |                 |
| Call                | -                                 |                 |
| Option Premium      | -                                 | -               |
| Put                 | -                                 |                 |
| Option Premium      | -                                 | -               |
| Purchased           |                                   |                 |
| Call                | -                                 |                 |
| Option Premium      | -                                 | -               |
| Put                 | 1,251                             |                 |
| Option Premium      | 2                                 | 1               |
| Over-the-Counter    |                                   |                 |

| Dona Options          |   |   |
|-----------------------|---|---|
| Sold                  |   |   |
| Call                  | - |   |
| <b>Option Premium</b> | - | - |
| Put                   | - |   |
| Option Premium        | - | - |
| Purchased             |   |   |
| Call                  | - |   |
| Option Premium        | - | - |
| Put                   | - |   |
| Option Premium        | - | - |
| Other Bond Related    |   |   |
| Sold                  | - | - |
| Purchased             | - | - |
|                       |   |   |

#### (e) Commodity Related Transactions

The Bank did not have any transactions of commodity related derivatives as of March 31, 2000.

#### **Non-Consolidated Balance Sheet**

|                                                          |                       |            | llions of Yen) |  |
|----------------------------------------------------------|-----------------------|------------|----------------|--|
|                                                          | Mar-01<br>(unaudited) | Mar-00     | Change         |  |
| Assets:                                                  |                       |            |                |  |
| Cash and Due from Banks                                  | 654,527               | 756,332    | (101,804)      |  |
| Call Loans                                               | 73,717                | 103,885    | (30,168)       |  |
| Bills Bought                                             | -                     | 343,800    | (343,800)      |  |
| Commercial Paper and Other Debt Purchased                | 11,900                | 1,786      | 10,113         |  |
| Trading Assets                                           | 564,797               | 392,878    | 171,918        |  |
| Money Held in Trust                                      | 75,614                | 67,619     | 7,994          |  |
| Investment Securities                                    | 6,563,542             | 4,856,061  | 1,707,480      |  |
| Loans and Bills Discounted                               | 8,292,615             | 7,777,439  | 515,175        |  |
| Foreign Exchanges                                        | 11,863                | 16,211     | (4,347)        |  |
| Other Assets                                             | 682,151               | 317,881    | 364,269        |  |
| Premises and Equipment                                   | 148,691               | 158,887    | (10,195)       |  |
| Deferred Tax Assets                                      | 200,541               | 243,634    | (43,092)       |  |
| Customers' Liabilities for Acceptances and Guarantees    | 511,434               | 478,596    | 32,838         |  |
| Reserve for Possible Loan Losses                         | (207,330)             | (290,035)  | 82,705         |  |
| Reserve for Losses on Investment to Securities           | (1,983)               | -          | (1,983)        |  |
| Total Assets                                             | 17,582,082            | 15,224,977 | 2,357,104      |  |
| Liabilities:                                             |                       |            |                |  |
| Deposits                                                 | 7,702,197             | 6,444,211  | 1,257,986      |  |
| Negociable Certificates of Deposit                       | 977,858               | 1,209,210  | (231,351)      |  |
| Call Money                                               | 287,063               | 100,000    | 187,063        |  |
| Bills Sold                                               | 130,900               | 13,000     | 117,900        |  |
| Trading Liabilities                                      | 196,841               | 88,832     | 108,009        |  |
| Borrowed Money                                           | 487,231               | 536,519    | (49,287)       |  |
| Foreign Exchanges                                        | 8,130                 | 4,759      | 3,371          |  |
| Corporate Bonds                                          | 200,000               | 200,000    | -              |  |
| Convertible Bonds                                        | 6,665                 | 11,064     | (4,399)        |  |
| Borrowed Money from Trust Accounts                       | 2,983,852             | 3,912,799  | (928,946)      |  |
| Other Liabilities                                        | 3,310,305             | 1,442,632  | 1,867,672      |  |
| Reserve for Employee Retirement Allowances               | -                     | 17,262     | (17,262)       |  |
| Reserve for Employee Retirement Benefits                 | 295                   | -          | 295            |  |
| Reserve for Possible Losses on Loans Sold                | 3,379                 | 6,002      | (2,623)        |  |
| Reserve for Financial Assistance to Specific Borrowers   | -                     | 18,203     | (18,203)       |  |
| Deferred Tax Liabilities on Revaluation Reserve for Land | 15,034                | 17,134     | (2,100)        |  |
| Acceptances and Guarantees                               | 511,434               | 478,596    | 32,838         |  |
| Total Liabilities                                        | 16,821,190            | 14,500,228 | 2,320,961      |  |
| Stockholders' Equity:                                    |                       |            |                |  |
| Preferred Stock                                          | 50,000                | 50,000     | -              |  |
| Common Stock                                             | 233,985               | 232,068    | 1,917          |  |
| Legal Reserve                                            | 279,208               | 275,106    | 4,102          |  |
| Revaluation Reserve for Land, Net of Tax                 | 23,653                | 25,605     | (1,951)        |  |
| Retained Earnings                                        | 174,044               | 141,969    | 32,074         |  |
| Total Stockholders' Equity                               | 760,892               | 724,749    | 36,143         |  |
| Total Liabilities and Stockholders' Equity               | 17,582,082            | 15,224,977 | 2,357,104      |  |
|                                                          |                       |            |                |  |

#### Non-Consolidated Statement of Income and Retained Earnings

|                                                      |                       | (in mil | lions of Yen) |
|------------------------------------------------------|-----------------------|---------|---------------|
|                                                      | Mar-01<br>(unaudited) | Mar-00  | Change        |
| Operating Income:                                    |                       |         |               |
| Trust Fees                                           | 95,807                | 96,228  | (420)         |
| Interest Income:                                     | 347,484               | 389,657 | (42,172)      |
| Interest on Loans and Discounts                      | 149,353               | 135,903 | 13,450        |
| Interest on and Dividends from Securities            | 152,287               | 96,391  | 55,895        |
| Fees and Commissions Received                        | 35,672                | 32,659  | 3,013         |
| Trading Revenue                                      | 7,215                 | 4,735   | 2,480         |
| Other Operating Income                               | 91,927                | 107,945 | (16,018)      |
| Other Income                                         | 149,435               | 250,919 | (101,483)     |
| Total Operating Income                               | 727,544               | 882,145 | (154,601)     |
| Operating Expenses:                                  |                       |         |               |
| Interest Expense:                                    | 269,509               | 291,813 | (22,304)      |
| Interest on Deposits                                 | 85,972                | 54,181  | 31,790        |
| Fees and Commissions Paid                            | 14,130                | 6,744   | 7,386         |
| Trading Expenses                                     | 54                    | 409     | (354)         |
| Other Operating Expenses                             | 56,259                | 111,930 | (55,671)      |
| General and Administrative Expenses                  | 128,551               | 133,294 | (4,743)       |
| Other Expenses                                       | 186,125               | 261,216 | (75,091)      |
| Total Operating Expenses                             | 654,630               | 805,408 | (150,777)     |
| Net Operating Income                                 | 72,913                | 76,737  | (3,823)       |
| Extraordinary Income                                 | 24,387                | 1,614   | 22,773        |
| Extraordinary Expenses                               | 13,034                | 1,622   | 11,411        |
| Income before Income Taxes                           | 84,266                | 76,728  | 7,538         |
| Provision for Income Taxes:                          |                       |         |               |
| Current                                              | 106                   | 55      | 50            |
| Deferred                                             | 41,517                | 43,657  | (2,139)       |
| Net Income                                           | 42,642                | 33,015  | 9,627         |
| Retained Earnings Brought Forward from Previous Year | 7,561                 | 9,991   | (2,430)       |
| Transfer from Land Revaluation Excess                | 2,477                 | 606     | 1,870         |
| Interim Dividend Paid                                | 5,425                 | 5,431   | (6)           |
| Transfer to Legal Reserve                            | 1,085                 | 1,086   | (1)           |
| Retained Earnings at End of Year                     | 46,170                | 37,095  | 9,074         |
|                                                      |                       |         |               |

|                                                             |                      | (in mil | lions of Yen) |
|-------------------------------------------------------------|----------------------|---------|---------------|
|                                                             | Mar-01<br>(proposed) | Mar-00  | Change        |
|                                                             |                      |         |               |
| Unappropriated Profit at End of Year                        | 46,170               | 37,095  | 9,074         |
| Transfer from Voluntary Reserve                             | 0                    | 0       | 0             |
| Transfer from Reserve for Losses on<br>Overseas Investments | 0                    | 0       | 0             |
| Total                                                       | 46,170               | 37,095  | 9,074         |
| Profit Appropriation                                        | 38,551               | 29,534  | 9,016         |
| Transfer to Legal Reserve                                   | 1,100                | 1,100   | -             |
| Dividends on Preferred Stock                                | 380                  | 380     | -             |
| Dividends on Common Stock                                   | 5,071                | 5,054   | 16            |
| Voluntary Reserve                                           | 32,000               | 23,000  | 8,999         |
| Reserve for Losses on Overseas Investments                  | 0                    | 0       | 0             |
| Special Voluntary Earned Reserve                            | 32,000               | 23,000  | 9,000         |
| Profit Brought Forward to Next Year                         | 7,619                | 7,561   | 57            |

#### **Statements of Trust Account**

|                                            |             | (in millions of Yen) |              |
|--------------------------------------------|-------------|----------------------|--------------|
|                                            | Mar-01      | Mar-00               | Change       |
|                                            | (unaudited) |                      |              |
|                                            |             |                      |              |
| Assets:                                    |             |                      |              |
| Loans and Bills Discounted                 | 2,607,797   | 3,179,040            | (571,242)    |
| Securities                                 | 2,927,611   | 19,887,162           | (16,959,550) |
| Securities under Investment Trusts         | -           | 5,241,387            | (5,241,387)  |
| Securities under Foreign Investment Trusts | -           | 284,144              | (284,144)    |
| Money Held in Trust                        | 37,926,250  | 181,712              | 37,744,538   |
| Securities Held in Custody Accounts        | 2,847       | 730,582              | (727,734)    |
| Securities Lent                            | 6,000       | -                    | 6,000        |
| Money Claims                               | 1,949,092   | 1,913,127            | 35,965       |
| Premises and Equipment                     | 1,385,532   | 980,853              | 404,678      |
| Other Claims                               | 234,034     | 307,448              | (73,413)     |
| Call Loans                                 | -           | 1,564,082            | (1,564,082)  |
| Loans to Banking Account                   | 2,983,852   | 3,912,799            | (928,946)    |
| Cash and Due from Banks                    | 162,251     | 3,771,163            | (3,608,912)  |
| Total Assets                               | 50,185,272  | 41,953,504           | 8,231,767    |
|                                            |             |                      |              |
|                                            |             |                      |              |
| Liabilities:                               |             |                      |              |
| Money Trusts                               | 16,704,918  | 15,429,819           | 1,275,098    |
| Pension Trusts                             | 5,398,553   | 5,315,209            | 83,343       |
| Property Formation Benefit Trusts          | 12,580      | 13,364               | (783)        |
| Loan Trusts                                | 4,274,930   | 5,516,283            | (1,241,353)  |
| Securities Investment Trusts               | 11,299,562  | 10,705,191           | 594,370      |
| Money Entrusted, Other than Money Trusts   | 3,008,380   | 2,235,338            | 773,042      |
| Securities Trusts                          | 5,284,334   | 966,867              | 4,317,466    |
| Money Claim Trusts                         | 1,522,247   | 649,046              | 873,200      |
| Equipment Trusts                           | 8,049       | 9,208                | (1,159)      |
| Land and Fixtures Trusts                   | 234,562     | 288,742              | (54,180)     |
| Other Trusts                               | 2,437,153   | 824,431              | 1,612,721    |
| Total Liabilities                          | 50,185,272  | 41,953,504           | 8,231,767    |

# Major Account Balances (sum of Banking account of Parent and Trust account)

|                                   |                  | llions of Yen) |             |
|-----------------------------------|------------------|----------------|-------------|
|                                   | Mar-01           | Mar-00         | Change      |
|                                   | (unaudited)      |                |             |
| Total Employable Funds            | 35,071,038       | 33,928,098     | 1,142,940   |
| Deposits                          | 7,702,197        | 6,444,211      | 1,257,986   |
| Certified Deposits                | 977,858          | 1,209,210      | (231,351)   |
| Money Trusts                      | 16,704,918       | 15,429,819     | 1,275,098   |
| Pension Trusts                    | <b>5,398,553</b> | 5,315,209      | 83,343      |
| Property Formation Benefit Trusts | 12,580           | 13,364         | (783)       |
| Loan Trusts                       | 4,274,930        | 5,516,283      | (1,241,353) |

| Loans and Bills Discounted | 10,900,412 | 10,956,479 | (56,066)     |
|----------------------------|------------|------------|--------------|
| Banking Account            | 8,292,615  | 7,777,439  | 515,175      |
| Trust Account              | 2,607,797  | 3,179,040  | (571,242)    |
| Investment Securities      | 9,491,153  | 24,743,223 | (15,252,070) |
| Banking Account            | 6,563,542  | 4,856,061  | 1,707,480    |
| Trust Account              | 2,927,611  | 19,887,162 | (16,959,550) |